

## Slightly below expectations

CapMan's turnover in Q3 amounted to EUR 8.9m, below our and consensus estimates (EUR 9.6m/9.9m Evli/cons.). Profitability was slightly below expectations and EBIT amounted to EUR 4.5m, (EUR 5.0m Evli/cons.).

- Turnover in Q3 was EUR 8.9m (EUR 9.7m in Q3/19), below our estimates and consensus estimates (EUR 9.6m/9.9m Evli/Cons.). Growth in Q3 amounted to -8.4% y/y.
- Operating profit in Q3 amounted to EUR 4.5m (EUR 5.5m in Q3/19), slightly below our estimates and consensus estimates (EUR 5.0m Evli/cons.).
- EPS in Q3 amounted to EUR 0.02 (EUR 0.03 in Q3/19), below our estimates and consensus estimates (EUR 0.03 Evli/cons.).
- Management Company business revenue in Q3 was EUR 7.0m vs. EUR 7.2m Evli. Operating profit in Q3 amounted to EUR 2.1m vs. EUR 2.6m Evli.
- Investment business revenue in Q3 was EUR 0.0m vs. EUR 0.0m Evli. Operating profit in Q3 amounted to EUR 2.5m vs. EUR 2.1m Evli. Fair value changes amounted to EUR 2.6m (Evli EUR 2.5m)
- Services business revenue in Q3 was EUR 1.8m vs. EUR 2.4m Evli. Operating profit in Q3 amounted to EUR 0.6m vs. EUR 1.1m Evli.
- Capital under management by the end of Q3 was EUR 3.6bn (Q3/19: EUR 3.2bn). Real estate funds: EUR 2.2bn, private equity & credit funds: EUR 1.0bn, infra funds: EUR 0.3bn, and other funds: EUR 0.03bn.
- CapMan's NRE III fund held its first closing at EUR 313m. CapMan Growth II exceeded its target size, having raised EUR 88m to date.

### Rating

 BUY

Q3/20	Actual	Evli	Cons.	Q3/19
Net sales	8.9	9.6	9.9	9.7
EBIT	4.5	5.0	5.0	5.5
EPS	0.02	0.03	0.03	0.02

Deviation	Actual	Evli	Cons.	Year
Net sales		-7%	-10%	-8%
EBIT		-11%	-11%	-19%
EPS		-40%	-30%	-15%

\*Consensus by Bloomberg

Share price, EUR (Last trading day's closing price) 1.97

Target price, EUR 2.2

Latest change in recommendation 21-Apr-20

Latest report on company 07-Aug-20

Research paid by issuer: YES

No. of shares outstanding, '000's 156,338

No. of shares fully diluted, '000's 156,338

Market cap, EURm 308

Free float, % 64.0

Exchange rate EUR 1.000

Reuters code CAPMAN.HE

Bloomberg code CAPMAN FH

Average daily volume, EURm 0.25

Next interim report 29-Oct-20

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 BUY  HOLD  SELL

### PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2018	36.0	12.0	33.2%	-11.2	0.05	26.8	6.3	18.9	-5.2	0.12
2019	49.0	19.4	39.6%	-6.8	0.09	25.4	7.7	19.4	-1.9	0.13
2020E	44.1	9.4	21.3%	11.8	0.03	71.6	7.6	35.7	3.8	0.14
2021E	55.2	33.7	61.1%	20.9	0.17	11.5	6.1	9.9	6.8	0.15
2022E	59.2	37.8	63.8%	24.9	0.19	10.2	5.6	8.8	8.1	0.16

Market cap, EURm	308	BV per share 2020E, EUR	20.9	CAGR EPS 2019-22, %	28.7
Net debt 2020E, EURm	24	Price/book 2020E	2.7	CAGR sales 2019-22, %	6.5
Enterprise value, EURm	334	Dividend yield 2020E, %	7.1	ROE 2020E, %	3.6
Total assets 2020E, EURm	207	Tax rate 2020E, %	27.7	ROCE 2020E, %	5.1
Goodwill 2020E, EURm	15	Equity ratio 2020E, %	54.9	PEG, P/E 20/CAGR	0.8

All the important disclosures can be found on the last pages of this report.

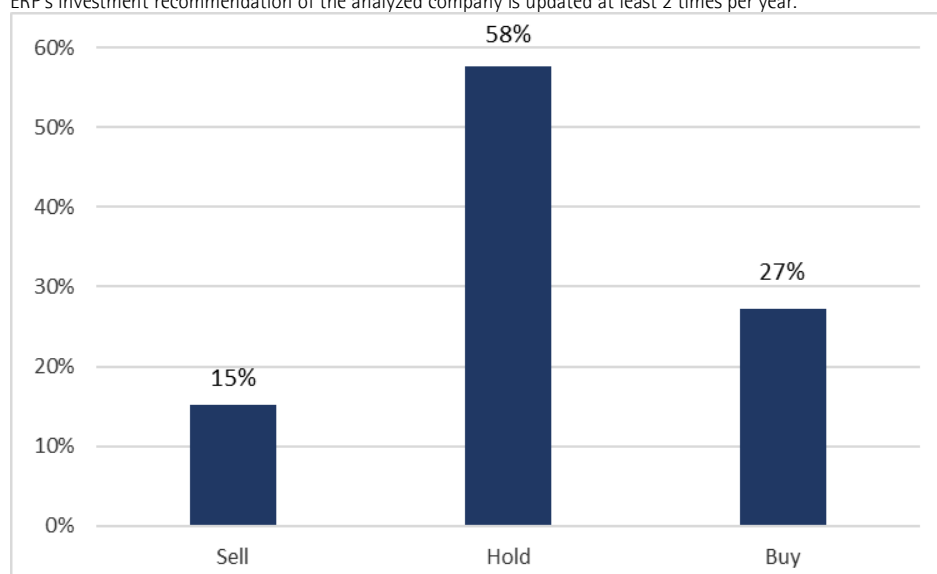
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Investment recommendations are defined as follows:

Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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Name(s) of the analyst(s): Salokivi

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