# **ENDOMINES**

Metals & Mining/Sweden, May 15, 2020 Company update

# Production finally picking up

Endomines Q1 report was largely uneventful, with no gold concentrate production at Friday during the quarter. Financial transactions in Q2 will aid the strained cash position. Q2 is set for first Friday gold concentrate sales, while the COVID-19 pandemic is creating uncertainty around production ramp-up to design capacity. We retain our SELL-rating with a target price of SEK 5.5 (5.0).

#### No gold concentrate sales in Q1

EVLI

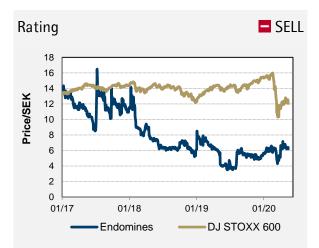
Endomines Q1 report contained limited new information of value. No gold concentrate sales from Friday occurred and revenue amounted to SEK 3.0m due to Pampalo clean up gold. Lesser cost activation saw costs higher than our estimates and as a result a weaker EBITDA, at SEK -27.8m (Evli -13.6m). 3,700 tonnes of lower grade (5.7 g/t) ore was mined during the first quarter. Design capacity (3,445 tonnes/month) at Friday is sought to be reached in Q2, however, COVID-19 impacts on staff and component availability may cause delays. The first gold concentrate shipment from Friday was made during Q2.

#### Financing arrangements to aid cash position

Post-Q1 financial transactions will bring much needed relief to Endomines' strained cash position (Q1/20: SEK 1.3m), raising some SEK 81m through two loans and a rights issue. We expect further financing to be needed during 2020, as evident by the signing of an engagement letter with a financial advisor for long-term financing. Closing of the transaction with Transatlantic Mining provides additional production potential, although little is yet known of the assets. 2020 will in our view revolve around ramping-up production at Friday and planning for production at other assets from 2021 onwards.

#### SELL with a target price of SEK 5.5 (5.0)

Following adjustments to our valuation approach following the favourable gold price development and taking into account the transactions in Q2 we raise our target price to SEK 5.5 (5.0). Our SELL-rating remains intact.



Share price, SEK (Last trading day's closing price)	6.20
Target price, SEK	5.5
Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, SEKm Free float, % Exchange rate EUR/SEK Reuters code Bloomberg code Average daily volume, SEKm Next interim report	14-Feb-20 14-Feb-20 YES 115,913 115,913 719 0.0 10.610 END0.ST END0 SS 0.2 20-Aug-20
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### 🖪 BUY 🖸 HOLD 🗖 SELL

KEY FIGU	KEY FIGURES										
	Sales SEKm	EBIT SEKm	EBIT %	FCF SEKm	EPS SEK	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS SEK	
2018	104.0	-48.5	-46.6%	-166.5	-1.06	-5.6	3.9	-8.4	-79.0	0.00	
2019	5.8	-52.4	-903.4%	-159.8	-0.75	-7.5	112.7	-12.5	-35.7	0.00	
2020E	77.0	-57.6	-74.8%	-185.0	-0.73	-8.5	11.3	-15.1	-25.7	0.00	
2021E	201.1	34.7	17.2%	-78.1	0.20	31.7	4.7	27.3	-10.9	0.00	
2022E	332.7	79.5	23.9%	-8.7	0.62	10.1	2.9	12.0	-1.2	0.00	
Market cap	Market cap, SEKm 719			Gearing 2020E, %			30.6 CAGR EPS 2019-22, %				
Net debt 2	Net debt 2020E, SEKm 150			Price/book 2020E			1.5 CAGR sales 2019-22, %				
Enterprise	Enterprise value, SEKm 869			Dividend yield 2020E, %			0.0 ROE 2020E, %				
Total asset	s 2020E, SEKm	1	686 Ta	Tax rate 2020E, %			0.0 ROCE 2020E, %			-9.5	
Goodwill 2	dwill 2020E, SEKm 0			Equity ratio 2020E, %			71.7 PEG, P/E 20/CAGR				

All the important disclosures can be found on the last pages of this report.

# **ENDOMINES**

Endomines (SEKm)	2018	Q1/'19	Q2/'19	Q3/'19	Q4/'19	2019	Q1/'20	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Net sales	105.3	2.1	1.4	1.6	0.7	5.8	3.0	9.0	30.7	34.2	77.1	201.1	332.7
sales growth %	-13.9%	<i>-92.9%</i>	<i>-96.7%</i>	-93.8%	-91.5%	-94.5%	<i>42.9%</i>	>100%	>100%	>100%	>100%	>100%	<u>65</u> %
EBITDA	-5.5	-11.5	-9.3	-12.9	-15.1	-48.8	-26.3	-20.6	2.7	7.9	-38.3	65.9	136.6
EBIT	-48.5	-13.3	-9.0	-16.4	-13.7	-52.4	-29.2	-24.5	-4.5	0.7	-58.2	34.7	79.5
EBIT margin	-46.0%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	<-100%	-75.5%	17.2%	23.9%
Gold production (Oz)	10 552	0	0	0	0	0	0	608	2 025	2 257	4 890	13 820	22 867
Pampalo	2018	Q1/'19	Q2/'19	Q3/'19	Q4/'19	2019	Q1/'20	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Net sales	105.3	2.1	1.4	1.6	0.7	5.8	3.0	0.0	0.0	0.0	0.0	0.0	0.0
Gold production (Oz)	10552	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
Idaho	2018	Q1/'19	Q2/'19	Q3/'19	Q4/'19	2019	Q1/'20	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Net sales	0.0	0.0	0.0	0.0	0.0	0.0	0.0	9.0	30.7	34.2	77.1	201.1	332.7
Gold production (Oz)	0	0	0	0	0	0	0	608	2 025	2 257	4890	13820	22867
Assumptions	2018	Q1/'19	Q2/'19	Q3/'19	Q4/'19	2019	Q1/'20	Q2/'20E	Q3/'20E	Q4/'20E	2020E	2021E	2022E
Gold price USD/Oz	1269	1304	1310	1473	1481	1393	1582	1680	1720	1720	1650	1650	1650
Gold price EUR/Oz	1073	1148	1170	1325	1338	1245	1437	1527	1564	1564	1500	1500	1500
USD/SEK	8.67	9.18	9.47	9.59	9.61	9.46	9.67	9.69	9.69	9.69	9.69	9.69	9.69
EUR/SEK	10.26	10.42	10.61	10.66	10.64	10.58	10.66	10.66	10.66	10.66	10.66	10.66	10.66
EUR/USD	1.18	1.14	1.12	1.11	1.11	1.12	1.10	1.10	1.10	1.10	1.10	1.10	1.10

Valuation	Evli est. MSEK	Spot MSEK	Estimate basis
Friday	248	276	LOM 8 years, avg. CC 830 USD/oz, ~92,000oz concentrate produced
Idaho other assets	427	454	Purchase price and in-situ value analysis
Pampalo	63	68	Real option model, assuming profitability above 1,550-1,600 USD/oz gold price
Karelia other	85	88	In-situ value for assets. Exploration ~200usd/m, mainly recent drillings
US Grant and Kearsarge	96	96	Investment cost
Corporate/other	-126	-126	DCF estimate assuming active operations between 2020-2030
Net cash (debt)	-141	-141	Q1/20 net debt incl. Q2/20e transactions
Total	652	716	
Per share	5.1	5.6	
Long-term gold price (USD/Oz) Spot price (USD/Oz)	1650	1730	Evi
Shares (m)	127.5	127.5	Q1/20 + Transatlantic deal dilution estimate (14.5.2020 closing price)

# **ENDOMINES**

INTERIM FIGURES												
EVLI ESTIMATES, SEKm	2019Q1	2019Q2	2019Q3	2019Q4	2019	202001	2020Q2E	2020Q3E	2020Q4E	2020E	2021E	2022E
Net sales	2.1	1.4	1.6	0.7	5.8	3.0	9.0	30.7	34.2	77.0	201.1	332.7
EBITDA	-11.5	-9.3	-12.9	-15.1	-48.8	-27.8	-20.6	2.4	7.6	-38.4	62.0	131.5
EBITDA margin (%)	-547.6	-663.0	-806.2	-2,157.1	-841.1	-926.7	-228.9	7.9	22.3	-49.8	30.8	39.5
EBIT	-13.3	-9.0	-16.4	-13.7	-52.4	-29.2	-24.5	-4.5	0.7	-57.6	34.7	79.5
EBIT margin (%)	-633.3	-642.9	-1,025.0	- 1,957.1	-903.4	-973.3	-272.7	-14.7	2.0	-74.8	17.2	23.9
Net financial items	0.0	-7.8	2.1	-2.0	-7.7	-15.1	-6.0	-3.0	-3.0	-27.1	-12.0	-8.2
Pre-tax profit	-13.3	-16.8	-14.3	-15.7	-60.1	-44.3	-30.5	-7.5	-2.3	-84.7	22.7	71.3
Tax	0.3	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tax rate (%)	2.3	-1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit	-13.0	-17.1	-14.3	-15.7	-60.1	-44.3	-30.5	-7.5	-2.3	-84.7	22.7	71.3
EPS	-0.16	-0.21	-0.18	-0.20	-0.75	-0.38	-0.26	-0.06	-0.02	-0.73	0.20	0.62
EPS adjusted (diluted no. of shares)	-0.16	-0.21	-0.18	-0.20	-0.75	-0.38	-0.26	-0.06	-0.02	-0.73	0.20	0.62
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SALES, SEKm												
Endomines	2.1	1.4	1.6	0.7	5.8	3.0	9.0	30.7	34.2	77.0	201.1	332.7
Total	2.1	1.4	1.6	0.7	5.8	3.0	9.0	30.7	34.2	77.0	201.1	332.7
SALES GROWTH, Y/Y %												
Endomines	-92.9	-96.7	-93.4	-91.5	-94.4	42.9	543.0	1,820.2	4,790.6	1,226.9	161.3	65.5
Total	-92.9	-96.7	-93.4	-91.5	-94.4	42.9	543.0	1,820.2	4,790.6	1,226.9	161.3	65.5
EBIT, SEKm												
Endomines	-13.3	-9.0	-16.4	-13.7	-52.4	-29.2	-24.5	-4.5	0.7	-57.6	34.7	79.5
Total	-13.3	-9.0	-16.4	-13.7	-52.4	-29.2	-24.5	-4.5	0.7	-57.6	34.7	79.5
EBIT margin, %												
Endomines	-633.3	-642.9	-1,025.0	- 1,957.1	-903.4	-973.3	-272.7	-14.7	2.0	-74.8	17.2	23.9
Total	-633.3	-642.9	- 1,025.0	- 1,957.1	-903.4	-973.3	-272.7	-14.7	2.0	-74.8	17.2	23.9

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Sales     113.0     101.1     122.2     104.0     5.8     27.0     201.1     33.8       Sales growth offwild     -47.8     7.7     -5.7     -5.5     -48.8     62.0     53.8       BRITAM magnifiely     -46.0     -7.2     -4.7     -5.3     -44.8     92.0     2.3     55.8       Brance     -44.9     -55.1     -45.0     -26.4     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -47.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7     -57.6     -37.7	INCOME STATEMENT, SEKm	2015	2016	2017	2018	2019	2020E	2021E	2022E
Subsequence     -10.5     21.0     -14.9     -94.4     [52.87]     [61.3]     6.8       BRTDA     -7.6     -7.7     -5.5     -94.1     -93.8     3.84     60.0     13       EMIDA margin (h)     -80.0     -7.6     -4.7     -5.3     -94.1     -93.8     -10.2     -27.3     -5.5       EMIDA margin (h)     -162.7     -10.31     -44.8     -45.5     -52.4     -10.4     -94.4     -10.3     -46.8     -10.3     -64.8     -45.5     -52.4     -77.4     9.47     7.7     2.7     1.7     2.7     2.7     7     -7.7     -2.7.1     1.2.0     -46.8     -45.5     -52.4     -57.4     9.47     7.7     2.7     7     -7.7     -2.7.1     -12.0     -4.8     -45.5     -52.4     -57.4     9.47     7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7.7     -2.7     -7.7     -2.7.7     -7.7		113.0	101.1		104.0	5.8	77.0	201.1	332.7
ENTDA     -478     7.7     -5.7     -5.5     -48.8     98.4     98.0     97.0       EVTDA magn/elly     -44.9     -95.4     -5.3     -44.1     -49.0     -6.0     -3.6     -19.2     -2.7.3     -5.5       ENTIA     -15.2     -17.1     -6.6.8     -4.6.5     -5.2.4     -5.7.6     3.4.7     7.7       Goodwill amoritacion / writedown     -3.5     0.0									65.5
Internation (w)     -600     -7.6     -4.7     -5.3     -84.1     -80.8     30.8     30.8     30.8     50.2       Depreciation     -182.2     -103.1     -64.8     -48.5     -52.4     -57.6     34.7     72       Goadwill amoritzation / writedown     -3.9     0.0	-								131.5
Despectation     -98-9     -98-4     -98-1     +93 0     -143 0     -152 0     -27.3     CF       BinA     -152 7     -103.1     -68.8     -48.5     -52.4     -57.6     34.7     77       BinD right 0     -13.86     -100.1     -68.8     -48.5     -52.4     -57.6     34.7     77       Reported Bill     -156.6     -100.1     -64.8     -48.5     -52.4     -57.6     34.7     77       Reported Bill     -156.6     -100.1     -64.8     -48.5     -52.4     -57.6     34.7     77       Reported Bill     -15.7     -15.5     -4.5     11.0     -7.7     27.1     1.20     -4.5       Pre-tax profit     -16.0     -00     0.									39.5
EBITA     -152.7     -103.1     -64.8     -42.5     -27.6     34.7     77.7       EBIT     -156.6     -103.1     -64.8     -46.6     -303.4     -74.8     34.7     77.2       EBIT margin (hg)     -136.6     -103.1     -64.8     -46.6     -303.4     -74.8     34.7     77.2       EBIT margin (hg)     -136.6     -103.1     -64.8     -46.6     -303.4     -74.8     34.7     77.2     22.2     2.4     -74.8     17.2     2.2     2.7     1.7     1.20.0     -44.6     -303.4     -74.8     17.2     2.7     7       Taxes     -2.3     -2.03     0.00     0.0     0.00	-								-52.0
Boddmillamortization / writedown     -3.9     0.0     0.0     0.0     0.0     0.0     0.0       BRIT margin (bb)     -138.6     -102.1     -54.0     -46.6     -903.4     -74.8     17.2     2.2       Reported FBIT     -156.6     -102.1     -64.8     -48.5     -52.4     -57.6     34.7     72       Reported FBIT     -156.6     -102.1     -54.0     -46.6     -903.4     -74.8     17.2     2.2       Net financials     -6.1     -15.7     -4.5     11.0     -7.7     -7.27     1.20     -6.6       Netraported     -10.2     -2.3     -0.0     0									79.5
EBT     -156.6     -103.1     -64.8     -48.5     -52.4     -7.6     34.7     77       EBT magin (rbp)     -132.6     -102.1     -53.0     -46.6     -903.4     -7.4.8     17.2     2       EBT magin (rbp, rbp, rbp)     -132.6     -102.1     -53.0     -46.6     -903.4     -74.8     17.2     2       EBT magin (rbp, rbp)     -132.6     -102.1     -53.0     -46.6     -903.4     -74.8     17.2     2       Texts profit     -162.7     -104.7     -68.3     -37.5     -60.1     -64.7     22.7     7       Taxes     -2.3     -20.3     0.0									0.0
<i>EBT</i> margin field   -138.6   -102.1   -53.0   -46.6   -92.4   -74.8   77.2   2.2     Reported EBT   -158.6   -102.1   -53.0   -46.6   -90.24   -57.6   34.7   72   22     Net financias   -6.1   -1.5   -4.5   11.0   -7.7   -7.7   -7.2.7   -7.2.7   -7.2.7   -7.2.7   -7.2.7   7.7   7.8.6   -7.2.7   7.7.7   7.8.6   -7.2.7   7.7.7   7.7.8.7   -7.2.7   -7.2.7   7.7.7   7.7.7   7.7.8.7   7.7.8.7   -7.2.7   -7.7.7   7.7.7   7.7.7   7.7.7   7.7.8.7   7.7.7   7.7.7   7.7.8.7   7.7.8.7   -6.0.1   -6.4.7   7.7.7   7.7.7   7.7.7   7.7.8.7   7.7									79.5
Peptic IBIT     -156.6     -102.1     -64.8     -62.4     -57.5     94.7     77.2       EBT margin (reported) (He)     -12.86     -102.1     -53.0     -44.6     -90.34     -74.8     17.2     22.1       Pre-tax portit     -102.7     -04.7     -6.9.3     -37.5     -6.0.1     -84.7     22.7     7.7       Taxes     -0.3     0.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>23.9</td>									23.9
EBT magin frequence) (%)   -128.6   -102.1   -5.20   -4.6.6   -902.4   -7.4.8   17.2   2.2     Net financials   -6.1   -1.5   -4.6.5   11.0   -7.7   -27.1   -12.0   -4.7     Ter-tax profit   -162.7   -104.7   -6.9.3   -37.5   -60.1   -84.7   22.7   7     Taxes   -2.3   -20.3   0.0<	-								79.5
Net formarials   -6.1   -1.5   -4.5   11.0   -7.7   -7.7.1   -1.2.0   -4.5     Pre-tax profit   -162.7   -104.7   -89.3   -3.7.5   -60.1   -84.7   22.7   7.7     Taxes   -2.3   -2.0.3   0.0   0.									23.9
Pretapofit     -162.7     -104.7     -69.3     -37.5     -60.1     -84.7     22.7     7       Taxes     -2.3     -20.3     0.0     0.1     0.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-8.2</td>									-8.2
Taxes     -2.3     -2.03     0.0     0.1     0.0     0.0     0.0       Minority shares     0.0									71.3
Minority shares     0.0     0.0     0.0     0.0     0.0     0.0     0.0       Net profit     -165.0     -125.0     -68.3     -37.4     -60.1     -44.7     22.7     77       Cash NRs     0.0	•								0.0
Net profit     -165.0     -125.0     -69.3     -37.4     -60.1     -84.7     22.7     77       Cash NRIs     0.0									0.0
Cash NRIs     0.0     0									71.3
Non-cash NRIs     0.0     0.0     0.0     0.0     0.0     0.0     0.0     0.0     0.0       BALANCE SHERT, SEK	•								0.0
BALANCE SHEFI, SEKm       Assets       Fixed assets       Divertage       Goodwill       0     0       Right of use assets       0     0       0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
Asets     Fixed assets     221     171     130     476     573     654     723     7       Goodwill     0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets     221     171     130     476     573     654     723     7       Goodwill     0									
Goodwill     0<									
Right of use assets00000000Inventory2122026Receivables122112411846Liquid funds20291619161230Total assets2742221615015906868059Liabilities000000000Shareholder's quity1691154525233649251555Minority interest000000000Convertibles0000000000Defered taxes00000000000Interest bearing debt83848444461622592210Total liabilities140000000000CASH FLOW, SEKn411-8-27-12 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>769</td></td<>									769
İnventory     2     1     2     2     0     2     6       Receivables     12     21     12     4     1     18     46       Liquid funds     20     29     16     19     16     12     30       Total assets     274     222     161     501     50     686     805     9       Liabilities      0									0
Receivables     12     21     12     4     1     18     46       Liquid funds     20     29     16     19     16     12     30       Total assets     274     222     161     501     590     686     805     9       Liabilities      5     5     5     5     5     5       Minority interest     0<									0
Liquid funds     20     29     16     19     16     12     30       Total asets     274     222     161     501     530     666     805     9       Liabilities     -									10
Total assets     274     222     161     501     590     686     805     9       Liabilities     Shareholder's equity     169     115     45     252     336     492     515     5       Minority interest     0<									76
Liabilities     Shareholder's equity   169   115   45   252   336   492   515   5     Minority interest   0   0   0   0   0   0   0   0   0     Convertibles   0   0   0   169   175   0   0   0     Lease liabilities   0   0   0   0   0   0   0   0   0     Deferred taxes   0 <td< td=""><td>1</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>50</td></td<>	1								50
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		274	222	161	501	590	686	805	905
Minority interest     0     0     0     0     0     0     0     0       Convertibles     0     0     0     169     175     0     0       Lease liabilities     0     0     0     0     0     0     0     0       Deferred taxes     0     0     0     0     0     0     0     0       Interest bearing current liabilities     14     0     0     0     0     0     0     0       Other interest-free debt     8     24     32     36     32     32     32       Total liabilities     274     222     161     501     590     686     805     9       CASH FLOW, SEKm     -     -     -     590     686     802     1       + EBITDA     -68     -6     -5     -49     -38     62     1       - Net financial items     -6     -2     -4     11     -8     -60     -84     18     <									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									586
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									0
Deferred taxes     0				0	169	175	0	0	0
Interest bearing debt     83     84     84     44     46     162     259     2       Non-interest bearing current liabilities     14     0     <		0	0	0	0	0	0	0	0
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		0	0	0	0	0	0	0	0
Other interest-free debt8243236323232Total liabilities2742221615015906868059CASH FLOW, SEKm+ EBITDA-68-8-6-5-49-38621- Net financial items-6-2-411-8-27-12- Taxes6-100000- Increase in Net Working Capital-23098-4-19-32-4- Capex-28-38-141-8-60-8418-9- Capex-28-38-14-100-100-101-96-9- Divestments00000000- Divestments0000000- Paid dividend0000000- Paid dividend0000000+/- Other-5-10-1-7412-6097	Interest bearing debt	83				46			287
Total liabilities     274     222     161     501     590     686     805     9       CASH FLOW, SEKm       + EBITDA     -68     -8     -6     -5     -49     -38     62     1       - Net financial items     -6     -2     -4     11     -8     -27     -12       - Taxes     6     -1     0     0     0     0     0     -       - Increase in Net Working Capital     -23     0     9     8     -4     -19     -32     -       +/- Other     13     -3     2     -22     0     0     0     -       = Cash flow from operations     -77     -14     1     -8     -60     -84     18     -       - Capex     -28     -38     -14     -100     -101     -96     -       - Acquisitions     0     0     0     0     0     0     0     -       + Divestments     0     0     0     0	Non-interest bearing current liabilities	14	0	0	0	0	0	0	0
CASH FLOW, SEKm       + EBITDA     -68     -8     -6     -5     -49     -38     62     1       - Net financial items     -6     -2     -4     11     -8     -27     -12       - Taxes     6     -1     0     0     0     0     0       - Increase in Net Working Capital     -23     0     9     8     -4     -19     -32     -       +/- Other     13     -3     2     -22     0     0     0       = Cash flow from operations     -77     -14     1     -8     -60     -84     18     -       - Capex     -28     -38     -14     -100     -101     -96     -       - Acquisitions     0     0     0     0     0     0     0       + Divestments     0     0     0     0     0     0     0       = Free cash flow     -105     -52     -13     -167     -160     -185     -78 <tr< td=""><td>Other interest-free debt</td><td>8</td><td>24</td><td>32</td><td>36</td><td>32</td><td>32</td><td>32</td><td>32</td></tr<>	Other interest-free debt	8	24	32	36	32	32	32	32
+ EBITDA-68-8-6-5-49-38621- Net financial items-6-2-411-8-27-12- Taxes6-100000- Increase in Net Working Capital-23098-4-19-32-+/- Other13-32-220000= Cash flow from operations-77-141-8-60-8418 Capex-28-38-14-100-100-101-96 Acquisitions0000000+ Divestments0000000= Free cash flow-105-52-13-167-160-185-78+/- New issues/buybacks167102441442400- Paid dividend0000000+/- Other-5-10-1-7412-6097	Total liabilities	274	222	161	501	590	686	805	905
- Net financial items $-6$ $-2$ $-4$ $11$ $-8$ $-27$ $-12$ - Taxes6 $-1$ 00000- Increase in Net Working Capital $-23$ 098 $-4$ $-19$ $-32$ $-4$ +/- Other13 $-3$ 2 $-22$ 000 $-6$ = Cash flow from operations $-77$ $-14$ 1 $-8$ $-60$ $-84$ 18- Capex $-28$ $-38$ $-14$ $-100$ $-100$ $-101$ $-96$ $-4$ - Acquisitions0000000+ Divestments0000000= Free cash flow $-105$ $-52$ $-13$ $-167$ $-160$ $-185$ $-78$ +/- New issues/buybacks167102441442400- Paid dividend0000000+/- Other $-5$ $-10$ $-1$ $-74$ 12 $-60$ 97	CASH FLOW, SEKm								
- Taxes6-100000- Increase in Net Working Capital-23098-4-19-32-4+/- Other13-32-220000= Cash flow from operations-77-141-8-60-8418-4- Capex-28-38-14-100-100-101-96-4- Acquisitions00000000+ Divestments00000000= Free cash flow-105-52-13-167-160-185-78+/- New issues/buybacks167102441442400- Paid dividend0000000+/- Other-5-10-1-7412-6097	+ EBITDA	-68	-8	-6	-5	-49	-38	62	131
- Increase in Net Working Capital $-23$ 098 $-4$ $-19$ $-32$ $-4$ $+/$ - Other13 $-3$ 2 $-22$ 000= Cash flow from operations $-77$ $-14$ 1 $-8$ $-60$ $-84$ 18 $- Capex$ $-28$ $-38$ $-14$ $-100$ $-100$ $-101$ $-96$ $-40$ $- Acquisitions$ 00000000 $+ Divestments$ 0000000 $= Free cash flow$ $-105$ $-52$ $-13$ $-167$ $-160$ $-185$ $-78$ $+/- New issues/buybacks$ 16 $71$ 0 $244$ 144 $240$ 0 $- Paid dividend$ 000000 $+/- Other$ $-5$ $-10$ $-1$ $-74$ 12 $-60$ $97$	- Net financial items	-6	-2	-4	11	-8	-27	-12	-8
+/- Other13 $-3$ 2 $-22$ 000= Cash flow from operations $-77$ $-14$ 1 $-8$ $-60$ $-84$ 18- Capex $-28$ $-38$ $-14$ $-100$ $-100$ $-101$ $-96$ $-101$ - Acquisitions000 $-59$ 000+ Divestments000000= Free cash flow $-105$ $-52$ $-13$ $-167$ $-160$ $-185$ $-78$ +/- New issues/buybacks167102441442400- Paid dividend000000+/- Other $-5$ $-10$ $-1$ $-74$ 12 $-60$ $97$	- Taxes	6	-1	0	0	0	0	0	0
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	- Increase in Net Working Capital	-23	0	9	8	-4	-19	-32	-34
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	+/- Other	13	-3	2	-22	0	0	0	0
- Acquisitions   0   0   0   -59   0   0   0     + Divestments   0   0   0   0   0   0   0   0     = Free cash flow   -105   -52   -13   -167   -160   -185   -78     +/- New issues/buybacks   16   71   0   244   144   240   0     - Paid dividend   0   0   0   0   0   0   0     +/- Other   -5   -10   -1   -74   12   -60   97	= Cash flow from operations	-77	-14	1	-8	-60	-84	18	89
- Acquisitions 0 0 -59 0 0 0   + Divestments 0 0 0 0 0 0 0   = Free cash flow -105 -52 -13 -167 -160 -185 -78   +/- New issues/buybacks 16 71 0 244 144 240 0   - Paid dividend 0 0 0 0 0 0 0   +/- Other -5 -10 -1 -74 12 -60 97		-28	-38	-14	-100	-100	-101	-96	-98
+ Divestments   0   0   0   0   0   0   0     = Free cash flow   -105   -52   -13   -167   -160   -185   -78     +/- New issues/buybacks   16   71   0   244   144   240   0     - Paid dividend   0   0   0   0   0   0   0     +/- Other   -5   -10   -1   -74   12   -60   97	- Acquisitions								0
= Free cash flow     -105     -52     -13     -167     -160     -185     -78       +/- New issues/buybacks     16     71     0     244     144     240     0       - Paid dividend     0     0     0     0     0     0     0       +/- Other     -5     -10     -1     -74     12     -60     97									0
+/- New issues/buybacks 16 71 0 244 144 240 0   - Paid dividend 0 0 0 0 0 0 0   +/- Other -5 -10 -1 -74 12 -60 97	= Free cash flow								-9
- Paid dividend     0									0
+/- Other -5 -10 -1 -74 12 -60 97									0
									28
Change in cash -94 9 -14 3 -3 -4 19	Change in cash		9						20

# **ENDOMINES**

KEY FIGURES	2016	2017	2018	2019	2020E	2021E	2022E
M-cap	192	126	211	448	719	719	719
Net debt (excl. convertibles)	54	68	25	30	150	228	237
Enterprise value	246	194	405	654	869	947	956
Sales	101	122	104	6	77	201	333
EBITDA	-8	-6	-5	-49	-38	62	131
EBIT	-103	-65	-48	-52	-58	35	80
Pre-tax	-105	-69	-37	-60	-85	23	71
Earnings	-125	-69	-37	-60	-85	23	71
Equity book value (excl. minorities)	115	45	252	336	492	515	586
Valuation multiples							
EV/sales	2.4	1.6	3.9	112.7	11.3	4.7	2.9
EV/EBITDA	-32.0	-34.0	-73.7	-13.4	-22.7	15.3	7.3
EV/EBITA	-2.4	-3.0	-8.4	-12.5	-15.1	27.3	12.0
EV/EBIT	-2.4	-3.0	-8.4	-12.5	-15.1	27.3	12.0
EV/OCF	-18.1	198.3	-53.2	-10.9	-10.3	52.9	10.7
EV/FCFF	-4.7	-28.6	-2.3	-4.4	-5.5	-14.3	-1,822.5
P/FCFE	-5.4	-13.9	-1.3	-2.8	-3.9	-9.2	-82.5
P/E	-1.5	-1.8	-5.6	-7.5	-8.5	31.7	10.1
P/B	1.7	2.8	0.8	1.3	1.5	1.4	1.2
Target EV/EBITDA	0.0	0.0	0.0	0.0	-20.5	14.0	6.7
Target EV/EBIT	0.0	0.0	0.0	0.0	-13.7	25.0	11.0
Target EV/FCF	0.0	0.0	0.0	0.0	-4.3	-11.1	-100.4
Target P/B	0.0	0.0	0.0	0.0	1.3	1.2	1.1
Target P/E	0.0	0.0	0.0	0.0	-7.5	28.1	8.9
Per share measures							
Number of shares	15,280	15,280	35,148	79,957	115,913	115,913	115,913
Number of shares (diluted)	15,280	15,280	35,148	79,957	115,913	115,913	115,913
EPS	-8.18	-4.53	-1.06	-0.75	-0.73	0.20	0.62
Operating cash flow per share	-0.89	0.06	-0.22	-0.75	-0.72	0.15	0.77
Free cash flow per share	-3.40	-0.86	-4.74	-2.00	-1.60	-0.67	-0.08
Book value per share	7.50	2.97	7.16	4.20	4.24	4.44	5.05
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend payout ratio, %	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Dividend yield, %	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCF yield, %	-27.1	-10.5	-79.0	-35.7	-25.7	-10.9	-1.2
Efficiency measures							
ROE	-88.3	-86.6	-25.2	-20.5	-20.5	4.5	13.0
NOL	00.5	00.0	20.2				
ROCE	-45.8	-39.6	-9.9	-10.3		4.9	9.7
					-9.5	4.9	9.7
ROCE						4.9	9.7
ROCE Financial ratios	-45.8	-39.6	-9.9	-10.3	-9.5		
ROCE Financial ratios Inventories as % of sales	-45.8	-39.6	-9.9	-10.3	-9.5	3.0	3.0
ROCE Financial ratios Inventories as % of sales Receivables as % of sales	-45.8 0.9 20.6	-39.6 1.8 9.9	-9.9 1.7 3.6	-10.3 0.6 22.8	-9.5 3.0 22.8	3.0 22.8	3.0 22.8
ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	-45.8 0.9 20.6 0.0	-39.6 1.8 9.9 0.0	-9.9 1.7 3.6 0.0	-10.3 0.6 22.8 0.0	-9.5 3.0 22.8 0.0	3.0 22.8 0.0	3.0 22.8 0.0
ROCE     Financial ratios     Inventories as % of sales     Receivables as % of sales     Non-interest bearing liabilities as % of sales     NWC/sales, %     Operative CAPEX/sales, %	-45.8 0.9 20.6 0.0 -0.1 38.0	-39.6 1.8 9.9 0.0 -7.9 11.6	-9.9 1.7 3.6 0.0 -20.8 95.9	-10.3 0.6 22.8 0.0 -310.5 1,719.3	-9.5 3.0 22.8 0.0 0.7 131.2	3.0 22.8 0.0 16.2 47.7	3.0 22.8 0.0 20.0 29.5
ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	-45.8 0.9 20.6 0.0 -0.1	-39.6 1.8 9.9 0.0 -7.9	-9.9 1.7 3.6 0.0 -20.8	-10.3 0.6 22.8 0.0 -310.5	-9.5 3.0 22.8 0.0 0.7	3.0 22.8 0.0 16.2	3.0 22.8 0.0 20.0
ROCE     Financial ratios     Inventories as % of sales     Receivables as % of sales     Non-interest bearing liabilities as % of sales     NWC/sales, %     Operative CAPEX/sales, %     CAPEX/sales (incl. acquisitions), %     FCFF/EBITDA	-45.8 0.9 20.6 0.0 -0.1 38.0 38.0	-39.6 1.8 9.9 0.0 -7.9 11.6 11.6 1.2	-9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3	-10.3 0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0	-9.5 3.0 22.8 0.0 0.7 131.2 131.2	3.0 22.8 0.0 16.2 47.7 47.7 -1.1	3.0 22.8 0.0 20.0 29.5 29.5
ROCE     Financial ratios     Inventories as % of sales     Receivables as % of sales     Non-interest bearing liabilities as % of sales     NWC/sales, %     Operative CAPEX/sales, %     CAPEX/sales (incl. acquisitions), %     FCFF/EBITDA     Net debt/EBITDA, book-weighted	-45.8 0.9 20.6 0.0 -0.1 38.0 38.0 6.8 -7.0	-39.6 1.8 9.9 0.0 -7.9 11.6 11.6 11.6 1.2 -11.9	-9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3 -4.6	-10.3 0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0 -0.6	-9.5 3.0 22.8 0.0 0.7 131.2 131.2 131.2 4.1 -3.9	3.0 22.8 0.0 16.2 47.7 47.7 -1.1 3.7	3.0 22.8 0.0 20.0 29.5 29.5 0.0 1.8
ROCE     Financial ratios     Inventories as % of sales     Receivables as % of sales     Non-interest bearing liabilities as % of sales     NWC/sales, %     Operative CAPEX/sales, %     CAPEX/sales (incl. acquisitions), %     FCFF/EBITDA	-45.8 0.9 20.6 0.0 -0.1 38.0 38.0 6.8	-39.6 1.8 9.9 0.0 -7.9 11.6 11.6 1.2	-9.9 1.7 3.6 0.0 -20.8 95.9 39.0 32.3	-10.3 0.6 22.8 0.0 -310.5 1,719.3 1,719.3 3.0	-9.5 3.0 22.8 0.0 0.7 131.2 131.2 131.2 4.1	3.0 22.8 0.0 16.2 47.7 47.7 -1.1	3.0 22.8 0.0 20.0 29.5 29.5 0.0

# ENDOMINES Metals & Mining/Sweden, May 15, 2020 Company update

COMPANY DESCRIPTION: Endomines engages in exploration, mining, and extraction of gold deposits. Its sites are found in Eastern Finland along the Karelian Gold line and in Idaho, USA. The company was founded in 2005 and is headquartered in Stockholm, Sweden. Endomines focuses its operations to assets in stable jurisdictions that can be brought to production rapidly and with limited investment.

INVESTMENT CASE: The year 2019 saw the start-up of operations at the Friday-mine being delayed due to reparations of damages to the tailings pond and delays in commissioning of the mill. With notable resources and exploration potential, Endomines should seek to increase cash flows and possibly seek additional financing to bring more assets to production. Supportive development in gold prices offer additional potential for increased revenue and could see previously economically non-feasible assets in Finland being brought to production.

OWNERSHIP STRUCTURE	SHARES	SEKm	%
Clearstream Banking S.A.	33,755,876	209.286	29.1%
Joensuun Kauppa ja Kone	9,855,222	61.102	8.5%
Nordea Bank Abp (Publ)	8,756,750	54.292	7.6%
Handelsbanken Finland Standard Client A/C	8,540,000	52.948	7.4%
Mariatorp Oy	6,300,000	39.060	5.4%
Wipunen Varainhallinta	6,300,000	39.060	5.4%
Aktia Bank Abp	2,869,999	17.794	2.5%
Ålandsbanken Abp	1,600,167	9.921	1.4%
Suokas Petri Kristian	1,500,000	9.300	1.3%
Försäkringsaktiebolaget, Avanza Pension	1,155,486	7.164	1.0%
Ten largest	80,633,500	499.928	70%
Residual	35,279,140	218.731	30%
Total	115,912,640	718.658	100%

EARNINGS CALENDAR August 20, 2020

November 12, 2020

Q2 report Q3 report

### OTHER EVENTS

COMPANY MISCELLANEOUS	·
CEO: Greg Smith	Birger Jarlsgatan 41 A 3 fl., SE-11145 Stockholm
CFO: Marcus Ahlström	Tel: +46 8 611 66 45
IR:	

# **ENDOMINES**

# Metals & Mining/Sweden, May 15, 2020 Company update

DEFINITIONS

P/E	EPS
Price per share Earnings per share	Profit before extraord. items and taxes- income taxes + minority interest Number of shares
P/BV	DPS
· ·	
Price per share Shareholders' equity + taxed provisions per share	Dividend for the financial period per share
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
EV/Sales	FCF yield, %
Enterprise value Sales	Free cash flow Market cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value Earnings before interest, tax, depreciation and amortization	<u>Capital expenditure – divestments – acquisitions</u> Sales
EV/EBIT	Net working capital
Enterprise value Operating profit	Current assets – current liabilities
Net debt	Capital employed/Share
Interest bearing debt – financial assets	Total assets – non-interest bearing debt Number of shares
Total assets	Gearing
Balance sheet total	<u>Net debt</u> Equity
Div yield, %	Debt/Equity, %
Dividend per share Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividends Earnings before extraordinary items and taxes – income taxes + minority interest	<u>Shareholders' equity + minority interest + taxed provisions</u> Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs Balance sheet total – non-interest bearing debt (average)	Cumulative annual growth rate = Average growth per year
ROE, %	
Profit before extraordinary items and taxes – income taxes Shareholder's equity + minority interest + taxed provisions (average)	

# ENDOMINES Metals & Mining/Sweden, May 15, 2020

Company update

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The graph above shows the distribution of ERP's recommendations of companies under coverage in 1st of February 2019. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Salokivi

This research report has been prepared by Evli Research Partners Plc ("ERP" or "Evli Research"). ERP is a subsidiary of Evli Bank Plc. Production of the investment recommendation has been concluded on 15.5.2020, 9:00. This report has been published on 15.5.2020, 9:15.

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# **ENDOMINES**

## Metals & Mining/Sweden, May 15, 2020 Company update

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