Electronic Equipment & Instruments/Finland, October 28, 2021 Company update

Performance is improving

Despite the issues in the supply chain, Detection Technology grew in all of its BUs and achieved double-digit growth rates in Q3. Net sales grew by 12.5% driven by strong demand in medical and industrial applications, while security took the first steps towards growth. We retain our HOLD-rating and adjust the target price to EUR 30.5 (32.5).

Q3 fell short of our expectations

DT's Q3 net sales grew by 12.5% y/y to EUR 23.2m (Evli: 21.7% y/y, 25.1m). Healthcare investments continued globally and demand for high-end CT equipment drove the MBU's growth of 18.8% y/y. IBU scored record sales in Q3 by growing 21.5% y/y and managed to win new strategic customers and projects. Despite challenges in the availability of materials, SBU sales were ultimately positive and the market has taken an upward turn towards growth. SBU grew by 0.2% y/y from a weak comparison period. Adj. EBIT improved by 26.5% to EUR 3.3m (14.1% margin) and was below our estimates (Evli: 3.7m).

We made some adjustments

Despite the weaker Q3 result than expected, the growth outlook has brightened up and the company expects double-digit growth from all of its BUs in Q4. However, the component shortage is postponing revenue through prolonged delivery times and increasing cost pressures that eventually might narrow the margins. After considering such issues, we have decided to adjust our FY'21 and long-term estimates, now expecting FY'21 net sales of EUR 90.9m and an EBIT margin of 12.7%. During 2022-23, we expect DT to grow by 16.3% and 12.9% respectively as well as reach an EBIT margin of 16.3% and 17% respectively.

HOLD with a target price of EUR 30.5 (32.5)

Given the estimate revision, the current target price (EUR 32.5) doesn't reflect the fair value of DT. On our new target price, the company is still traded with a premium (22E EV/EBIT 11% premium to peer median), but on our view, it's justified given the brightened outlook and growth potential. We retain our HOLD-rating and adjust TP to EUR 30.5 (32.5).

Rating HOLD 40 35 30 Price/EUR 25 20 15 10 5 0 10/16 10/1710/18 10/19 10/20 10/21DJ STOXX 600 **Detection Technology**

Share price, EUR (Last trading day's closing price)	31.00
Target price, EUR	30.5
Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report	20-Apr-21 04-Aug-21 YES 14,578 15,078 452 - 0.000 DETEC.HE DETEC.HE DETEC FH 0.0 02-Feb-22
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BUY HOLD SELL

Key Figu	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2019	102.5	17.0	16.6%	7.6	0.87	29.5	3.4	20.4	2.1	0.38
2020	81.6	8.7	10.7%	4.4	0.47	51.0	4.0	37.1	1.3	0.28
2021E	90.9	11.5	12.7%	7.1	0.65	47.5	4.7	37.3	1.6	0.38
2022E	105.7	17.2	16.3%	7.6	0.92	33.7	4.0	24.9	1.7	0.41
2023E	119.3	20.3	17.0%	9.7	1.08	28.6	3.6	20.9	2.1	0.49
Market cap	o, EURm		452 G	earing 2021E,	0/0		-35.0 CAGR	EPS 2020-2	3,%	32.3
Net debt 2	021E, EURm		-22 P	rice/book 2021	IE		7.1 CAGR	sales 2020-	23, %	13.5
Enterprise	value, EURm		430 D	ividend yield 2	2021E, %		1.2 ROE 2	2021E, %		15.6
Total asset	s 2021E, EURn	า	82 Ta	ax rate 2021E,	0/0		20.2 ROCE	2021E, %		17.2
Goodwill 2	021E, EURm		0 E0	quity ratio 202	21E, %		78.3 PEG, I	P/E 21/CAGR		1.7

All the important disclosures can be found on the last pages of this report

y/y,

EVLI



Electronic Equipment & Instruments/Finland, October 28, 2021 Company update

	Security	MCAP	EBIT %	EBIT %	EBITDA %	EBITDA %	ROCE %	ROCE %
DETECTION TECHNOLOGY PEER GROUP	identifier	MEUR	21E	22E	21E	22E	21E	22E
First Sensor AG	SIS-DE	446						
Hamamatsu Photonics K.K.	6965-JP	8583	15.5	19.9	27.5	28.0	12.5	12.5
OSI Systems, Inc.	OSIS-US	1521	9.9	12.1	17.3	17.7	12.3	14.1
Varex Imaging Corporation	VREX-US	935	3.3	11.6	16.7	17.8		
ams AG	AMS-CH	4161	13.1	9.5	20.9	20.9	5.9	7.4
Analog Devices, Inc.	ADI-US	87054	39.9	44.9	49.6	48.7	11.1	16.4
Keysight Technologies Inc	KEYS-US	29489	24.9	27.7	29.2	30.2	19.3	18.6
Spectris plc	SXS-GB	4821	13.0	17.2	20.1	21.1	15.4	15.9
Oxford Instruments plc	OXIG-GB	1569	17.8	17.7	21.1	20.5	22.0	21.3
Trimble Inc.	TRMB-US	19580	22.9	23.9	24.4	24.9	13.8	14.3
Hexagon AB Class B	HEXA.B-SE	35586	24.8	28.6	37.4	38.0	11.6	12.3
Vaisala Oyj Class A	VAIAS-FI	1679	11.8	13.1	17.4	18.1	19.6	20.7
Peer Group Average		15407	17.7	20.4	25.3	25.8	14.5	15.5
Peer Group Median		4821	15.6	18.0	21.3	22.2	13.8	15.9
Detection Technology (Evli est.)		448	12.7	16.3	16.3	18.9	17.2	23.0

	Security	MCAP	ROE %	ROE %	DIV %	DIV %	P/E	P/E
DETECTION TECHNOLOGY PEER GROUP	identifier	MEUR	21E	22E	21E	22E	21E	22E
First Sensor AG	SIS-DE	446						
Hamamatsu Photonics K.K.	6965-JP	8583	10.7	10.6	0.6	0.7	43.6x	40.4x
OSI Systems, Inc.	OSIS-US	1521	16.2	16.0	0.0		17.7x	16.2x
Varex Imaging Corporation	VREX-US	935					25.9x	21.2x
ams AG	AMS-CH	4161	7.8	12.3	0.0	0.0	17.9x	11.9x
Analog Devices, Inc.	ADI-US	87054	19.8	23.7	1.3	1.6	27.9x	24.6x
Keysight Technologies Inc	KEYS-US	29489	31.1	27.9	0.0	0.0	29.3x	26.7x
National Instruments Corporation	NATI-US	4866	7.2	11.8	2.5	2.7	59.5x	34.9x
Spectris plc	SXS-GB	4821	13.8	15.1	1.8	2.0	25.6x	22.8x
Oxford Instruments plc	OXIG-GB	1569	35.1	1741.2	0.6	0.8	28.0x	27.6x
Trimble Inc.	TRMB-US	19580	17.2	13.3	0.0	0.0	33.2x	29.3x
Hexagon AB Class B	HEXA.B-SE	35586	15.1	14.5	0.7	0.8	37.0x	34.6x
Vaisala Oyj Class A	VAIAS-FI	1679	22.2	21.3	1.3	1.4	34.9x	32.5x
Peer Group Average		15407	17.8	173.4	0.8	1.0	31.7x	26.9x
Peer Group Median		4821	16.2	15.1	0.6	0.8	28.7x	27.2x
Detection Technology (Evli est.)		448	15.6	19.8	1.2	1.3	47.1x	33.4x
Premium/discount relative to peer group median							64%	23%

	Security	MCAP	EV/S	EV/S	EV/EBITDA	EV/EBITDA	EV/EBIT	EV/EBIT
DETECTION TECHNOLOGY PEER GROUP	identifier	MEUR	21E	22E	21E	22E	21E	22E
First Sensor AG	SIS-DE	446						
Hamamatsu Photonics K.K.	6965-JP	8583	6.2x	6.0x	22.7x	21.2x	32.7x	29.9x
OSI Systems, Inc.	OSIS-US	1521	1.6x	1.5x	9.5x	8.4x	14.8x	12.3x
Varex Imaging Corporation	VREX-US	935						
ams AG	AMS-CH	4161	1.2x	1.2x	5.9x	5.6x	16.0x	12.4x
Analog Devices, Inc.	ADI-US	87054	14.1x	10.4x	28.4x	21.3x	33.2x	23.2x
Keysight Technologies Inc	KEYS-US	29489	6.6x	6.1x	22.5x	20.2x	24.4x	22.0x
Spectris plc	SXS-GB	4821	3.0x	2.9x	15.1x	13.8x	19.0x	16.8x
Oxford Instruments plc	OXIG-GB	1569	3.8x	3.7x	18.2x	18.0x	21.0x	20.8x
Trimble Inc.	TRMB-US	19580	6.2x	5.6x	25.5x	22.5x	27.1x	23.4x
Hexagon AB Class B	HEXA.B-SE	35586	9.3x	8.4x	25.0x	22.1x	33.4x	29.3x
Vaisala Oyj Class A	VAIAS-FI	1679	3.9x	3.6x	22.2x	19.8x	30.9x	27.3x
Peer Group Average		15407	5.4x	4.8x	19.2x	17.0x	24.9x	21.4x
Peer Group Median		4821	3.9x	3.7x	22.2x	19.8x	24.4x	22.0x
Detection Technology (Evli est.)		448	4.7x	4.0x	28.7x	21.2x	36.9x	24.6x
Premium/discount relative to peer group median			21%	9 %	30%	7%	51%	12%

Premium/discount relative to peer group median

Source: Factset, Evli Research

			Sales	Sales	Net debt /	Net debt /	Equity ratio	Equity ratio
	Security	MCAP	growth %	growth %	EBITDA	EBITDA	%	
DETECTION TECHNOLOGY PEER GROUP	identifier	MEUR	21E	22E	21E	22E	21E	22E
First Sensor AG	SIS-DE	446						
Hamamatsu Photonics K.K.	6965-JP	8583	17.1	3.7	-1.7x	-1.9x	80.6	81.8
OSI Systems, Inc.	OSIS-US	1521	-1.6	0.0	1.0x	0.6x	46.2	50.9
Varex Imaging Corporation	VREX-US	935	9.3	4.9				
ams AG	AMS-CH	4161	52.0	0.6	1.8x	1.5x	31.0	32.4
Analog Devices, Inc.	ADI-US	87054	27.6	35.0	1.1x	0.8x	42.4	41.6
Keysight Technologies Inc	KEYS-US	29489	16.5	5.6	-0.3x	-0.7x	48.8	52.6
National Instruments Corporation	NATI-US	4866	13.7	0.0	-0.6x	-0.5x	66.5	69.9
Spectris plc	SXS-GB	4821	-0.8	2.9	-0.5x	-0.7x	69.8	72.7
Oxford Instruments plc	OXIG-GB	1569	7.6	5.3	-0.5x	-0.4x	65.3	68.7
Trimble Inc.	TRMB-US	19580	14.9	8.3	0.9x	0.2x	56.5	59.2
Hexagon AB Class B	HEXA.B-SE	35586	14.5	9.7	1.2x	0.8x	58.5	61.0
Vaisala Oyj Class A	VAIAS-FI	1679	14.6	6.6	-0.2x	-0.4x	59.6	63.4
Peer Group Average		15407	15.4	8.3	0.2x	-0.1x	56.8	59.5
Peer Group Median		4821	14.6	5.5	-0.2x	-0.4x	58.5	61.0
Detection Technology (Evli est.)		448	11.4	16.3	-1.5x	-1.2x	78.3	76.4
							34%	25%

Source: Factset, Evli Research

Updated on October 28th, 2021

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VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	31.00 PV of Free Cash Flow	106 Long-term growth, %	5.0 Risk-free interest rate, %	2.25
DCF share value	31.82 PV of Horizon value	343 WACC, %	8.5 Market risk premium, %	5.8
Share price potential, %	2.7 Unconsolidated equity	0 Spread, %	0.0 Debt risk premium, %	2.8
Maximum value	31.8 Marketable securities	25 Minimum WACC, %	8.5 Equity beta coefficient	1.10
Minimum value	31.8 Debt - dividend	-10 Maximum WACC, %	8.5 Target debt ratio, %	20
Horizon value, %	76.4 Value of stock	464 Nr of shares, Mn	14.6 Effective tax rate, %	20

F												
DCF valuation, EURm	2020	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	Horizon
Net sales	82	91	106	119	132	143	150	158	166	174	183	192
Sales growth, %	-20.4	11.4	<i>16.3</i>	12.9	11.0	8.0	5.0	5.0	5.0	5.0	5.0	5.0
Operating income (EBIT)	9	12	17	20	25	27	29	30	31	33	35	36
Operating income margin, %	10.7	12.7	<i>16.3</i>	17.0	19.0	19.0	19.0	19.0	19.0	19.0	19.0	19.0
+ Depreciation+amort.	3	3	3	2	3	3	4	4	4	4	4	
EBITDA	12	15	20	23	28	30	32	34	35	37	39	
- Paid taxes	-3	-2	-3	-4	-5	-5	-6	-6	-6	-7	-7	
- Change in NWC	0	-3	-5	-5	-5	-4	-3	-3	-3	-3	-3	
NWC / Sales, %	35.6	35.6	35.7	35.8	35.8	35.9	35.9	35.9	35.9	35.9	36.0	
+ Change in other liabs	0	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	-3	-2	-3	-4	-4	-4	-4	-4	-5	-5	-5	
opCAPEX / Sales, %	3.8	2.5	3.1	3.1	3.1	3.0	2.8	2.8	2.8	2.8	2.8	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	-1	0	0	0	0	0	0	0	0	0	0	
= FCFF	5	7	8	10	14	17	20	21	22	23	24	723
= Discounted FCFF		7	7	8	11	12	13	12	12	12	11	343
= DFCF min WACC		7	7	8	11	12	13	12	12	12	11	343
= DFCF max WACC		7	7	8	11	12	13	12	12	12	11	343

DETECTION TECHNOLOGY

INTERIM FIGURES												
EVLI ESTIMATES, EURm	2020Q1	202002	2020Q3	2020Q4	2020	2021Q1	202102	2021Q3	2021Q4E	2021E	2022E	2023E
Net sales	19.9	21.1	20.6	19.9	81.6	18.3	23.5	23.2	25.8	90.9	105.7	119.3
EBITDA	2.0	3.4	3.4	3.1	11.9	1.4	4.6	4.1	4.7	14.8	20.0	22.8
EBITDA margin (%)	9.9	15.9	16.5	15.9	14.6	7.6	19.7	17.6	18.2	16.3	18.9	19.1
EBIT	1.2	2.6	2.6	2.3	8.7	1.4	3.0	3.3	3.9	11.5	17.2	20.3
EBIT margin (%)	6.0	12.3	12.6	11.8	10.7	7.6	12.6	14.1	15.1	12.7	16.3	17.0
Net financial items	0.0	-0.3	-0.1	-0.1	-0.6	0.3	-0.1	0.2	0.0	0.4	-0.4	-0.5
Pre-tax profit	1.2	2.3	2.5	2.2	8.1	1.7	2.9	3.5	3.9	11.9	16.8	19.8
Tax	-0.2	-0.5	-0.8	0.1	-1.4	-0.5	-0.6	-0.6	-0.8	-2.4	-3.4	-4.0
Tax rate (%)	20.0	21.6	31.5	-6.6	16.7	26.6	19.4	18.0	20.0	20.2	20.0	20.0
Net profit	0.9	1.8	1.7	2.4	6.7	1.2	2.3	2.8	3.1	9.5	13.4	15.8
EPS	0.06	0.12	0.12	0.16	0.47	0.09	0.16	0.20	0.21	0.65	0.92	1.08
EPS adjusted (diluted no. of shares)	0.06	0.12	0.11	0.16	0.45	0.08	0.15	0.19	0.20	0.63	0.89	1.05
Dividend per share	0.00	0.00	0.00	0.00	0.28	0.00	0.00	0.00	0.00	0.38	0.41	0.49
SALES, EURm												
MBU	8.4	9.9	10.1	10.9	39.3	10.1	13.6	11.9	14.2	49.8	58.0	65.0
SBU	9.4	7.8	7.4	6.1	30.7	5.8	6.9	7.5	8.0	28.1	32.6	37.0
IBU	2.2	3.4	3.1	2.8	11.6	2.4	3.1	3.8	3.6	12.9	15.0	17.3
Total	19.9	21.1	20.6	19.9	81.6	18.3	23.5	23.2	25.8	90.9	105.7	119.3
SALES GROWTH, Y/Y %												
MBU	-2.3	22.2	20.4	26.7	16.6	20.2	37.0	18.8	30.3	26.9	16.5	12.0
SBU	-35.5	-59.8	-59.9	-62.6	-55.4	-38.0	-11.7	0.2	30.5	-8.4	15.9	13.5
IBU	0.0	0.0	0.0	0.0	0.0	9.9	-10.4	21.5	28.5	11.5	16.3	15.0
Total	-13.7	-23.1	-23.3	-20.6	-20.4	-8.2	11.4	12.5	30.1	11.4	16.3	12.9
EBIT, EURm												
Group	1.2	2.6	2.6	2.3	8.7	1.4	3.0	3.3	3.9	11.5	17.2	20.3
Total	1.2	2.6	2.6	2.3	8.7	1.4	3.0	3.3	3.9	11.5	17.2	20.3
EBIT margin, %												
Total	6.0	12.3	12.6	11.8	10.7	7.6	12.6	14.1	15.1	12.7	16.3	17.0

DETECTION TECHNOLOGY

INCOME STATEMENT, EURm	2016	2017	2018	2019	2020	2021E	2022E	2023E
Sales	75.5	89.0	93.9	102.5	81.6	90.9	105.7	119.3
Sales growth (%)	76.5	17.9	5.5	9.2	-20.4	11.4	16.3	12.9
EBITDA	17.3	22.1	20.9	19.9	11.9	14.8	20.0	22.8
EBITDA margin (%)	22.9	24.9	22.3	19.5	14.6	16.3	18.9	19.1
Depreciation	-2.5	-2.2	-2.4	-2.9	-3.2	-3.3	-2.8	-2.5
EBITA	14.8	19.9	18.5	17.0	8.7	11.5	17.2	20.3
Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	14.8	19.9	18.5	17.0	8.7	11.5	17.2	20.3
EBIT margin (%)	19.6	22.4	19.7	16.6	10.7	12.7	16.3	17.0
Reported EBIT	14.8	19.9	18.5	17.0	8.7	11.5	17.2	20.3
EBIT margin (reported) (%)	19.6	22.4	19.7	16.6	10.7	12.7	16.3	17.0
Net financials	-0.7	-0.5	-0.1	-1.0	-0.6	0.4	-0.4	-0.5
Pre-tax profit	14.1	19.4	18.4	16.0	8.1	11.9	16.8	19.8
Taxes	-3.2	-4.2	-3.6	-3.6	-1.4	-2.4	-3.4	-4.0
Minority shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit	10.9	15.2	14.9	12.5	6.7	9.5	13.4	15.8
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	6	6	9	10	10	9	10	11
Goodwill	0	0	0	0	0	0	0	0
Right of use assets	0	0	0	0	0	0	0	0
Inventory	11	9	13	14	16	18	21	23
Receivables	22	21	27	27	25	27	32	36
Liquid funds	16	27	22	26	25	28	33	37
Total assets	54	62	71	77	76	82	95	107
Liabilities	01	02			,,,	02	00	107
Shareholder's equity	31	42	51	58	58	64	72	82
Minority interest	0	0	0	0	0	0	0	0
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	0	0	0	0	0	0	0	0
Deferred taxes	0	0	0	0	0	0	0	0
Interest bearing debt	7	5	4	6	6	6	8	9
Non-interest bearing current liabilities	14	15	15	12	11	12	14	16
Other interest-free debt	3	1	0	1	1	1	1	1
Total liabilities	54	62	71	77	76	82	95	107
CASH FLOW, EURm	01	02			70	02	00	10,
+ EBITDA	17	22	21	20	12	15	20	23
- Net financial items	8	11	0	-1	-1	0	0	-1
- Taxes	-1	-3	-5	-5	-3	-2	-3	-4
- Increase in Net Working Capital	-11	1	-10	-2	0	-3	-5	-5
+/- Other	-9	-12	0	0	-1	0	0	0
= Cash flow from operations	5	19	6	12	8	9	11	13
- Capex	-2	-2	-5	-4	-3	-2	-3	-4
- Acquisitions	0	0	0	0	0	0	0	0
+ Divestments	0	0	0	0	0	0	0	0
= Free cash flow	3	17	1	8	4	7	8	10
+/- New issues/buybacks	0	-1	0	0	-1	0	0	0
- Paid dividend	-1	-3	-5	-5	-5	-4	-6	-6
+/- Other	-1	-2	-5	-3	-5	-4	-0	-0
Change in cash	8	-2	-4	4	-1	3	5	4
change III cash	0	11	-4	4	- 1	3	5	4

KEY FIGURES	2017	2018	2019	2020	2021E	2022E	2023E
M-cap	250	224	368	344	452	452	452
Net debt (excl. convertibles)	-22	-18	-20	-19	-22	-24	-28
Enterprise value	228	206	348	324	430	427	424
Sales	89	94	103	82	91	106	119
EBITDA	22	21	20	12	15	20	23
EBIT	20	19	17	9	12	17	20
Pre-tax	19	18	16	8	12	17	20
Earnings	15	15	12	7	10	13	16
Equity book value (excl. minorities)	42	51	58	58	64	72	82
Valuation multiples							
EV/sales	2.6	2.2	3.4	4.0	4.7	4.0	3.6
EV/EBITDA	10.3	9.8	17.4	27.3	29.0	21.4	18.6
EV/EBITA	11.5	11.1	20.4	37.1	37.3	24.9	20.9
EV/EBIT	11.5	11.1	20.4	37.1	37.3	24.9	20.9
EV/OCF	12.3	33.6	30.0	43.1	45.6	39.4	31.7
EV/FCFF	13.3	142.7	41.7	65.2	63.2	53.8	42.1
P/FCFE	14.9	162.4	48.7	77.4	63.5	59.3	46.8
P/E	16.5	15.1	29.5	51.0	47.5	33.7	28.6
P/B	6.0	4.4	6.3	5.9	7.1	6.3	5.5
Target EV/EBITDA	0.0	0.0	0.0	0.0	28.5	21.0	18.3
Target EV/EBIT	0.0	0.0	0.0	0.0	36.7	24.5	20.5
Target EV/FCF	0.0	0.0	0.0	0.0	59.4	55.2	43.2
Target P/B	0.0	0.0	0.0	0.0	7.0	6.2	5.5
Target P/E	0.0	0.0	0.0	0.0	48.4	34.3	29.1
Per share measures							
Number of shares	13,901	14,375	14,375	14,375	14,578	14,578	14,578
Number of shares (diluted)	13,901	14,849	14,875	14,875	15,078	15,078	15,078
EPS	1.09	1.03	0.87	0.47	0.65	0.92	1.08
Operating cash flow per share	1.34	0.43	0.81	0.52	0.65	0.74	0.92
Free cash flow per share	1.21	0.10	0.53	0.31	0.49	0.52	0.66
Book value per share	3.00	3.57	4.06	4.06	4.38	4.92	5.59
Dividend per share	0.35	0.38	0.38	0.28	0.38	0.41	0.49
Dividend payout ratio, %	32.1	36.7	43.9	59.7	58.2	45.0	45.0
Dividend yield, %	1.9	2.4	1.5	1.2	1.2	1.3	1.6
FCF yield, %	6.7	0.6	2.1	1.3	1.6	1.7	2.1
Efficiency measures							
ROE	41.8	32.0	22.7	11.5	15.6	19.8	20.6
	41.8 47.4	32.0 36.4	22.7 28.5	11.5 13.6	15.6 17.2	19.8 23.0	20.6 23.8
ROE							
ROE							
ROE ROCE Financial ratios	47.4	36.4	28.5	13.6	17.2	23.0	23.8
ROE ROCE Financial ratios Inventories as % of sales	9.6	36.4	28.5	13.6	17.2	23.0	23.8
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales	9.6 24.1	36.4 14.2 28.4	28.5 13.8 25.9	13.6 19.5 30.1	17.2 19.5 30.1	23.0 19.5 30.1	23.8 19.5 30.1
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	47.4 9.6 24.1 16.8	36.4 14.2 28.4 16.4	28.5 13.8 25.9 12.1	13.6 19.5 30.1 13.4	17.2 19.5 30.1 13.4	23.0 19.5 30.1 13.4	23.8 19.5 30.1 13.4
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	47.4 9.6 24.1 16.8 15.7	36.4 14.2 28.4 16.4 25.9	28.5 13.8 25.9 12.1 27.0	13.6 19.5 30.1 13.4 35.6	17.2 19.5 30.1 13.4 35.6	23.0 19.5 30.1 13.4 35.7	23.8 19.5 30.1 13.4 35.8
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, %	47.4 9.6 24.1 16.8 15.7 2.1	36.4 14.2 28.4 16.4 25.9 5.0	28.5 13.8 25.9 12.1 27.0 3.9	13.6 19.5 30.1 13.4 35.6 3.8	17.2 19.5 30.1 13.4 35.6 2.5	23.0 19.5 30.1 13.4 35.7 3.1	23.8 19.5 30.1 13.4 35.8 3.1
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	47.4 9.6 24.1 16.8 15.7 2.1 2.1	36.4 14.2 28.4 16.4 25.9 5.0 5.0	28.5 13.8 25.9 12.1 27.0 3.9 3.9	13.6 19.5 30.1 13.4 35.6 3.8 3.8 3.8	17.2 19.5 30.1 13.4 35.6 2.5 2.5	23.0 19.5 30.1 13.4 35.7 3.1 3.1 3.1	23.8 19.5 30.1 13.4 35.8 3.1 3.1
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), %	47.4 9.6 24.1 16.8 15.7 2.1 2.1 2.1 0.8	36.4 14.2 28.4 16.4 25.9 5.0 5.0 5.0 0.1	28.5 13.8 25.9 12.1 27.0 3.9 3.9 0.4	13.6 19.5 30.1 13.4 35.6 3.8 3.8 3.8 0.4	17.2 19.5 30.1 13.4 35.6 2.5 2.5 2.5 0.5	23.0 19.5 30.1 13.4 35.7 3.1 3.1 0.4	23.8 19.5 30.1 13.4 35.8 3.1 3.1 0.4
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	47.4 9.6 24.1 16.8 15.7 2.1 2.1 0.8 -1.0	36.4 14.2 28.4 16.4 25.9 5.0 5.0 0.1 -0.9	28.5 13.8 25.9 12.1 27.0 3.9 3.9 0.4 -1.0	13.6 19.5 30.1 13.4 35.6 3.8 3.8 0.4 -1.6	17.2 19.5 30.1 13.4 35.6 2.5 2.5 2.5 0.5 -1.5	23.0 19.5 30.1 13.4 35.7 3.1 3.1 0.4 -1.2	23.8 19.5 30.1 13.4 35.8 3.1 3.1 0.4 -1.2

DETECTION TECHNOLOGY

Electronic Equipment & Instruments/Finland, October 28, 2021 Company update

COMPANY DESCRIPTION: Detection Technology is a global provider of off-the-shelf and customized X-ray imaging solutions for medical, security and industrial applications. DT's product portfolio ranges from photodiodes to complete detector systems with ASICs, electronics, mechanics and software. The company was established in 1991 and it listed on Nasdaq First North Finland in 2015. The company is headquartered in Finland and has volume production in Beijing, China. Detection Technology has over 500 employees in Finland, China, France and USA, serving 260 active customers in over 40 countries.

INVESTMENT CASE: Demand for Detection Technology's detector solutions is increasing due to expansion of healthcare to a wider share of population in the emerging economies, aging population, growth in travelling and freight transport, urbanization, increased security concerns and increasing need for X-ray imaging applications in industrial inspection. We see investment case attractive due to strong market drivers, especially in China, as well as DT's compelling strategy and execution capabilities, which should enable DT to grow faster than the market and maintain above target level margins. Due to its proximity to the fastest growing market China and inexpensive valuation, DT could be also become an acquisition target.

OWNERSHIP STRUCTURE	SHARES	EURm	%
Ahlstrom Capital Bv	5,280,167	163.685	36.2%
OP-Finland Fund	617,376	19.139	4.2%
Sijoitusrahasto Aktia Capital	548,762	17.012	3.8%
Varma Mutual Pension Insurance Company	515,000	15.965	3.5%
Ilmarinen Mutual Pension Insurance Company	435,737	13.508	3.0%
Martola Hannu Veikko	431,690	13.382	3.0%
SEB Finland Small Cap Investment Fund	257,000	7.967	1.8%
Saastopankki Kotimaa	240,000	7.440	1.6%
Säästöpankki Kotimaa	240,000	7.440	1.6%
Op-Suomi Mikroyhtiöt -Erikoissijoitusrahasto	227,335	7.047	1.6%
Ten largest	8,793,067	272.585	60%
Residual	5,785,363	179.346	40%
Total	14,578,430	451.931	100%

EARNINGS CALENDAR

February 02, 2022 April 27, 2022 FY 2021 Results Q1 report

OTHER EVENTS

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DEF	TIO	NIC
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P/E	EPS
Dring nor share	
Price per share Earnings per share	Profit before extraord. items and taxes- income taxes + minority interest Number of shares
	Number of shares
P/BV	DPS
Price per share	Dividend for the financial period per share
Shareholders' equity + taxed provisions per share	
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working
	capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Madatana a satuktu saina ita internetatan adatan katu	
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
share of associated companies at market value	
EV/Sales	FCF yield, %
Enterprise value	Free seek fly
Sales	Free cash flow Market cap
	iviai net cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value	Capital expenditure – divestments – acquisitions
Earnings before interest, tax, depreciation and amortization	Sales
EV/EBIT	Net working capital
Enterprise value	Current assets – current liabilities
Operating profit	
Net debt	Capital employed/Share
	Tatal accete
Interest bearing debt – financial assets	Total assets – non-interest bearing debt Number of shares
Total assets	Gearing
Balance sheet total	North
Dalance sneet total	<u>Net debt</u> Equity
	· · ·
Div yield, %	Debt/Equity, %
Dividend per share	Interest bearing debt
Price per share	Shareholders' equity + minority interest + taxed provisions
Devout action 0/4	Equity ratio 0/
Payout ratio, %	Equity ratio, %
Total dividends	
Earnings before extraordinary items and taxes – income taxes + minority interest	<u>Shareholders' equity + minority interest + taxed provisions</u> Total assets – interest-free loans
· · · · · · · · · · · · · · · · · · ·	Total assets - Interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs	Cumulative annual growth rate = Average growth per year
Balance sheet total – non-interest bearing debt (average)	
ROE, %	
Profit before extraordingny items and taxes income taxes	
Profit before extraordinary items and taxes – income taxes Shareholder's equity + minority interest + taxed provisions (average)	
Ended of equily is minority interest is taken provisions (average)	
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The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi, Heikura

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