

On a slow but steady track forward

Consti reported Q1 results slightly below our estimates, with EBIT below our estimates driven by legal costs relating to the St. George arbitration proceedings. We continue to expect minor growth and margin improvement in 2021. We retain our HOLD-rating and target price of EUR 13.0.

Legal costs clearly affected profitability

Consti reported Q1 results that were slightly below our estimates. Revenue grew slightly to EUR 59.3m (EUR 60.2m/60.2m Evli/cons.) while EBIT fell y/y to EUR 0.1m (EUR 0.5m/0.6m Evli/cons.). EBIT was affected by legal costs relating to the St. George arbitration proceedings of EUR 0.4m (0.1m), without which relative profitability would have been close to previous year levels. The coronavirus pandemic also had an impact, with more worksite interruptions despite a lower number of cases. Consti had a positive start to the year in terms of order intake, with new orders of EUR 69.8m in the quarter, although the order backlog was still down slightly y/y.

Expect minor growth and margin improvement

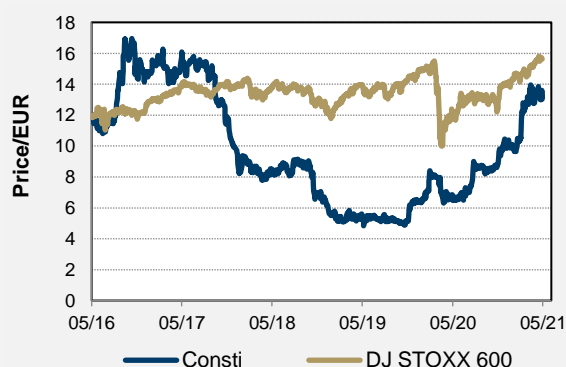
Apart from adjustments due to the lower than expected Q1 figures, we make no changes to our estimates. The demand situation in general does not appear to have shown clear improvements yet and was at a reasonable level in Q1. Consti still sees that a higher share of the order backlog will be recognized during the on-going financial year compared to the same time last year and as such we continue to expect minor growth of 1.9%. We expect slight improvement in relative profitability and a 2021 EBIT of EUR 8.7m.

HOLD with a target price of EUR 13.0

The Q1 report did not in any material way affect our view of Consti in the near-term. Valuation in our view continues to appear fair given current limited growth prospects and valuation upside drivers. With our estimates largely intact we retain our HOLD-rating and target price of EUR 13.0.

Rating

HOLD



Share price, EUR (Last trading day's closing price) 13.05

Target price, EUR 13.0

Latest change in recommendation 28-Apr-21

Latest report on company 28-Apr-21

Research paid by issuer: YES

No. of shares outstanding, '000's 7,858

No. of shares fully diluted, '000's 7,858

Market cap, EURm 103

Free float, % 62.0

Exchange rate EUR 1.000

Reuters code CONSTI.HE

Bloomberg code CONSTI FH

Average daily volume, EURm 0.1

Next interim report 23-Jul-21

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BUY HOLD SELL

KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2019	314.8	4.6	1.5%	0.1	0.32	20.3	0.2	15.6	0.2	0.16
2020	274.6	8.2	3.0%	15.1	0.71	14.2	0.3	10.6	19.2	0.40
2021E	280.0	8.7	3.1%	6.3	0.79	16.6	0.4	12.3	6.2	0.40
2022E	288.3	10.0	3.5%	7.7	0.94	13.9	0.4	10.3	7.5	0.47
2023E	296.5	11.0	3.7%	8.6	1.06	12.3	0.3	8.9	8.4	0.53
Market cap, EURm			103	Gearing 2021E, %		14.2	CAGR EPS 2020-23, %			14.2
Net debt 2021E, EURm			5	Price/book 2021E		3.1	CAGR sales 2020-23, %			2.6
Enterprise value, EURm			107	Dividend yield 2021E, %		3.0	ROE 2021E, %			19.4
Total assets 2021E, EURm			126	Tax rate 2021E, %		20.0	ROCE 2021E, %			14.4
Goodwill 2021E, EURm			49	Equity ratio 2021E, %		26.4	PEG, P/E 21/CAGR			1.1

All the important disclosures can be found on the last pages of this report.

Construction companies	MCAP MEUR	EV/EBITDA			EV/EBIT			P/E		
		21	22	23	21	22	23	21	22	23
YIT	1075	10.3x	9.0x	8.2x	13.6x	11.4x	10.4x	13.4x	10.5x	9.3x
SRV Yhtiot	188	14.8x	11.6x	10.1x	20.6x	14.4x	11.9x	43.0x	12.6x	8.6x
Lehto Group	176	6.4x	4.5x	4.7x	9.3x	5.7x	6.0x	15.9x	9.3x	10.1x
Skanska	9300	8.9x	8.9x	7.3x	11.2x	11.2x	10.1x	15.3x	15.3x	13.6x
NCC	1691	6.3x	5.8x	5.5x	11.4x	9.9x	9.1x	13.0x	11.2x	10.4x
Peab	3544	11.7x	10.9x	10.1x	16.9x	15.3x	13.9x	16.5x	14.9x	13.8x
JM	2144	12.1x	12.2x	11.1x	11.8x	12.4x	11.3x	13.1x	13.4x	12.1x
Veidekke	1727	7.0x	6.6x	6.0x	12.3x	11.3x	9.7x	18.3x	17.1x	15.0x
Peer Group Average	2165	9.7x	8.7x	7.9x	13.4x	11.5x	10.3x	18.6x	13.1x	11.6x
Peer Group Median	1709	9.6x	8.9x	7.8x	12.0x	11.4x	10.3x	15.6x	13.0x	11.3x
Consti (Evli est.)	103	9.1x	7.8x	6.9x	12.3x	10.3x	8.9x	16.6x	13.9x	12.3x
Consti prem./disc. to peer median		-5%	-12%	-11%	3%	-10%	-13%	6%	7%	10%

Source FactSet, Evli Research

Building installations and services companies	MCAP MEUR	EV/EBITDA			EV/EBIT			P/E		
		21	22	23	21	22	23	21	22	23
Caverion	935	7.7x	7.0x	6.3x	16.1x	12.9x	11.1x	21.1x	16.3x	13.8x
Bravida Holding	2512	14.3x	13.4x	12.8x	18.6x	17.2x	16.3x	23.5x	21.6x	20.5x
MITIE Group	1011	2.8x	2.3x		4.5x	3.3x		13.9x	10.0x	
ISS A/S	2917	11.9x	8.6x	7.6x	25.9x	14.7x	12.4x	35.2x	14.8x	11.9x
Bilfinger	1253	4.3x	3.4x	3.2x	9.1x	6.1x	4.4x	23.5x	14.5x	10.1x
Instalco	1837	22.1x	20.7x	19.5x	26.1x	24.1x	22.6x	33.3x	30.4x	28.5x
Peer Group Average	2165	10.5x	9.2x	9.9x	16.7x	13.0x	13.4x	25.1x	18.0x	17.0x
Peer Group Median	1709	9.8x	7.8x	7.6x	17.3x	13.8x	12.4x	23.5x	15.6x	13.8x
Consti (Evli est.)	103	9.1x	7.8x	6.9x	12.3x	10.3x	8.9x	16.6x	13.9x	12.3x
Consti prem./disc. to peer median		-7%	0%	-10%	-29%	-25%	-28%	-29%	-11%	-11%

Source FactSet, Evli Research

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	13.05 PV of Free Cash Flow	78 Long-term growth, %	1.2 Risk-free interest rate, %	2.25
DCF share value	18.74 PV of Horizon value	81 WACC, %	8.6 Market risk premium, %	5.8
Share price potential, %	43.6 Unconsolidated equity	0 Spread, %	0.5 Debt risk premium, %	3.3
Maximum value	20.2 Marketable securities	24 Minimum WACC, %	8.1 Equity beta coefficient	1.15
Minimum value	17.5 Debt - dividend	-35 Maximum WACC, %	9.1 Target debt ratio, %	30
Horizon value, %	50.9 Value of stock	147 Nr of shares, Mn	7.9 Effective tax rate, %	20

DCF valuation, EURm	2020	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	Horizon
Net sales	275	280	288	296	301	305	310	315	319	324	328	332
<i>Sales growth, %</i>	-12.8	1.9	3.0	2.8	1.5	1.5	1.5	1.5	1.5	1.5	1.2	1.2
Operating income (EBIT)	8	9	10	11	12	12	12	13	13	13	13	13
<i>Operating income margin, %</i>	3.0	3.1	3.5	3.7	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
+ Depreciation+amort.	3	3	3	3	3	3	3	3	3	4	4	
EBITDA	11	12	13	14	15	16	16	16	16	17	17	
- Paid taxes	-1	-2	-2	-2	-2	-2	-2	-3	-3	-3	-3	
- Change in NWC	8	0	0	0	0	0	0	0	0	0	0	
<i>NWC / Sales, %</i>	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	-4.9	
+ Change in other liabs	0	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	
<i>opCAPEX / Sales, %</i>	1.0	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	0	0	0	0	0	0	0	0	0	0	0	
= FCFF	17	9	10	11	12	12	12	13	13	13	13	179
= Discounted FCFF		9	9	9	9	8	8	7	7	6	6	81
= DFCF min WACC		9	9	9	9	8	8	7	7	7	6	90
= DFCF max WACC		9	9	9	9	8	8	7	7	6	6	72

INTERIM FIGURES

EVLI ESTIMATES, EURm	2020Q1	2020Q2	2020Q3	2020Q4	2020	2021Q1	2021Q2E	2021Q3E	2021Q4E	2021E	2022E	2023E
Net sales	59.0	69.3	68.2	78.1	274.6	59.3	70.5	69.3	80.9	280.0	288.3	296.5
EBITDA	1.3	3.2	3.2	3.7	11.4	0.9	3.4	3.5	4.1	11.8	13.1	14.2
<i>EBITDA margin (%)</i>	<i>2.2</i>	<i>4.6</i>	<i>4.8</i>	<i>4.8</i>	<i>4.2</i>	<i>1.5</i>	<i>4.8</i>	<i>5.0</i>	<i>5.0</i>	<i>4.2</i>	<i>4.5</i>	<i>4.8</i>
EBIT	0.5	2.4	2.5	3.0	8.2	0.1	2.6	2.7	3.3	8.7	10.0	11.0
<i>EBIT margin (%)</i>	<i>0.8</i>	<i>3.4</i>	<i>3.6</i>	<i>3.8</i>	<i>3.0</i>	<i>0.2</i>	<i>3.7</i>	<i>3.9</i>	<i>4.1</i>	<i>3.1</i>	<i>3.5</i>	<i>3.7</i>
Net financial items	-0.3	-0.2	-0.2	-0.2	-1.0	-0.2	-0.2	-0.2	-0.2	-0.9	-0.7	-0.6
Pre-tax profit	0.2	2.1	2.2	2.7	7.2	-0.1	2.4	2.5	3.1	7.8	9.3	10.4
Tax	0.0	-0.4	-0.5	-0.6	-1.6	0.0	-0.5	-0.5	-0.6	-1.6	-1.9	-2.1
<i>Tax rate (%)</i>	<i>16.9</i>	<i>19.6</i>	<i>24.0</i>	<i>21.4</i>	<i>21.6</i>	<i>19.8</i>	<i>20.0</i>	<i>20.0</i>	<i>20.0</i>	<i>20.0</i>	<i>20.0</i>	<i>20.0</i>
Net profit	0.1	1.7	1.7	2.0	5.6	-0.1	1.9	2.0	2.4	6.2	7.4	8.3
EPS	0.02	0.22	0.22	0.26	0.71	-0.02	0.24	0.25	0.31	0.79	0.94	1.06
EPS adjusted (diluted no. of shares)	0.02	0.22	0.22	0.26	0.71	-0.02	0.24	0.25	0.31	0.79	0.94	1.06
Dividend per share	0.00	0.00	0.00	0.00	0.40	0.00	0.00	0.00	0.00	0.40	0.47	0.53
SALES, EURm												
Housing Companies	16.5	24.8	23.8	21.1	86.1	13.4	21.8	23.0	25.0	83.2	86.5	90.0
Corporations	20.8	21.6	21.5	26.6	90.6	21.8	21.5	20.5	24.5	88.3	90.1	91.4
Public Sector	9.4	10.3	9.8	12.0	41.4	7.5	10.9	11.0	13.8	43.1	44.4	45.8
Building Technology	15.5	16.5	15.9	21.5	69.4	19.2	19.8	18.1	21.0	78.1	80.5	82.9
Elimination	-3.0	-3.9	-2.8	-3.2	-12.9	-2.6	-3.5	-3.3	-3.4	-12.8	-13.2	-13.6
Total	59.0	69.3	68.2	78.1	274.6	59.3	70.5	69.3	80.9	280.0	288.3	296.5
SALES GROWTH, Y/Y %												
<i>Housing Companies</i>	<i>-41.9</i>	<i>-10.4</i>	<i>-21.7</i>	<i>-12.1</i>	<i>-22.0</i>	<i>-18.6</i>	<i>-12.1</i>	<i>-3.2</i>	<i>18.3</i>	<i>-3.4</i>	<i>4.0</i>	<i>4.0</i>
<i>Corporations</i>	<i>-24.8</i>	<i>-31.8</i>	<i>-22.9</i>	<i>-16.2</i>	<i>-23.9</i>	<i>5.0</i>	<i>-0.6</i>	<i>-4.8</i>	<i>-8.0</i>	<i>-2.5</i>	<i>2.0</i>	<i>1.5</i>
<i>Public Sector</i>	<i>77.7</i>	<i>24.2</i>	<i>-7.2</i>	<i>22.7</i>	<i>22.3</i>	<i>-20.3</i>	<i>5.7</i>	<i>12.4</i>	<i>15.1</i>	<i>4.1</i>	<i>3.0</i>	<i>3.0</i>
<i>Building Technology</i>	<i>-5.5</i>	<i>-12.3</i>	<i>-11.5</i>	<i>29.5</i>	<i>-0.5</i>	<i>24.4</i>	<i>20.3</i>	<i>13.7</i>	<i>-2.3</i>	<i>12.7</i>	<i>3.0</i>	<i>3.0</i>
<i>Elimination</i>	<i>-26.8</i>	<i>-25.6</i>	<i>-43.5</i>	<i>-19.5</i>	<i>-29.4</i>	<i>-13.5</i>	<i>-9.6</i>	<i>17.4</i>	<i>7.4</i>	<i>-0.4</i>	<i>3.0</i>	<i>3.0</i>
Total	-19.7	-14.7	-16.7	-0.2	-12.8	0.4	1.7	1.6	3.6	1.9	3.0	2.8
EBIT, EURm												
Group	0.5	2.4	2.5	3.0	8.2	0.1	2.6	2.7	3.3	8.7	10.0	11.0
Total	0.5	2.4	2.5	3.0	8.2	0.1	2.6	2.7	3.3	8.7	10.0	11.0
EBIT margin, %												
<i>Total</i>	<i>0.8</i>	<i>3.4</i>	<i>3.6</i>	<i>3.8</i>	<i>3.0</i>	<i>0.2</i>	<i>3.7</i>	<i>3.9</i>	<i>4.1</i>	<i>3.1</i>	<i>3.5</i>	<i>3.7</i>

INCOME STATEMENT, EURm	2016	2017	2018	2019	2020	2021E	2022E	2023E
Sales	261.5	300.2	315.8	314.8	274.6	280.0	288.3	296.5
<i>Sales growth (%)</i>	<i>2.1</i>	<i>14.8</i>	<i>5.2</i>	<i>-0.3</i>	<i>-12.8</i>	<i>1.9</i>	<i>3.0</i>	<i>2.8</i>
EBITDA	13.1	1.7	-0.5	8.1	11.4	11.8	13.1	14.2
<i>EBITDA margin (%)</i>	<i>5.0</i>	<i>0.6</i>	<i>-0.1</i>	<i>2.6</i>	<i>4.2</i>	<i>4.2</i>	<i>4.5</i>	<i>4.8</i>
Depreciation	-2.1	-2.1	-1.7	-3.5	-3.2	-3.0	-3.1	-3.2
EBITA	10.9	-0.4	-2.1	4.6	8.2	8.7	10.0	11.0
Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	10.9	-0.4	-2.1	4.6	8.2	8.7	10.0	11.0
<i>EBIT margin (%)</i>	<i>4.2</i>	<i>-0.1</i>	<i>-0.7</i>	<i>1.5</i>	<i>3.0</i>	<i>3.1</i>	<i>3.5</i>	<i>3.7</i>
Reported EBIT	10.9	-0.4	-2.1	4.6	8.2	8.7	10.0	11.0
<i>EBIT margin (reported) (%)</i>	<i>4.2</i>	<i>-0.1</i>	<i>-0.7</i>	<i>1.5</i>	<i>3.0</i>	<i>3.1</i>	<i>3.5</i>	<i>3.7</i>
Net financials	-0.9	-0.8	-0.7	-1.2	-1.0	-0.9	-0.7	-0.6
Pre-tax profit	10.1	-1.2	-2.8	3.4	7.2	7.8	9.3	10.4
Taxes	-2.1	0.1	0.5	-0.7	-1.6	-1.6	-1.9	-2.1
Minority shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit	8.0	-1.1	-2.3	2.5	5.6	6.2	7.4	8.3
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	6	5	4	4	3	3	3	3
Goodwill	44	49	49	49	49	49	49	49
Right of use assets	0	0	4	3	2	2	3	3
Inventory	1	1	1	1	1	1	1	1
Receivables	39	36	53	50	49	50	52	53
Liquid funds	9	10	3	10	24	21	22	22
Total assets	98	101	115	117	129	126	129	131
Liabilities								
Shareholder's equity	30	25	23	26	30	33	38	42
Minority interest	0	0	0	0	0	0	0	0
Convertibles	0	0	0	3	3	0	0	0
Lease liabilities	0	0	4	4	2	2	3	3
Deferred taxes	0	0	0	0	0	0	0	0
Interest bearing debt	21	22	23	25	27	23	19	15
Non-interest bearing current liabilities	46	52	62	56	63	65	67	68
Other interest-free debt	0	0	0	0	0	0	0	0
Total liabilities	98	101	115	117	129	126	129	131
CASH FLOW, EURm								
+ EBITDA	13	2	0	8	11	12	13	14
- Net financial items	-1	-1	-1	-1	-1	-1	-1	-1
- Taxes	-1	-1	0	0	-1	-2	-2	-2
- Increase in Net Working Capital	0	9	-5	-3	8	0	0	0
+/- Other	0	0	0	0	0	0	0	0
= Cash flow from operations	11	9	-7	4	18	9	11	12
- Capex	-2	-1	-1	-4	-3	-3	-3	-3
- Acquisitions	-1	-4	0	0	0	0	0	0
+ Divestments	0	1	1	0	0	0	0	0
= Free cash flow	8	4	-8	0	15	6	8	9
+/- New issues/buybacks	0	1	0	0	0	0	0	0
- Paid dividend	-3	-4	0	0	-1	-3	-3	-4
+/- Other	0	-1	1	6	0	-6	-4	-4
Change in cash	5	0	-6	7	14	-3	1	1

KEY FIGURES	2017	2018	2019	2020	2021E	2022E	2023E
M-cap	66	43	50	79	103	103	103
Net debt (excl. convertibles)	12	23	19	5	5	0	-5
Enterprise value	78	67	72	87	107	103	98
Sales	300	316	315	275	280	288	296
EBITDA	2	0	8	11	12	13	14
EBIT	0	-2	5	8	9	10	11
Pre-tax	-1	-3	3	7	8	9	10
Earnings	-1	-2	2	6	6	7	8
Equity book value (excl. minorities)	25	23	26	30	33	38	42
Valuation multiples							
EV/sales	0.3	0.2	0.2	0.3	0.4	0.4	0.3
EV/EBITDA	45.3	-143.6	8.9	7.6	9.1	7.8	6.9
EV/EBITA	-207.0	-31.3	15.6	10.6	12.3	10.3	8.9
EV/EBIT	-207.0	-31.3	15.6	10.6	12.3	10.3	8.9
EV/OCF	8.8	-9.9	19.7	4.9	11.3	9.4	8.2
EV/FCFF	14.9	-9.6	31.9	5.2	11.8	9.9	8.7
P/FCFE	14.6	-5.7	523.9	5.2	16.2	13.4	12.0
P/E	-61.0	-18.5	20.3	14.2	16.6	13.9	12.3
P/B	2.6	1.8	1.9	2.6	3.1	2.7	2.4
Target EV/EBITDA	0.0	0.0	0.0	0.0	9.1	7.8	6.9
Target EV/EBIT	0.0	0.0	0.0	0.0	12.3	10.2	8.9
Target EV/FCF	0.0	0.0	0.0	0.0	16.9	13.4	11.4
Target P/B	0.0	0.0	0.0	0.0	3.1	2.7	2.4
Target P/E	0.0	0.0	0.0	0.0	16.6	13.8	12.3
Per share measures							
Number of shares	7,621	7,858	7,858	7,858	7,858	7,858	7,858
Number of shares (diluted)	7,621	7,858	7,858	7,858	7,858	7,858	7,858
EPS	-0.14	-0.30	0.32	0.71	0.79	0.94	1.06
Operating cash flow per share	1.16	-0.85	0.47	2.27	1.21	1.39	1.52
Free cash flow per share	0.59	-0.96	0.01	1.93	0.81	0.97	1.09
Book value per share	3.32	2.98	3.33	3.87	4.25	4.80	5.39
Dividend per share	0.00	0.00	0.16	0.40	0.40	0.47	0.53
Dividend payout ratio, %	0.0	0.0	50.8	56.3	50.3	50.0	50.0
Dividend yield, %	0.0	0.0	2.5	4.0	3.0	3.6	4.1
FCF yield, %	6.8	-17.4	0.2	19.2	6.2	7.5	8.4
Efficiency measures							
ROE	-3.9	-9.6	10.0	19.7	19.4	20.8	20.8
ROCE	-0.6	-4.2	8.6	13.7	14.4	17.0	18.6
Financial ratios							
Inventories as % of sales	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Receivables as % of sales	12.1	16.8	15.8	17.9	17.9	17.9	17.9
Non-interest bearing liabilities as % of sales	17.3	19.5	17.8	23.1	23.1	23.1	23.1
NWC/sales, %	-5.0	-2.5	-1.7	-4.9	-4.9	-4.9	-4.9
Operative CAPEX/sales, %	0.5	0.4	1.3	1.0	1.1	1.1	1.1
CAPEX/sales (incl. acquisitions), %	-0.8	0.4	1.3	1.0	1.1	1.1	1.1
FCFF/EBITDA	3.0	15.0	0.3	1.5	0.8	0.8	0.8
Net debt/EBITDA, book-weighted	7.0	-50.5	2.3	0.4	0.4	0.0	-0.3
Debt/equity, market-weighted	0.3	0.5	0.5	0.3	0.2	0.2	0.1
Equity ratio, book-weighted	28.8	24.4	29.8	26.1	26.4	29.3	32.3
Gearing, %	47.7	100.0	64.4	14.1	14.2	0.5	-11.0

COMPANY DESCRIPTION: Consti is one of the leading renovation and technical service companies in Finland. Consti has a comprehensive service offering covering technical building services, residential pipeline renovation, renovation contracting, building facade repair and maintenance, and other renovation and technical services for residential and non-residential properties. Consti was established in 2008 to meet the growing need for repair and construction work.

INVESTMENT CASE: Consti should seek to regain healthier levels of profitability after a period of weaker profitability during the past few years driven by a number of weak margin projects. Reorganisations and more disciplined bidding procedures support the profitability outlook, although the latter has had an unfavourable impact on the order backlog. In the near-term the decline in order backlog along with an anticipated increase in competition following a slow-down in new construction volumes pose growth challenges. The long-term market outlook, however, remains favourable due to among other things a large aging building stock, and the renovation market is expected to see steady growth.

OWNERSHIP STRUCTURE	SHARES	EURm	%
Lujatalo Oy	790,000	10.309	10.1%
Heikintorppa Oy	520,000	6.786	6.6%
Wipunen varainhallinta Oy	520,000	6.786	6.6%
Korkeela Esa Sakari	434,637	5.672	5.5%
Evli Finnish Small Cap Fund	419,870	5.479	5.3%
Kivi Risto Juhani	380,267	4.962	4.8%
Fennia Life Insurance Company Ltd	329,471	4.300	4.2%
Kalervo Markku	299,128	3.904	3.8%
Korkeela Antti Petteri	176,705	2.306	2.2%
Consti Yhtiöt Oyj	173,031	2.258	2.2%
Ten largest	4,043,109	52.763	51%
Residual	3,815,158	49.788	49%
Total	7,858,267	102.550	100%

EARNINGS CALENDAR	
July 23, 2021	Q2 report
October 27, 2021	Q3 report
OTHER EVENTS	
April 07, 2021	AGM

COMPANY MISCELLANEOUS	
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CFO: Joni Sorsanen	Tel: +358 10 288 6000
IR: Ismo Heikkilä	

DEFINITIONS

P/E	$\frac{\text{Price per share}}{\text{Earnings per share}}$	EPS	$\frac{\text{Profit before extraord. items and taxes} - \text{income taxes} + \text{minority interest}}{\text{Number of shares}}$
P/BV	$\frac{\text{Price per share}}{\text{Shareholders' equity} + \text{taxed provisions per share}}$	DPS	Dividend for the financial period per share
Market cap	Price per share * Number of shares	OCF (Operating cash flow)	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	Market cap + net debt + minority interest at market value – share of associated companies at market value	FCF (Free cash flow)	Operating cash flow – operative CAPEX – acquisitions + divestments
EV/Sales	$\frac{\text{Enterprise value}}{\text{Sales}}$	FCF yield, %	$\frac{\text{Free cash flow}}{\text{Market cap}}$
EV/EBITDA	$\frac{\text{Enterprise value}}{\text{Earnings before interest, tax, depreciation and amortization}}$	Operative CAPEX/sales	$\frac{\text{Capital expenditure} - \text{divestments} - \text{acquisitions}}{\text{Sales}}$
EV/EBIT	$\frac{\text{Enterprise value}}{\text{Operating profit}}$	Net working capital	Current assets – current liabilities
Net debt	Interest bearing debt – financial assets	Capital employed/Share	$\frac{\text{Total assets} - \text{non-interest bearing debt}}{\text{Number of shares}}$
Total assets	Balance sheet total	Gearing	$\frac{\text{Net debt}}{\text{Equity}}$
Div yield, %	$\frac{\text{Dividend per share}}{\text{Price per share}}$	Debt/Equity, %	$\frac{\text{Interest bearing debt}}{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}$
Payout ratio, %	$\frac{\text{Total dividends}}{\text{Earnings before extraordinary items and taxes} - \text{income taxes} + \text{minority interest}}$	Equity ratio, %	$\frac{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}{\text{Total assets} - \text{interest-free loans}}$
ROCE, %	$\frac{\text{Profit before extraordinary items} + \text{interest expenses} + \text{other financial costs}}{\text{Balance sheet total} - \text{non-interest bearing debt (average)}}$	CAGR, %	Cumulative annual growth rate = Average growth per year
ROE, %	$\frac{\text{Profit before extraordinary items and taxes} - \text{income taxes}}{\text{Shareholder's equity} + \text{minority interest} + \text{taxed provisions (average)}}$		

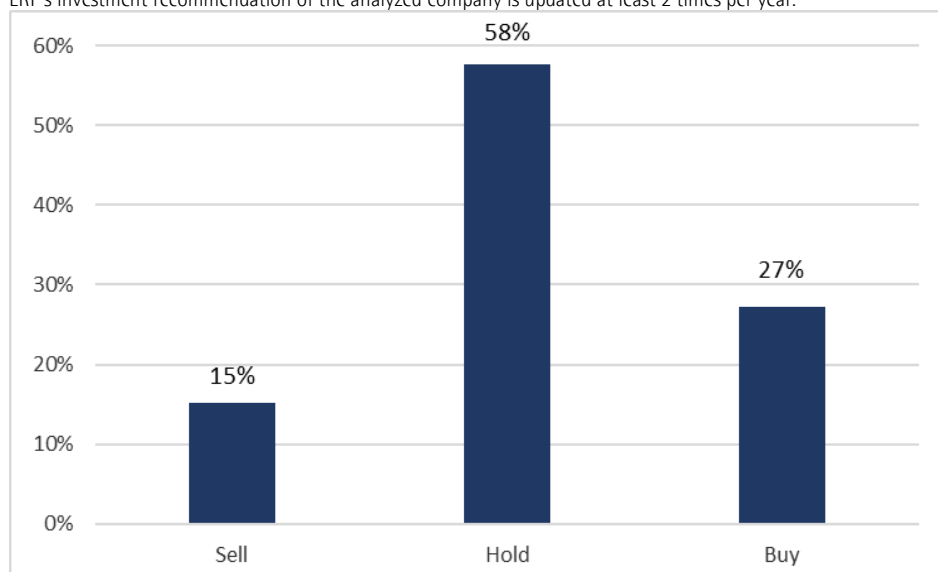
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Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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Name(s) of the analyst(s): Salokivi

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