Diversified Financial Services/Finland, August 6, 2020 News Flash

### Back to healthy profitability

CapMan's net sales in Q2 amounted to EUR 8.7m, below our and consensus estimates (EUR 10.4m/10.6m Evli/cons.). Profitability was better than expected due to larger fair value changes and EBIT amounted to EUR 4.1m, above our estimates and above consensus estimates (EUR 2.6m/2.5m Evli/cons.).

- Revenue in Q2 was EUR 8.7m (EUR 13.4m in Q2/19), below our estimates and consensus estimates (EUR 10.4m/10.6m Evli/Cons.). Growth in Q2 amounted to -35 % y/y.
- Operating profit in Ω2 amounted to EUR 4.1m (EUR 5.8m in Ω2/19), above our estimates and consensus estimates (EUR 2.6m/2.5m Evli/cons.), driven by higher than expected fair value changes.
- EPS in Q2 amounted to EUR 0.02 (EUR 0.02 in Q2/19), above our estimates and consensus estimates (EUR 0.01/0.01 Evli/cons.).
- Management Company business revenue in Ω2 was EUR 6.5m vs. EUR 7.2m Evli. Operating profit in Ω2 amounted to EUR 1.6m vs. EUR 2.0m Evli.
- Investment business revenue in Q2 was EUR 0.0m vs. EUR 0.0m Evli. Operating profit in Q2 amounted to EUR 2.8m vs. EUR 0.1m Evli. Fair value changes amounted to EUR 3.2m (Evli EUR 0.8m)
- Services business revenue in Q2 was EUR 2.2m vs. EUR
   3.2m Evli. Operating profit in Q2 amounted to EUR
   0.5m vs. EUR 1.5m Evli.
- Capital under management by the end of Q2 was EUR 3.2bn (Q2/19: EUR 3.3bn). Real estate funds: EUR 1.9bn, private equity & credit funds: EUR 1.0bn, infra funds: EUR 0.3bn, and other funds: EUR 0.03bn.
- CapMan Growth established a new growth fund with a target size of EUR 85m, having so far raised EUR 74m.

Rating					BUY	
02/20	Actual	Evli	Cons.	02/19		
Net sal	es 8.7	10.4	10.6	13.4		
EBIT	4.1	2.6	2.5	5.8		
EPS	0.02	0.01	0.01	0.02		
Deviati	on Actual	Evli	Cons.	02/19	_	
Net sal	es	-16%	-18%	-35%		
EBIT		59%	66%	-29%		
EPS		75%	>100%	5%		
*Consen	sus by Bloomb	erg				
Share price, closing price)	EUR(Last tradir	ng day's			2.04	
Target price,	EUR				1.95	
Latest chang	e in recomme	ndation		21-A	pr-20	
Latest report	on company			24-A	pr-20	
Research pai	d by issuer:				YES	
	outstanding,				5,963	
	fully diluted,	'000's		15	5,963	
Market cap,					318	
Free float, %					64.0	
Exchange rat			1.000			
Reuters code		CAPMAN.HE CAPMAN FH				
Bloomberg c	oue y volume, EUF	0.74				
Next interim		06-Aug-20				
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BUY	HOLD	■ SELL
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PRE-REPORT KEY FIGURES										
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2018	36.0	12.0	33.2%	-11.2	0.05	26.8	6.3	18.9	-5.2	0.12
2019	49.0	19.4	39.6%	-6.8	0.09	25.4	7.7	19.4	-1.9	0.13
2020E	45.1	1.2	2.7%	3.6	-0.02	-92.0	7.9	289.4	1.1	0.14
2021E	55.9	33.4	59.7%	20.6	0.17	12.0	6.4	10.7	6.5	0.15
2022E	60.0	37.4	62.4%	24.5	0.19	10.7	5.9	9.5	7.7	0.16
Market ca	o, EURm		318 B	SV per share 20	)20E, EUR	EUR 30.5 CAGR EPS 2019-22, %		2, %	28.2	
Net debt 2	020E, EURm		32 P	rice/book 2020	DE	3.0 CAGR sales 2019-22, %		22, %	7.0	
Enterprise	value, EURm		357 D	ividend yield 2	2020E, %	6.9 ROE 2020E, %				-3.0
Total asset	s 2020E, EURr	n	205 T	ax rate 2020E,	0/0	-111.1 ROCE 2020E, %				0.7
Goodwill 2	2020E, EURm		15 E	quity ratio 202	20E, %	52.0 PEG, P/E 20/CAGR			0.0	

All the important disclosures can be found on the last pages of this report.



# **CAPMAN**

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CapMan Q2/20	Actual	Evli	vs. Evli	Consensus	vs. cons	Q2/19	vs. Q2/19
Net sales	8.7	10.4	-16.2%	10.6	-18.1%	13.4	-35.0%
-Management Company business	6.5	7.2	-10.0%			6.4	1.3%
-Investment business	0.00	0.00	-			0.00	-
-Services business	2.2	3.2	-31.3%			6.9	-68.1%
-Other	0.02	0.00	-			0.00	-
EBIT	4.1	2.6	59.2%	2.5	65.5%	5.8	-28.7%
-Management Company business	1.6	2.0	-20.7%			0.90	76.3%
-Investment business	2.8	0.10	>100%			1.0	>100%
-Services business	0.45	1.5	-69.9%			4.9	-90.8%
-Other	-0.69	-1.00	30.7%			-1.00	30.7%
EPS	0.02	0.01	75.0%	0.01	>100%	0.02	5.0%

Consensus by Bloomberg

#### Important Disclosures

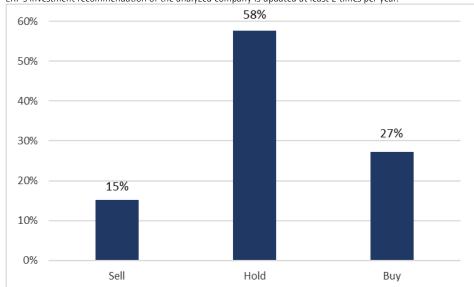
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

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#### Name(s) of the analyst(s): Salokivi

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