

Metals & Mining/Sweden, February 14, 2020 Company update

## Growth story in need of financing

Endomines is nearing commercial production at Friday, after several bumps on the road, and ramp-up to design capacity is expected in March 2020. The production delay has put a clear dent in Endomines' financial situation and additional financing will in our view be needed in the nearterm to bring further assets into production. With the financing risk overshadowing the future potential we downgrade to SELL (HOLD) with a TP of SEK 5.0 (4.7).

#### Nearing commercial production at Friday

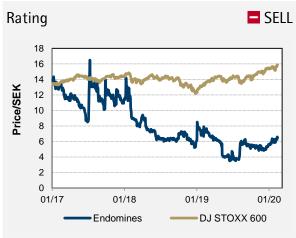
Endomines continued to post meager figures in Q4, as gold concentrate sales from Friday have not yet commenced. Bottom-line figures were as a result clearly in the red, with EBITDA at SEK -15.1m. Endomines expects to ramp-up production at Friday to design capacity (3,445 tonnes/month) in March 2020. The concentrate sales agreement is yet to be confirmed but should in our view be signed during Q1. Built up ore stockpiles will speed up production ramp-up, but we expect head grades to be well below expected typical grades during the first half of 2020.

### Financial position again at risk

Endomines financial situation has again become a reason for concern, as group cash fell to SEK 15.7m (03/19: SEK 61.9m) in Q4. The Friday production facility investments are largely behind and cash flows will improve once production at Friday picks up. Friday cash flows will however not suffice to develop new assets and Endomines will in our view seek additional financing in the near future. Previous debt-financing options have not been favourable and a rights issue could be on the table.

### SELL (HOLD) with a target price of SEK 5.0 (4.7)

Endomines is finally nearing production start at Friday and has continued consolidating its land assets in Idaho and is seeking to expand further through the transaction with Transatlantic. The gold price development has further remained favourable. The positive drivers are in our view, however, overshadowed by the near-term financial risks. We adjust our target price to SEK 5.0 (4.7) and downgrade to SELL (HOLD).



Endomines	DJ STOXX 600
Share price, SEK (Last trading day's closing price) Target price, SEK	<b>6.50</b> 5.0
Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, SEKm Free float, % Exchange rate EUR/SEK Reuters code Bloomberg code Average daily volume, SEKm Next interim report Web site	14-Feb-20 08-Nov-19 YES 113,448 113,448 630 0.0 10.690 ENDO.ST ENDO SS 0.2 14-May-20 endomines.com/investors
Analyst E-mail Telephone	Jerker Salokivi jerker.salokivi@evli.com +358 9 4766 9149

■ BUY ☐ HOLD ■ SELL

KEY FIGU	IRES									
	Sales SEKm	EBIT SEKm	EBIT %	FCF SEKm	EPS SEK	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS SEK
2018	104.0	-48.5	-46.6%	-166.5	-1.06	-5.6	3.9	-8.4	-79.0	0.00
2019	5.8	-52.4	-903.4%	-159.8	-0.75	-7.5	112.7	-12.5	-35.7	0.00
2020E	82.1	-24.6	-30.0%	-138.7	-0.34	-19.1	9.8	-32.7	-22.0	0.00
2021E	178.3	14.5	8.2%	-91.1	0.02	290.4	5.0	61.7	-14.5	0.00
2022E	295.0	45.9	15.6%	-40.0	0.32	20.4	3.2	20.4	-6.4	0.00
Market car	o, SEKm		630 G	earing 2020E,	0/0		37.7 CAGR	EPS 2019-2	2, %	0.0
Net debt 2	020E, SEKm		176 Pr	rice/book 2020	)E		1.4 CAGR	sales 2019-	22, %	270.5
Enterprise	value, SEKm		806 Di	vidend yield 2	2020E, %		0.0 ROE 2	020E, %		-9.6
Total asset	s 2020E, SEKm	١	686 Ta	x rate 2020E,	0/0		0.0 ROCE	2020E, %		-4.1
Goodwill 2	.020E, SEKm		0 Ec	uity ratio 202	20E, %		67.9 PEG, P	P/E 20/CAGR		0.0

All the important disclosures can be found on the last pages of this report.

Metals & Mining/Sweden, February 14, 2020 Company update

Endomines (SEKm)	2018	Q1/'19	Q2/'19	Q3/'19	Q4/'19	2019	Q1/'20E	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Net sales	105.3	2.1	1.4	1.6	0.7	5.8	3.1	22.0	27.0	30.1	82.1	178.3	295.0
sales growth %	-13.9%	<i>-92.9%</i>	-96.7%	-93.8%	-91.5%	-94.5%	46.9%	>100%	>100%	>100%	>100%	>100%	65%
EB ITDA	-5.5	-11.5	-9.3	-12.9	-15.1	-48.8	-13.6	1.3	2.4	4.2	-0.5	45.8	102.9
EB IT	-48.5	-13.3	-9.0	-16.4	-13.7	-52.4	-16.6	-4.7	-2.6	-0.8	-21.8	14.5	45.9
EBIT margin	-46.0%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	-26.6%	8.2%	15.6%
Gold production (Oz)	10 552	0	0	0	0	0	231	1 649	2 025	2 257	6 163	13 820	22 867
Pampalo	2018	Q1/'19	02/'19	Q3/'19	Q4/'19	2019	Q1/'20E	Q2/'20E		Q4/'20E	2020E	2021E	2022E
Net sales	105.3	2.1	1.4	1.6	0.7	5.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gold production (Oz)	10552	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
Idaho	2018	Q1/'19	02/'19	Q3/'19	Q4/'19	2019	Q1/'20E	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Net sales	0.0	0.0	0.0	0.0	0.0	0.0	3.1	22.0	27.0	30.1	82.1	178.3	295.0
Gold production (Oz)	0	0	0	0	0	0	231	1 649	2 025	2 257	6163	13820	22867
Assumptions	2018	Q1/'19	02/'19	Q3/'19	Q4/'19	2019	Q1/'20E	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Gold price USD/Oz	1269	1304	1310	1473	1481	1393	1550	1550	1550	1550	1550	1500	1500
Gold price EUR/Oz	1073	1148	1170	1325	1338	1245	1384	1384	1384	1384	1384	1339	1339
USD/SEK	8.67	9.18	9.47	9.59	9.61	9.46	9.45	9.45	9.45	9.45	9.45	9.45	9.45
EUR/SEK	10.26	10.42	10.61	10.66	10.64	10.58	10.58	10.58	10.58	10.58	10.58	10.58	10.58
EUR/USD	1.18	1.14	1.12	1.11	1.11	1.12	1.12	1.12	1.12	1.12	1.12	1.12	1.12

Valuation	Evli est. MSEK	Spot MSEK	Estimate basis
Friday	194	217	LOM 8 years, avg. CC 830 USD/oz, ~92,000oz concentrate produced
Idaho other assets	386	413	Purchase price and in-situ value analysis
Pampalo	53	62	Real option model, assuming profitability above 1,550-1,600 USD/oz gold price
Karelia other	78	82	In-situ value for assets. Exploration ~200usd/m, mainly recent drillings
Corporate/other	-122	-122	DCF estimate assuming active operations between 2020-2030
Net cash (debt)	-27	-27	Q4/19 net debt excl. Hybrid
Total	562	625	
Per share	5.0	5.5	
Long-term gold price (USD/Oz)	1500		EMi
Spot price (USD/Oz)		1575	
Shares (m)	113.4		2019 year-end + 33.49m new shares from convertible conversion

Metals & Mining/Sweden, February 14, 2020 Company update

### INTERIM FIGURES

EVLI ESTIMATES, SEKm	2019Q1	2019Q2	2019Q3	2019Q4	2019	2020Q1E	2020Q2E	2020Q3E	2020Q4E	2020E	2021E	2022E
Net sales	2.1	1.4	1.6	0.7	5.8	3.1	22.0	27.0	30.1	82.1	178.3	295.0
EBITDA	-11.5	-9.3	-12.9	-15.1	-48.8	-13.6	1.3	3.3	5.2	-3.9	41.8	97.8
EBITDA margin (%)	-547.6	-663.0	-806.2	-2,157.1	-841.1	-441.7	5.8	12.2	17.2	-4.7	23.4	33.2
EBIT	-13.3	-9.0	-16.4	-13.7	-52.4	-16.6	-4.7	-2.6	-0.8	-24.6	14.5	45.9
EBIT margin (%)	-633.3	-642.9	-1,025.0	-1,957.1	-903.4	-536.9	-21.2	-9.8	-2.5	-30.0	8.2	15.6
Net financial items	0.0	-7.8	2.1	-2.0	-7.7	-3.5	-3.5	-3.5	-3.5	-14.0	-12.0	-9.7
Pre-tax profit	-13.3	-16.8	-14.3	-15.7	-60.1	-20.1	-8.2	-6.1	-4.3	-38.6	2.5	36.2
Tax	0.3	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tax rate (%)	2.3	-1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit	-13.0	-17.1	-14.3	-15.7	-60.1	-20.1	-8.2	-6.1	-4.3	-38.6	2.5	36.2
EPS	-0.16	-0.21	-0.18	-0.20	-0.75	-0.18	-0.07	-0.05	-0.04	-0.34	0.02	0.32
EPS adjusted (diluted no. of shares)	-0.16	-0.21	-0.18	-0.20	-0.75	-0.18	-0.07	-0.05	-0.04	-0.34	0.02	0.32
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SALES, SEKm												
Endomines	2.1	1.4	1.6	0.7	5.8	3.1	22.0	27.0	30.1	82.1	178.3	295.0
Total	2.1	1.4	1.6	0.7	5.8	3.1	22.0	27.0	30.1	82.1	178.3	295.0
SALES GROWTH, Y/Y %												
Endomines	-92.9	-96.7	-93.4	-91.5	-94.4	46.9	1,470.2	1,587.3	4,197.5	1,316.3	117.0	65.5
Total	-92.9	-96.7	-93.4	-91.5	-94.4	46.9	1,470.2	1,587.3	4,197.5	1,316.3	117.0	65.5
EBIT, SEKm												
Endomines	-13.3	-9.0	-16.4	-13.7	-52.4	-16.6	-4.7	-2.6	-0.8	-24.6	14.5	45.9
Total	-13.3	-9.0	-16.4	-13.7	-52.4	-16.6	-4.7	-2.6	-0.8	-24.6	14.5	45.9
EBIT margin, %											•	
Endomines	-633.3	-642.9	-1,025.0	-1,957.1	-903.4	-536.9	-21.2	-9.8	-2.5	-30.0	8.2	15.6
Total	-633.3	-642.9	-1,025.0	-1,957.1	-903.4	-536.9	-21.2	-9.8	-2.5	-30.0	8.2	15.6

Metals & Mining/Sweden, February 14, 2020 Company update

Sales         1130         101.1         102.2         104.0         5.8         82.1         173.3         29.60           Stock growth field         3-33         3.7         2.70         -15.5         -14.8         3-39         41.8         97.8           BETTOA margin field         6-60         7-6         -4.7         -5.5         -4.81         3-39         41.8         97.8           BETTOA margin field         6-84         7-7         -5.5         -4.81         -3.0         -20.7         -27.2         -51.9           BITA         1-15.0         -10.0         -0.0         0.0	INCOME STATEMENT, SEKm	2015	2016	2017	2018	2019	2020E	2021E	2022E
EBITDA	Sales	113.0	101.1	122.2	104.0	5.8	82.1	178.3	295.0
	Sales growth (%)	-34.3	-10.5	21.0	-14.9	-94.4	1,316.3	117.0	65.5
Depreciation	EBITDA	-67.8	-7.7	-5.7	-5.5	-48.8	-3.9	41.8	97.8
EBITA	EBITDA margin (%)	-60.0	-7.6	-4.7	-5.3	-841.1	-4.7	23.4	33.2
Books   Book	Depreciation	-84.9	-95.4	-59.1	-43.0	-3.6	-20.7	-27.2	-51.9
EBIT         -15.66         -10.31         -64.8         -48.5         -24.2         -24.0         45.0         26.2         15.6         -10.21         -53.0         -46.6         -982.4         -20.0         82.2         15.6         Reported EBIT         -15.68         -10.21         -53.0         -46.6         -982.4         -20.0         82.2         15.6         8.0         25.2         4.6         98.2         -20.0         4.5         4.6         98.2         -20.0         4.5         4.6         98.2         -20.0         4.5         4.6         98.2         -20.0         4.5         4.0         -20.0         9.0         9.0         9.0         8.2         7.5         8.0         9.0         8.2         3.5         8.0         2.0         9.0	EBITA	-152.7	-103.1	-64.8	-48.5	-52.4	-24.6	14.5	45.9
EBIT margin (Pk)         -1.78.6         -1.02.1         -52.0         -4.6.6         -9.02.4         -3.00         8.2         15.6           EBIT margin (reported) (Re)         -1.28.6         -1.02.1         -64.8         -9.02.4         -2.0         14.5         15.5         45.9           EBIT margin (reported) (Re)         -1.28.6         -1.05         -4.50         -4.6.6         -9.03.4         -2.00         0.2         15.5         36.2         36.	Goodwill amortization / writedown	-3.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Reported EIPT	EBIT	-156.6	-103.1	-64.8	-48.5	-52.4	-24.6	14.5	45.9
EBIT margin (reported) (Rel)         -1.36 (B)         -1.02 (J)         -5.20 (J)         -4.66 (J)         -9.03 (J)         -9.03 (J)         -1.00 (J)         -1.50 (J)         -1.55 (J)         -1.55 (J)         -1.55 (J)         -1.55 (J)         -1.55 (J)         -1.55 (J)         -1.01 (J)         -1.02 (J)         -9.03 (J)         -1.07 (J)         -1.00 (J)         -0.00	EBIT margin (%)	-138.6	-102.1	-53.0	-46.6	-903.4	-30.0	8.2	15.6
Net Financials	Reported EBIT	-156.6	-103.1	-64.8	-48.5	-52.4	-24.6	14.5	45.9
Pe - tax profit	EBIT margin (reported) (%)	-138.6	-102.1	-53.0	-46.6	-903.4	-30.0	8.2	15.6
Taxes         2-3         -2-03         0.0         0.1         0.0         0.0         0.0           Minority shares         0.0	Net financials	-6.1	-1.5	-4.5	11.0	-7.7	-14.0	-12.0	-9.7
Minority shares	Pre-tax profit	-162.7	-104.7	-69.3	-37.5	-60.1	-38.6	2.5	36.2
Net profit	Taxes	-2.3	-20.3	0.0	0.1	0.0	0.0	0.0	0.0
Cash NRIS         0.0         0	Minority shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIS   0.0	Net profit	-165.0	-125.0	-69.3	-37.4	-60.1	-38.6	2.5	36.2
BALANCE SHERT, SEKM	Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assets	Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets         221         171         130         476         573         653         722         768           Goodwill         0	BALANCE SHEET, SEKm								
Goodwill         0<	Assets								
Right of use assets         0	Fixed assets	221	171	130	476	573	653	722	768
Inventory	Goodwill	0	0	0	0	0	0	0	0
Receivables	Right of use assets	0	0	0	0	0	0	0	0
Liquid funds         20         29         16         19         16         12         27         44           Total assets         274         222         161         501         590         686         794         888           Libalities         28         115         455         252         336         466         469         505           Minority interest         0 <td< td=""><td>Inventory</td><td>2</td><td>1</td><td>2</td><td>2</td><td>0</td><td>2</td><td>5</td><td>9</td></td<>	Inventory	2	1	2	2	0	2	5	9
Total assets         274         222         161         501         590         686         794         888           Liabilities           Shareholder's equity         169         115         45         252         336         466         469         505           Minority interest         00         <	Receivables	12	21	12	4	1	19	41	67
Liabilities         Chareholder's equity         169         115         45         252         336         466         469         505           Minority interest         0	Liquid funds	20	29	16	19	16	12	27	44
Shareholder's equity         169         115         45         252         336         466         469         505           Minority interest         0         <	Total assets	274	222	161	501	590	686	794	888
Minority interest         0	Liabilities								
Convertibles         0         0         0         169         175         0         0         0           Lease liabilities         0         0         0         0         0         0         0         0           Deferred taxes         0         0         0         0         0         0         0         0           Interest bearing debt         83         84         84         44         46         188         293         351           Non-interest bearing current liabilities         14         0	Shareholder's equity	169	115	45	252	336	466	469	505
Lease liabilities         0	Minority interest	0	0	0	0	0	0	0	0
Deferred taxes         0	Convertibles	0	0	0	169	175	0	0	0
Interest bearing debt	Lease liabilities	0	0	0	0	0	0	0	0
Non-interest bearing current liabilities         14         0	Deferred taxes	0	0	0	0	0	0	0	0
Other interest-free debt         8         24         32         36         32         32         32         32         38         38         38         32         32         32         32         32         32         32         32         32         32         32         32         32         38         32         32         32         32         32         38         38         32         32         32         32         38         89         89         89         89         99         89         90	Interest bearing debt	83	84	84	44	46	188	293	351
Total liabilities         274         222         161         501         590         686         794         888           CASH FLOW, SEKm           + EBITDA         -68         -8         -6         -5         -49         -4         42         98           - Net financial items         -6         -2         -4         11         -8         -14         -12         -10           - Taxes         6         -1         0         0         0         0         0         0           - Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           - Other         13         -3         2         -22         0         0         0         0         0           - Capex         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         0         0         0         0         0         0         0           - Free cash	Non-interest bearing current liabilities	14	0	0	0	0	0	0	0
CASH FLOW, SEKm           + EBITDA         -68         -8         -6         -5         -49         -4         42         98           - Net financial items         -6         -2         -4         11         -8         -14         -12         -10           - Taxes         6         -1         0         0         0         0         0         0           - Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           +/- Other         13         -3         2         -22         0         0         0         0           E Cash flow from operations         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0         0         0         0         0         0         0         0         0         0           = Free cash fl	Other interest-free debt	8	24	32	36	32	32	32	32
+ EBITDA         -68         -8         -6         -5         -49         -4         42         98           - Net financial items         -6         -2         -4         11         -8         -14         -12         -10           - Taxes         6         -1         0         0         0         0         0         0           - Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           +/- Other         13         -3         2         -22         0         0         0         0           - Capex         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0         0         0         0         0         0         0         0         0         0         0         0         0         -139         -91         -40         <	Total liabilities	274	222	161	501	590	686	794	888
- Net financial items         -6         -2         -4         11         -8         -14         -12         -10           - Taxes         6         -1         0         0         0         0         0         0           - Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           +/- Other         13         -3         2         -22         0         0         0         0           - Capk         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         0         0         0         0         0         0         0         -98         -98         -98         -98         -98         -98         -98         -98         -99         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td< td=""><td>CASH FLOW, SEKm</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	CASH FLOW, SEKm								
- Taxes         6         -1         0         0         0         0         0         0           - Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           +/- Other         13         -3         2         -22         0         0         0         0           E Cash flow from operations         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0				-6	-5		-4		
- Increase in Net Working Capital         -23         0         9         8         -4         -20         -25         -30           +/- Other         13         -3         2         -22         0         0         0         0           C Capex         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0         0         0         0         0         0         0         0           = Free cash flow         -105         -52         -13         -167         -160         -139         -91         -40           +/- New issues/buybacks         16         71         0         244         144         169         0         0           - Paid dividend         0         0         0         0         0         0         0         0           +/- Other         -55         -10         -1         -74         12<	- Net financial items								
+/- Other       13       -3       2       -22       0       0       0       0         E Cash flow from operations       -77       -14       1       -8       -60       -38       5       58         - Capex       -28       -38       -14       -100       -100       -101       -96       -98         - Acquisitions       0       0       0       -59       0       0       0       0       0         + Divestments       0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
= Cash flow from operations         -77         -14         1         -8         -60         -38         5         58           - Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0         0         0         0         0         0         0         0           = Free cash flow         -105         -52         -13         -167         -160         -139         -91         -40           +/- New issues/buybacks         16         71         0         244         144         169         0         0           - Paid dividend         0         0         0         0         0         0         0         0           +/- Other         -5         -10         -1         -74         12         -34         105         58									
- Capex         -28         -38         -14         -100         -100         -101         -96         -98           - Acquisitions         0         0         0         -59         0         0         0         0           + Divestments         0	+/- Other		-3	2		0	0		
- Acquisitions     0     0     0     -59     0     0     0     0       + Divestments     0     0     0     0     0     0     0     0     0       = Free cash flow     -105     -52     -13     -167     -160     -139     -91     -40       +/- New issues/buybacks     16     71     0     244     144     169     0     0       - Paid dividend     0     0     0     0     0     0     0     0       +/- Other     -5     -10     -1     -74     12     -34     105     58	= Cash flow from operations								
+ Divestments         0         -160         -139         -91         -40         -40         +/-0         -160         -139         -91         -91         -40         -40         -10         -10         0<	•								
= Free cash flow     -105     -52     -13     -167     -160     -139     -91     -40       +/- New issues/buybacks     16     71     0     244     144     169     0     0       - Paid dividend     0     0     0     0     0     0     0     0       +/- Other     -5     -10     -1     -74     12     -34     105     58	•								
+/- New issues/buybacks 16 71 0 244 144 169 0 0 - Paid dividend 0 0 0 0 0 0 0 0 0 0 0 0 0 +/- Other									
- Paid dividend       0									
+/- Other -5 -10 -1 -74 12 -34 105 58									
Change in cash -94 9 -14 3 -3 -3 14 18									
	Change in cash	-94	9	-14	3	-3	-3	14	18

## Metals & Mining/Sweden, February 14, 2020 Company update

KEY FIGURES	2016	2017	2018	2019	2020E	2021E	2022E
M-cap	192	126	211	448	630	630	630
Net debt (excl. convertibles)	54	68	25	30	176	267	307
Enterprise value	246	194	405	654	806	897	937
Sales	101	122	104	6	82	178	295
EBITDA	-8	-6	-5	-49	-4	42	98
EBIT	-103	-65	-48	-52	-25	15	46
Pre-tax	-105	-69	-37	-60	-39	3	36
Earnings	-125	-69	-37	-60	-39	3	36
Equity book value (excl. minorities)	115	45	252	336	466	469	505
Valuation multiples							
EV/sales	2.4	1.6	3.9	112.7	9.8	5.0	3.2
EV/EBITDA	-32.0	-34.0	-73.7	-13.4	-208.3	21.5	9.6
EV/EBITA	-2.4	-3.0	-8.4	-12.5	-32.7	61.7	20.4
EV/EBIT	-2.4	-3.0	-8.4	-12.5	-32.7	61.7	20.4
EV/OCF	-18.1	198.3	-53.2	-10.9	-21.4	181.5	16.2
EV/FCFF	-4.7	-28.6	-2.3	-4.4	-6.5	-11.3	-30.9
P/FCFE	-5.4	-13.9	-1.3	-2.8	-5.3	-8.1	-18.4
P/E	-1.5	-1.8	-5.6	-7.5	-19.1	290.4	20.4
P/B	1.7	2.8	0.8	1.3	1.4	1.3	1.2
Target EV/EBITDA	0.0	0.0	0.0	0.0	-192.1	20.0	8.9
Target EV/EBIT	0.0	0.0	0.0	0.0	-30.2	57.4	19.0
Target EV/FCF	0.0	0.0	0.0	0.0	-5.4	-9.2	-21.8
Target P/B	0.0	0.0	0.0	0.0	1.2	1.2	1.1
Target P/E	0.0	0.0	0.0	0.0	-14.7	223.4	15.7
Per share measures							
Number of shares	15,280	15,280	35,148	79,957	113,448	113,448	113,448
Number of shares (diluted)	15,280	15,280	35,148	79,957	113,448	113,448	113,448
EDG.							
EPS	-8.18	-4.53	-1.06	-0.75	-0.34	0.02	0.32
Operating cash flow per share	-8.18 -0.89	-4.53 0.06	-1.06 -0.22	-0.75 -0.75	-0.34 -0.33	0.02	0.32 0.51
Operating cash flow per share	-0.89	0.06	-0.22	-0.75	-0.33	0.04	0.51
Operating cash flow per share Free cash flow per share	-0.89 -3.40	0.06 -0.86	-0.22 -4.74	-0.75 -2.00	-0.33 -1.22	0.04 -0.80	0.51 -0.35
Operating cash flow per share Free cash flow per share Book value per share	-0.89 -3.40 7.50	0.06 -0.86 2.97	-0.22 -4.74 7.16	-0.75 -2.00 4.20	-0.33 -1.22 4.11	0.04 -0.80 4.13	0.51 -0.35 4.45
Operating cash flow per share Free cash flow per share Book value per share Dividend per share	-0.89 -3.40 7.50 0.00	0.06 -0.86 2.97 0.00	-0.22 -4.74 7.16 0.00	-0.75 -2.00 4.20 0.00	-0.33 -1.22 4.11 0.00	0.04 -0.80 4.13 0.00	0.51 -0.35 4.45 0.00
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, %	-0.89 -3.40 7.50 0.00 0.0	0.06 -0.86 2.97 0.00 0.0	-0.22 -4.74 7.16 0.00 0.0	-0.75 -2.00 4.20 0.00 0.0	-0.33 -1.22 4.11 0.00 0.0	0.04 -0.80 4.13 0.00 0.0	0.51 -0.35 4.45 0.00 0.0
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, %	-0.89 -3.40 7.50 0.00 0.0	0.06 -0.86 2.97 0.00 0.0	-0.22 -4.74 7.16 0.00 0.0	-0.75 -2.00 4.20 0.00 0.0	-0.33 -1.22 4.11 0.00 0.0 0.0	0.04 -0.80 4.13 0.00 0.0	0.51 -0.35 4.45 0.00 0.0
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %	-0.89 -3.40 7.50 0.00 0.0	0.06 -0.86 2.97 0.00 0.0	-0.22 -4.74 7.16 0.00 0.0	-0.75 -2.00 4.20 0.00 0.0	-0.33 -1.22 4.11 0.00 0.0 0.0	0.04 -0.80 4.13 0.00 0.0	0.51 -0.35 4.45 0.00 0.0
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, % Efficiency measures	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5	0.51 -0.35 4.45 0.00 0.0 0.0 -6.4
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1	0.06 -0.86 2.97 0.00 0.0 -10.5	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5	0.51 -0.35 4.45 0.00 0.0 0.0 -6.4
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, % Efficiency measures ROE ROCE	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1	0.06 -0.86 2.97 0.00 0.0 -10.5	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5	0.51 -0.35 4.45 0.00 0.0 0.0 -6.4
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios	-0.89 -3.40 7.50 0.00 0.0 -27.1 -88.3 -45.8	0.06 -0.86 2.97 0.00 0.0 -10.5 -86.6 -39.6	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0 -25.2 -9.9	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7 -20.5 -10.3	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1 -88.3 -45.8	0.06 -0.86 2.97 0.00 0.0 -10.5 -86.6 -39.6	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0 -25.2 -9.9	-0.75 -2.00 4.20 0.00 0.0 -35.7 -20.5 -10.3	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8	0.06 -0.86 2.97 0.00 0.0 -10.5 -86.6 -39.6	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5 -86.6 -39.6	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0 15.0	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, %	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1 38.0	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9 11.6	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9 1.7 3.6 0.0 -20.8 95.9	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5 1,719.3	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2 122.9	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0 15.0 53.9	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3 33.2
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), %	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1 38.0 38.0	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9 11.6 11.6	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9 1.7 3.6 0.0 -20.8 95.9 39.0	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5 1,719.3 1,719.3	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2 122.9 122.9	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0 15.0 53.9 53.9	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3 33.2 33.2
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1 38.0 38.0 6.8	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9 11.6 11.6 1.2	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2 122.9 122.9 32.2	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0 15.0 53.9 53.9 -1.9	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3 33.2 33.2 -0.3
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1 38.0 38.0 6.8 -7.0	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9 11.6 11.6 1.2 -11.9	-0.22 -4.74 7.16 0.00 0.0 -79.0 -25.2 -9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3 -4.6	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0 -0.6	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2 122.9 122.9 32.2 -45.4	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5 0.5 2.1 3.0 22.8 0.0 15.0 53.9 53.9 -1.9 6.4	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3 33.2 33.2 -0.3 3.1
Operating cash flow per share Free cash flow per share Book value per share Dividend per share Dividend payout ratio, % Dividend yield, % FCF yield, %  Efficiency measures ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted Debt/equity, market-weighted	-0.89 -3.40 7.50 0.00 0.0 0.0 -27.1  -88.3 -45.8  0.9 20.6 0.0 -0.1 38.0 38.0 6.8 -7.0 0.4	0.06 -0.86 2.97 0.00 0.0 0.0 -10.5  -86.6 -39.6  1.8 9.9 0.0 -7.9 11.6 11.6 1.2 -11.9 0.7	-0.22 -4.74 7.16 0.00 0.0 0.0 -79.0 -25.2 -9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3 -4.6 0.2	-0.75 -2.00 4.20 0.00 0.0 0.0 -35.7  -20.5 -10.3  0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0 -0.6 0.1	-0.33 -1.22 4.11 0.00 0.0 0.0 -22.0 -9.6 -4.1 3.0 22.8 0.0 2.2 122.9 122.9 32.2 -45.4 0.3	0.04 -0.80 4.13 0.00 0.0 0.0 -14.5  0.5 2.1  3.0 22.8 0.0 15.0 53.9 53.9 -1.9 6.4 0.5	0.51 -0.35 4.45 0.00 0.0 -6.4 7.4 5.7 3.0 22.8 0.0 19.3 33.2 33.2 -0.3 3.1 0.6

### Metals & Mining/Sweden, February 14, 2020 Company update

COMPANY DESCRIPTION: Endomines engages in exploration, mining, and extraction of gold deposits. Its sites are found in Eastern Finland along the Karelian Gold line and in Idaho, USA. The company was founded in 2005 and is headquartered in Stockholm, Sweden. Endomines focuses its operations to assets in stable jurisdictions that can be brought to production rapidly and with limited investment.

INVESTMENT CASE: The year 2019 saw the start-up of operations at the Friday-mine being delayed due to reparations of damages to the tailings pond and delays in commissioning of the mill. With notable resources and exploration potential, Endomines should seek to increase cash flows and possibly seek additional financing to bring more assets to production. Supportive development in gold prices offer additional potential for increased revenue and could see previously economically non-feasible assets in Finland being brought to production.

OWNERSHIP STRUCTURE	SHARES	SEKm	0/0
Joensuun Kauppa ja Kone	9,438,284	52.408	8.3%
Nordea Bank Abp (Publ)	8,848,634	49.134	7.8%
Handelsbanken Finland Standard Client A/C	8,530,263	47.366	7.5%
Mariatorp Oy	6,000,000	33.316	5.3%
Wipunen Varainhallinta	6,000,000	33.316	5.3%
Aktia Bank Abp	2,869,999	15.936	2.5%
Ålandsbanken Ab	1,597,500	8.870	1.4%
Suokas Petri Kristian	1,500,000	8.329	1.3%
Försäkringsaktiebolaget, Avanza Pension	1,133,622	6.295	1.0%
K22 Finance Oy	856,930	4.758	0.8%
Ten largest	46,775,232	259.730	41%
Residual	66,672,408	370.213	59%
Total	113,447,640	629.943	100%

EARNINGS CALENDAR	
May 14, 2020	Q1 report
August 20, 2020	Q2 report
November 12, 2020	Q3 report
OTHER EVENTS	

CEO: Greg Smith Birger Jarlsgatan 41 A 3 fl., SE-11145 Stockholm

CFO: Marcus Ahlström Tel: +46 8 611 66 45

## Metals & Mining/Sweden, February 14, 2020 Company update

### **DEFINITIONS**

P/E	EPS
111	LI J
Price per share  Earnings per share	Profit before extraord. items and taxes- income taxes + minority interest  Number of shares
P/BV	DPS
Price per share  Shareholders' equity + taxed provisions per share	Dividend for the financial period per share
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
EV/Sales	FCF yield, %
Enterprise value Sales	Free cash flow  Market cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value Earnings before interest, tax, depreciation and amortization	Capital expenditure – divestments – acquisitions Sales
EV/EBIT	Net working capital
Enterprise value Operating profit	Current assets – current liabilities
Net debt	Capital employed/Share
Interest bearing debt – financial assets	Total assets – non-interest bearing debt  Number of shares
Total assets	Gearing
Balance sheet total	<u>Net debt</u> Equity
Div yield, %	Debt/Equity, %
Dividend per share Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividends  Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions  Total assets - interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs  Balance sheet total – non-interest bearing debt (average)	Cumulative annual growth rate = Average growth per year
ROE, %	
Profit before extraordinary items and taxes – income taxes  Shareholder's equity + minority interest + taxed provisions (average)	

Metals & Mining/Sweden, February 14, 2020 Company update

#### Important Disclosures

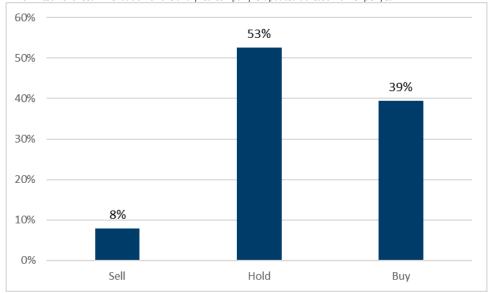
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 timer per year.



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### Name(s) of the analyst(s): Salokivi

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### **EVLI EQUITY RESEARCH**

## **ENDOMINES**

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# Contact information SALES, TRADING AND RESEARCH

Equity Sales		Trading		ETFs and Derivatives	
Ari Laine Lauri Ahokanto Niclas Henelius	+358 9 4766 9115 +358 9 4766 9117 +358 9 4766 9116	Lauri Vehkaluoto (Head) Pasi Väisänen Antti Kässi Miika Ronkanen	+358 9 4766 9120 +358 9 4766 9120 +358 9 4766 9120 +358 9 4766 9120	Joachim Dannberg Kimmo Lilja	+358 9 4766 9123 +358 9 4766 9130
Structured Investments		Equity Research			
Heikki Savijoki Aki Lakkisto	+358 9 4766 9726 +358 9 4766 9123	Jonas Forslund Joonas Ilvonen Jerker Salokivi Anna-Liisa Rissanen	+358 9 4766 9314 +358 44 430 9071 +358 9 4766 9149 +358 40 157 9919		
Evli Investment Solutions					
Johannes Asuja Markku Reinikainen	+358 9 4766 9205 +358 9 4766 9669				



EVLI BANK PLC
Aleksanterinkatu 19 A
P.O. Box 1081
FIN-00101 Helsinki, FINLAND
Phone +358 9 476 690
Fax +358 9 634 382
Internet www.evli.com
E-mail firstname.lastname@evli.com

EVLI BANK PLC, STOCKHOLMSFILIAL Regeringsgatan 67 P.O. Box 16354 SE-103 26 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000 Fax +46 (0)8 407 8001