

## FV changes burdened results

CapMan's net sales in Q1 amounted to EUR 11.9m, above our and consensus estimates (EUR 10.7m/10.7m Evli/cons.). EBIT amounted to EUR -6.0m, above our estimates and below consensus (EUR -7.5m/-3.9m Evli/cons.). Profitability burdened by fair value changes amounting to EUR -8.4m (Evli -9.7m).

- Revenue in Q1 was EUR 11.9m (EUR 9.3m in Q1/19), above our estimates and consensus estimates (EUR 10.7m/10.7m Evli/Cons.). Growth in Q1 amounted to 28 % y/y.
- Operating profit in Q1 amounted to EUR -6.0m (EUR 4.7m in Q1/19), below our estimates and above consensus estimates (EUR -7.5m/-3.9m Evli/cons.). Profitability burdened by fair value changes amounting to EUR -8.4m (Evli -9.7m). Portfolio companies average FV decline 20%, Infra/RE 4%.
- EPS in Q1 amounted to EUR -0.05 (EUR 0.02 in Q1/19), in line with our estimates and below consensus estimates (EUR -0.05/-0.03 Evli/cons.).
- Management Company business: Revenue in Q1 was EUR 7.2m vs. EUR 7.1m Evli. Operating profit in Q1 amounted to EUR 1.9m vs. EUR 1.4m Evli.
- Investment business: Operating profit in Q1 amounted to EUR -8.4m vs. EUR -10.0m Evli.
- Services business: Revenue in Q1 was EUR 4.8m vs. EUR 3.5m Evli, aided by Scala success fees during Q1. Operating profit in Q1 amounted to EUR 3.0m vs. EUR 2.0m Evli.
- Capital under management by the end of Q1 was EUR 3.2bn (Q1/19: EUR 3.2bn). Real estate funds: EUR 2.0bn, private equity & credit funds: EUR 1.0bn, infra funds: EUR 0.3bn, and other funds: EUR 0.03bn.

### Rating

 BUY

Q1/20	Actual	Evli	Cons.	Q1/19
Net sales	11.9	10.7	10.7	9.3
EBIT	-6.0	-7.5	-3.9	4.7
EPS	-0.05	-0.05	-0.03	0.02
Deviation	Actual	Evli	Cons.	Q1/19
Net sales		11%	11%	28%
EBIT		20%	-54%	-
EPS		0%	-67%	-

\*Consensus by FactSet

Share price, EUR (Last trading day's closing price) 1.75

Target price, EUR 1.95

Latest change in recommendation 21-Apr-20

Latest report on company 21-Apr-20

Research paid by issuer: YES

No. of shares outstanding, '000's 153,755

No. of shares fully diluted, '000's 153,755

Market cap, EURm 269

Free float, % 64.0

Exchange rate EUR 1.000

Reuters code CAPMAN.HE

Bloomberg code CAPMAN FH

Average daily volume, EURm 0.74

Next interim report 23-Apr-20

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 BUY  HOLD  SELL

### PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2018	36.0	12.0	33.2%	-11.2	0.05	26.8	6.3	18.9	-5.2	0.12
2019	49.0	19.4	39.6%	-6.8	0.09	25.4	7.7	19.4	-1.9	0.13
2020E	43.5	-7.7	-17.8%	-2.5	-0.06	-27.9	7.2	-40.5	-0.9	0.14
2021E	53.8	29.1	54.1%	17.0	0.15	11.8	5.9	10.9	6.3	0.15
2022E	57.7	32.9	57.0%	20.7	0.17	10.3	5.5	9.7	7.7	0.16

Market cap, EURm 269 BV per share 2020E, EUR 38.4 CAGR EPS 2019-22, % 23.1

Net debt 2020E, EURm 38 Price/book 2020E 2.7 CAGR sales 2019-22, % 5.6

Enterprise value, EURm 313 Dividend yield 2020E, % 8.0 ROE 2020E, % -8.5

Total assets 2020E, EURm 196 Tax rate 2020E, % 7.0 ROCE 2020E, % -4.3

Goodwill 2020E, EURm 15 Equity ratio 2020E, % 51.1 PEG, P/E 20/CAGR 0.0

All the important disclosures can be found on the last pages of this report.

CapMan Q1/20	Actual	Evli	vs. Evli	Consensus	vs. cons	Q1/19	vs. Q1/19
Net sales	11.9	10.7	11.2%	10.7	11.2%	9.3	28.0%
-Management Company business	7.2	7.1	1.1%			6.4	12.1%
-Investment business	0.00	0.00	-			0.00	-
-Services business	4.8	3.5	36.2%			2.9	64.4%
-Other	0.00	0.00	-			0.00	-
EBIT	-6.0	-7.5	20.0%	-3.90	-53.8%	4.7	-
-Management Company business	1.9	1.4	33.0%			0.8	>100%
-Investment business	-8.4	-10.0	15.5%			3.9	-
-Services business	3.0	2.0	48.3%			1.8	64.8%
-Other	-2.4	-1.0	-136.7%			-1.7	-39.2%
EPS	-0.05	-0.05	0.0%	-0.03	-66.7%	0.02	-

**Consensus by FactSet**

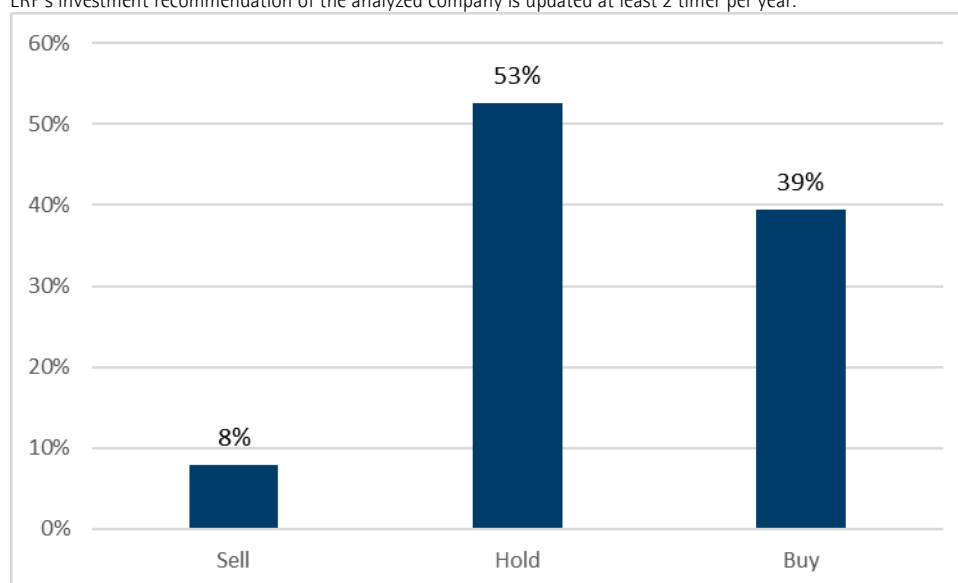
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Investment recommendations are defined as follows:

Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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Name(s) of the analyst(s): Salokivi

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