

## Seeing continued solid growth

Netum's H2 was in line with our expectations. Net sales grew 33.4% to EUR 12.0m (Evli EUR 11.9m) while the comparable EBITA amounted to EUR 1.5m (Evli EUR 1.5m). Netum expects its revenue to grow at least 30% and an EBITA-margin of over 14% in 2022. Dividend proposal: EUR 0.11 per share (Evli EUR 0.09).

- Netum's net sales in H2 amounted to EUR 12.0m (EUR 9.0m in H2/20), in line with our estimates (Evli EUR 11.9m). Net sales in H2 grew 33.4% y/y, of which 18.6% was organic growth.
- EBITDA in H2 was EUR 1.5m (EUR 1.7m in H2/20) and comparable EBITA EUR 1.5m (EUR 1.5m in H2/20) in line with our estimates of EUR 1.6m and 1.5m.
- Operating profit in H2 amounted to EUR 0.7m (EUR 0.5m in H2/20), slightly below our estimates (Evli EUR 1.0m), at a margin of 5.8%.
- Comparable earnings per share was EUR 0.12 (H2/20: 0.12)
- Personnel at the end of the period amounted to 217 (130).
- **Dividend proposal:** Netum's BoD proposes a dividend of EUR 0.11 per share (Evli EUR 0.09).
- **Guidance for 2022:** Netum expects its revenue to grow by at least 30% and the EBITA-margin to be over 14%.

**Rating** 🟡 HOLD

H2/21	Actual	Evli	H2/20
Revenue	12.0	11.9	9.0
EBIT	0.7	1.0	0.5
EPS	0.04	0.06	0.00
DPS	0.11	0.09	0.08
Deviation	Actual	Evli	H2/20
Revenue		1 %	33 %
EBIT		-31 %	48 %
EPS		-33 %	-
DPS		22 %	31 %
Share price, EUR (Last trading day's closing price)			3.90
Target price, EUR			4.3
Latest change in recommendation			07-Jun-21
Latest report on company			26-Jan-22
Research paid by issuer:			YES
No. of shares outstanding, '000's			11,535
No. of shares fully diluted, '000's			11,535
Market cap, EURm			45
Free float, %			0.0
Exchange rate			0.000
Reuters code			NETUM.HE
Bloomberg code			NETUM FH
Average daily volume, EURm			0.0
Next interim report			08-Mar-22
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+ BUY 🟡 HOLD - SELL

### PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2019	13.4	0.7	5.0%	1.1	0.02	0.0	0.4	7.1	0.0	0.05
2020	17.5	2.0	11.5%	1.8	0.15	0.0	0.2	1.4	0.0	0.08
2021E	22.3	2.2	10.0%	2.0	0.06	61.7	1.8	17.6	4.5	0.09
2022E	27.2	2.9	10.7%	3.0	0.18	22.2	1.4	12.9	6.7	0.10
2023E	31.9	3.9	12.4%	3.8	0.25	15.8	1.1	8.8	8.6	0.14
Market cap, EURm	45		BV per share 2021E, EUR		-46.2		CAGR EPS 2020-23, %		19.3	
Net debt 2021E, EURm	-6		Price/book 2021E		3.7		CAGR sales 2020-23, %		22.0	
Enterprise value, EURm	39		Dividend yield 2021E, %		2.3		ROE 2021E, %		8.5	
Total assets 2021E, EURm	19		Tax rate 2021E, %		22.8		ROCE 2021E, %		18.4	
Goodwill 2021E, EURm	6		Equity ratio 2021E, %		64.4		PEG, P/E 21/CAGR		0.9	

All the important disclosures can be found on the last pages of this report.

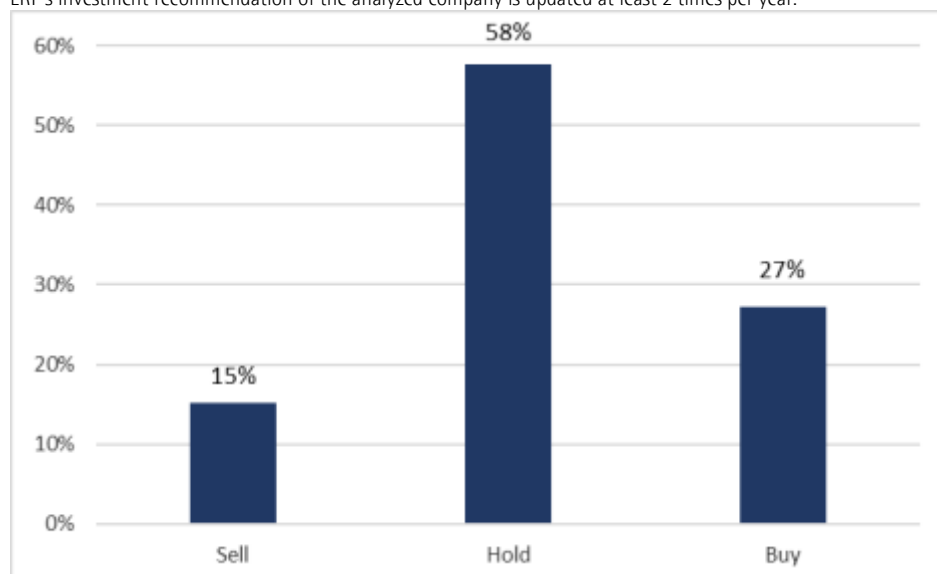
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Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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Name(s) of the analyst(s): Salokivi

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March 8, 2022

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March 8, 2022

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