



Profitability below expectations

SRV's Q4 profitability fell below our expectations, with the operating profit at EUR 0.1m (Evli EUR 7.8m). Revenue was EUR 299.8m (Evli 299.6m). Profitability was burdened by additional costs from the REDI shopping centre and impairment charges in International Operations. SRV expects revenue to grow in 2019 compared to 2018 (EUR 959.7m) and the operative operating profit to improve compared to 2018 (EUR -10.0m) and be positive.

- Revenue in Q4 was EUR 299.8m (EUR 338.7m in Q4/17), in line with our estimates (Evli EUR 299.6m). Growth in Q4 amounted to -11.5 % y/y.
- Operating profit in Q4 was EUR 0.1m (EUR 11.2m in Q4/17), below our estimates (Evli EUR 7.8m), at a margin of 0 %. The operative operating profit amounted to EUR 1.5m and was affected by rising costs, additional REDI costs of EUR 11.1m, an impairment of EUR 4m in International Operations, and a EUR 14m capital gain for the sale of SRV Kalusto.
- The order backlog strengthened to EUR 1,832m (2017: EUR 1.574.9m)
- **Guidance:** SRV expects the full-year consolidated revenue for 2019 to grow compared to 2018 (EUR 959.7m). The operative operating profit is expected to improve compared to 2018 (EUR -10.0m) and to be positive. A total of 809 developer-contracted housing are estimated to be completed in 2019 (526 in 2018).
- **Dividend proposal:** SRV proposes that no dividend be paid for FY2018.

Rating					OHOLD					
Q4/18	Q4/18 Actual		Consensus	Year ago	03/18					
Net sales	299.8	299.6	300.0	338.7	208.5					
EBIT	0.1	7.8	8.0	11.2	-5.6					
EPS	-0.08	0.04	0.04	0.17	-0.16					
DPS 2018	0	0.00	0	0.06	-					
Deviation	Actual	Evli	Consensus	Year ago	Q3/18					
Net sales		0%	0%	-11%	44%					
EBIT		-99%	-99%	-99%	-					
EPS		-	-	-	-49%					
DPS 2018		-	-	-	-					
*Consensus by FactSet										
Share price, EUR(Last trading day's closing price) 1.87										
Target price,	Target price, EUR 2.4									
Latest change	e in reco	dation	18-Sep-18							
Latest report	on com		26-0ct-18							
Research pair		YES								
No. of shares	59,581									
No. of shares	59,581									
Market cap, E	111									
Free float, %					33.2					
Exchange rat	·e				1.000					
Reuters code		SRV1V.HE								
		SRV1V.FIL								
Bloomberg co			0.149							
Next interim Web site	report				www.srv.fi					
Analyst				le	rker Salokivi					
F-mail		ker.salokivi@evli.com								
2		JC	+358 9 4766 9149							
Telephone			+330 3 4/00 3143							

■ BUY □ HOLD ■ SELL

PRE-REPORT KEY FIGURES													
	Sales EURm	EBIT EURm	EBIT %	Ptx profit EURm	EPS EUR	P/E (x)	EV/Sales (x)	P/CF (x)	EV/EBIT (x)	DPS EUR			
2016	884	28	3.1%	16	0.15	35.1	0.7	10.4	22.2	0.10			
2017	1,114	15	1.4%	5	0.03	108.6	0.5	-6.2	36.1	0.06			
2018E	960	-12	-1.3%	-27	-0.47	-4.0	0.5	4.2	-36.6	0.00			
2019E	1,078	40	3.7%	26	0.29	6.5	0.4	2.5	10.3	0.08			
2020E	1,084	45	4.2%	32	0.37	5.0	0.4	2.9	8.7	0.10			
Market cap, EURm 111			111	BV per share 2018E, EUR			3.5 CAGR EPS 2017-20, %			123.5			
Net debt 2018E, EURm 331			331	Price/book 2018E			0.5 CAGR sales 2017-20, %			-0.9			
Enterprise value, EURm 443			Dividend yield 2018E, %			0.0 ROE 2018E, %			-12.5				
Total assets 2018E, EURm 852			Tax rate 2018E, %			11.0 ROCE 2018E, %			-1.9				
Goodwill 2018E, EURm 2			Equity ratio 2018E, %			26.7 PEG, P/E 18/CAGR			0.0				

All the important disclosures can be found on the last pages of this report.

Important Disclosures

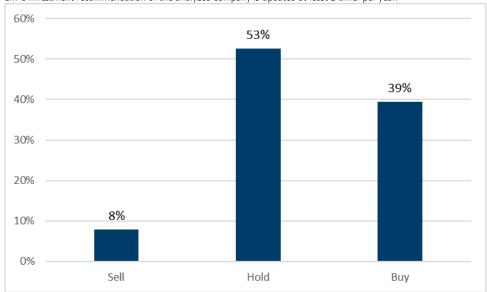
Evli Research Partners Plc ("ERP") uses 12-month target prices. Target prices are defined by utilizing analytical techniques based on financial theory including (but not limited to) discounted cash flow analysis and comparative valuation. The selection of valuation methods depends on different circumstances. Target prices may be altered on the basis of new information coming to light in the underlying company or changes in interest rates, changes in foreign exchange rates, other securities prices or market indices or outlook for the aforementioned factors or other factors that may change the conditions of financial markets. Recommendations and changes by analysts are available at https://research.evli.com/JasperAllModels.action?authParam=key;461&authParam=x:G3rNagWrtf7K&authType=3

Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 timer per year.



The graph above shows the distribution of ERP's recommendations of companies under coverage in 1st of February 2019. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi

This research report has been prepared by Evli Research Partners Plc ("ERP" or "Evli Research"). ERP is a subsidiary of Evli Bank Plc. Production of the investment recommendation has been concluded on 26.10.2018, 7:45. This report has been published on 6.2.2019, 9:10.

None of the analysts contributing to this report, persons under their guardianship or corporations under their control have a position in the shares of the company or related securities.

The date and time for any price of financial instruments mentioned in the recommendation refer to the previous trading day's closing price(s) unless otherwise stated in the report.

Each analyst responsible for the content of this report assures that the expressed views accurately reflect the personal views of each analyst on the covered companies and securities. Each analyst assures that (s)he has not been, nor are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

Companies in the Evli Group, affiliates or staff of companies in the Evli Group, may perform services for, solicit business from, hold long or short positions in, or otherwise be interested in the investments (including derivatives) of any company mentioned in the publication or report.

Neither ERP nor any company within the Evli Group have managed or co-managed a public offering of the company's securities during the last 12 months prior to, received compensation for investment banking services from the company during the last 12 months prior to the publication of the research report.

ERP may pursue an assignment from the issuer(s) of the financial instruments mentioned in the recommendation or this report. These assignments may have a limited economic or financial impact on ERP and/or Evli. Under such assignments ERP may perform services including, but not limited to, arranging investor meetings or –events, investor relations communication advisory and production of research material.

ERP has signed an agreement with the issuer of the financial instruments mentioned in the recommendation, which includes production of research reports. This assignment has a limited economic and financial impact on ERP and/or Evli. Under the assignment ERP performs services including, but not limited to, arranging investor meetings or –events, investor relations communication advisory and production of research material.

ERP or another company within the Evli Group does not have an agreement with the company to perform market making services.

For the prevention and avoidance of conflicts of interests with respect to this report, there is an information barrier (Chinese wall) between Investment Research and Corporate Finance units concerning unpublished investment banking services to the company. The remuneration of the analyst(s) is not tied directly or indirectly to investment banking transactions performed by Evli Bank Plc or any company within Evli Group.

This report has not been disclosed to the company prior to its dissemination.

This report is provided and intended for informational purposes only and may not be used or considered under any circumstances as an offer to sell or buy any securities or as advice to trade any securities.

This report is based on sources ERP considers to be correct and reliable. The sources include information providers Reuters and Bloomberg, stock-exchange releases from the companies and other company news, Statistics Finland and articles in newspapers and magazines. However, ERP does not guarantee the materialization, correctness, accuracy or completeness of the information, opinions, estimates or forecasts expressed or implied in the report. In addition, circumstantial changes may have an influence on opinions and estimates presented in this report. The opinions and estimates presented are valid at the moment of their publication and they can be changed without a separate announcement. Neither ERP nor any company within the Evli Group are responsible for amending, correcting or updating any information, opinions or estimates contained in this report. Neither ERP nor any company within the Evli Group will compensate any direct or consequential loss caused by or derived from the use of the information represented in this publication.

All information published in this report is for the original recipient's private and internal use only. ERP reserves all rights to the report. No part of this publication may be reproduced or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, or stored in any retrieval system of any nature, without the written permission of ERP.

This report or its copy may not be published or distributed in Australia, Canada, Hong Kong, Japan, New Zealand, Singapore or South Africa. The publication or distribution of this report in certain other jurisdictions may also be restricted by law. Persons into whose possession this report comes are required to inform themselves about and to observe any such restrictions.

Evli Bank Plc is not registered as a broker-dealer with the U. S. Securities and Exchange Commission ("SEC"), and it and its analysts are not subject to SEC rules on securities analysts' certification as to the currency of their views reflected in the research report. Evli Bank is not a member of the Financial Industry Regulatory Authority ("FINRA"). It and its securities analysts are not subject to FINRA's rules on Communications with the Public and Research Analysts and Research Reports and the attendant requirements for fairness, balance and disclosure of potential conflicts of interest. This research report is only being offered in U.S. by Auerbach Grayson & Company, LLC (Auerbach Grayson) to Major U.S. Institutional Investors and is not available to, and should not be used by, any U.S. person or entity that is not a Major U.S. Institutional Investor. Auerbach Grayson is a broker-dealer registered with the U.S. Securities and Exchange Commission and is a member of the FINRA. U.S. entities seeking more information about any of the issuers or securities discussed in this report should contact Auerbach Grayson. The securities of non-U.S. issuers may not be registered with or subject to SEC reporting and other requirements.

ERP is not a supervised entity but its parent company Evli Bank Plc is supervised by the Finnish Financial Supervision Authority.

Contact information SALES, TRADING AND RESEARCH

Equity Sales

Ari Laine +358 9 4766 9115 Lauri Ahokanto +358 9 4766 9117 Niclas Henelius +358 9 4766 9116

Structured Investments

 Heikki Savijoki
 +358 9 4766 9726

 Aki Lakkisto
 +358 9 4766 9123

Evli Investment Solutions

 Johannes Asuja
 +358 9 4766 9205

 Markku Reinikainen
 +358 9 4766 9669

Trading

Lauri Vehkaluoto (Head) +358 9 4766 9130 Pasi Väisänen +358 9 4766 9120 Antti Kässi +358 9 4766 9120

Equity Research

 Joonas Häyhä
 +358 9 4766 9662

 Jonas Forslund
 +358 9 4766 9314

 Joonas Ilvonen
 +358 44 430 9071

 Jerker Salokivi
 +358 9 4766 9149

ETFs and Derivatives

Tobias Björk (Head) +358 9 4766 9130 Joachim Dannberg +358 9 4766 9123 Kimmo Lilja +358 9 4766 9130 Sami Järvinen +358 9 4766 9110



Aleksanterinkatu 19 A P.O. Box 1081 FIN-00101 Helsinki, FINLAND Phone +358 9 476 690 Fax +358 9 634 382 Internet www.evli.com E-mail firstname.lastname@evli.com

EVLI BANK PLC, STOCKHOLMSFILIAL Kungsgatan 27, P.O. Box 16354 SE-111 56 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000 Fax +46 (0)8 407 8001