EVLI

Construction & Engineering/Finland, April 29, 2019 Spot comment

SRV

Biggest troubles now behind

SRV's operative operating profit remained barely positive, at EUR 0.5m, despite notable FX impact and one-off items burden. SRV specified its guidance for the operative operating profit, implying a range of EUR 0-27m. Our revised estimate for 2019 stands at EUR 21.1m (prev. 32.7m), attributable to a re-evaluation of the impact of ongoing lower margin projects. We retain our HOLD-rating with a target price of EUR 1.9 (2.0)

Earnings impacted by approx. EUR 3m one-offs

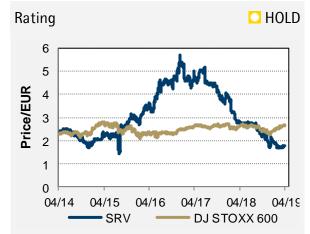
SRV's Q1 revenue amounted to EUR 222.6m, supported by increased housing unit completions. The operative operating profit fell below expectations, at EUR 0.5m, primarily due to approx. EUR 3m expense entries for REDI Majakka's water damage and the dissolution of the VTBC fund. The operating profit was aided by a stronger ruble and amounted to EUR 3.3m. SRV further specified its operative operating profit guidance for 2019, expecting it to be positive but below the EUR 27m operative operating profit in 2017.

Downwards revisions on our estimates

We have lowered our 2019 revenue estimates by approx. 5% to EUR 1,029m, mainly through lowered business construction estimates. We have also lowered our operative operating profit estimates to EUR 21.1m (prev. 32.7m) in accordance with the specified guidance. We note that in our pre-Q1 estimates we underestimated the impact of on-going lower margin projects, which are expected to continue to have an effect during 2019. With the delay of REDI Majakka we expect a bulk of housing units to be completed in late-2019 and such our estimates, especially for earnings, are heavily skewed towards Q4/19.

HOLD with a target price of EUR 1.9 (2.0)

The introduction of IFRS 16 and the treatment of plot leases, causes severe comparability uncertainty for peer multiples, as for SRV the change increased net interest-bearing debt by more than 50%, and for now we refrain from relying on per multiples. With the downward revisions of our estimates we lower our target price to EUR 1.9 (2.0) and retain our HOLD-rating.



Share price, EUR (Last trading day's closing price) Target price, EUR	1.77
Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report Web site	17-Sep-18 7-Feb-19 YES 59,581 59,581 105 33.2 1.000 SRV1V.HE SRV1V.HE SRV1V FH 0.149 17-Jul-19 www.srv.fi
Analyst E-mail Telephone	Jerker Salokivi jerker.salokivi@evli.com +358 9 4766 9149

BUY HOLD SELL

KEY HGU	IKES									
	Sales EURm	EBIT EURm	EBIT %	Ptx profit EURm	EPS EUR	P/E (x)	EV/Sales (x)	P/CF (x)	EV/EBIT (x)	DPS EUR
2017	1,114	15	1.4%	5	0.04	98.6	0.5	-6.2	36.1	0.06
2018	960	-20	-2.1%	-37	-0.57	-3.0	0.6	-0.8	-30.2	0.00
2019E	1,028	25	2.4%	8	0.03	51.7	0.6	3.2	23.9	0.04
2020E	983	28	2.9%	11	0.07	26.8	0.6	2.3	20.4	0.06
2021E	1,020	35	3.4%	18	0.21	8.6	0.6	105.8	17.5	0.06
Market cap	o, EURm		105 E	3V per share 201	9E, EUR		3.5 CAGR	EPS 2018-2	1,%	0.0
Net debt 2	019E, EURm		484 F	Price/book 2019	-		0.5 CAGR	sales 2018-	21, %	2.1
Enterprise	value, EURm		588 E	Dividend yield 20)19E, %		2.3 ROE 20	019E, %		1.0
Total asset	s 2019E, EURn	า	1,088 T	ax rate 2019E, 9	<i>′</i> o		30.1 ROCE 2	2019E, %		4.4
Goodwill 2	019E, EURm		2 E	equity ratio 2019	9E, %		21.2 PEG, P	/E 19/CAGR		0.6

All the important disclosures can be found on the last pages of this report.

SRV Construction & Engineering/Finland, April 29, 2019 Spot comment

SRV	2017	Q1/'18	Q2/'18	Q3/'18	Q4/'18	2018	Q1/'19	Q2/'19E	Q3/'19E	Q4/'19E	2019E	2020E	2021E
Revenue	1 114.4	215.6	235.7	208.5	299.8	959.6	222.6	209.8	222.6	373.4	1 029.0	983.0	1 020.4
change, %	26.1%	-3.6%	-17.0%	-22.1%	-11.6%	-13.9%	3.2%	-11.0%	6.8%	24.6%	7.2%	-4.5%	3.8%
-													
Operative operating profit	27.1	-5.1	-3.4	-3.1	1.5	-10.1	0.5	2.9	3.9	13.8	21.1	28.2	34.6
-margin	2.4%	-2.4%	-1.4%	-1.5%	0.5%	-1.1%	0.2%	1.4%	1.8%	3.7%	2.1%	<i>2.9%</i>	3.4%
Items affecting comparability*	-11.7	-3.7	-2.1	-2.6	-1.4	-9.8	2.8	0.7	0.0	0.0	3.5	0.0	0.0
Operating profit	15.4	-8.8	-5.5	-5.7	0.1	-19.9	3.3	3.6	3.9	13.8	24.6	28.2	34.6
-margin	1.4%	-4.1%	-2.3%	-2.7%	0.0%	-2.1%	1.5%	1.7%	1.8%	3.7%	2.4%	2.9%	3.4%
Net financials	-10.7	-3.4	-4.3	-3.5	-6.3	-17.5	-3.6	-4.5	-4.5	-4.5	-17.1	-17.0	-17.0
Pre-tax profit	4.6	-12.2	-9.8	-9.1	-6.2	-37.3	-0.3	-0.9	-0.6	9.3	7.5	11.2	17.6
Income taxes	1.2	1.5	1.3	1.0	2.3	6.1	0.7	0.2	0.1	-1.9	-0.9	-2.2	-3.5
Non-controlling interest	0.2	0.2	0.3	0.3	0.3	1.1	-0.7	0.0	0.0	0.0	-0.7	0.0	0.0
Net earnings	6.0	-10.5	-8.2	-7.8	-4.0	-30.1	-0.4	-0.7	-0.5	7.4	5.8	9.0	14.1
EPS**	0.05	-0.19	-0.34	-0.14	-0.08	-0.56	-0.02	-0.03	-0.02	0.11	0.05	0.14	0.22
Construction	2017	Q1/'18	02/'18	Q3/'18	Q4/'18	2018	Q1/'19	Q2/'19E	Q3/'19E	Q4/'19E	2019E	2020E	2021E
Revenue	2017	214.7	234.5	207.7	298.5	955.4	221.9	208.6	221.4		1 024.1	978.0	1 015.9
change, %		214.7	234.5	207.7	200.0	555.4	3.4%	-11.0%	6.6%	24.7%	7.2%	-4.5%	3.9%
change, is							01110		0.0 /0	2	7.12.70		0.0 /0
Business construction		155.4	166.7	160.3	183.9	666.3	144.9	159.6	167.5	178.9	650.8	672.0	685.4
change, %							-6.8%	-4.3%	4.5%	-2.7%	-2.3%	3.3%	2.0%
Housing construction		59.3	67.8	47.4	114.6	289.1	77.0	49.0	53.9	193.3	373.2	306.0	330.5
change, %							29.8%	-27.7%	13.7%	68.7%	29.1%	-18.0%	8.0%
Operating profit		-3.2	-1.1	-1.6	-7.5	-13.4	4.8	5.4	5.9	16.8	32.9	35.2	38.6
-margin		-1.5%	-0.5%	-0.8%	-2.5%	-1.4%	2.2%	2.6%	2.7%	4.5%	3.2%	3.6%	3.8%
Investments	2017	Q1/'18	02/'18	Q3/'18	Q4/'18	2018	Q1/'19	Q2/'19E	Q3/'19E	Q4/'19E	2019E	2020E	2021E
Revenue	2017	1.2	1.2	1.2	1.0	4.6	1.3	1.2	1.2	1.2	4.9	5.0	4.5
change, %							8.3%	0.0%	0.0%	20.0%	6.5%	2.0%	-10.0%
-													
Operative operating profit		-1.9	-0.8	-1.1	-4.0	-7.8	-2.7	-2.0	-1.5	-1.5	-7.7	-4.0	-1.0
Items affecting comparability*		-3.7	-2.1	-2.6	-1.4	-9.8	2.8	0.7	0.0	0.0	3.5	0.0	0.0
Operating profit		-5.6	-2.9	-3.7	-5.4	-17.6	0.1	-1.3	-1.5	-1.5	-4.2	-4.0	-1.0
Other operations and elim.	2017	Q1/'18	Q2/'18	Q3/'18	Q4/'18	2018	Q1/'19	Q2/'19E	Q3/'19E	Q4/'19E	2019E	2020E	2021E
Revenue	0.4	-0.3	0.0	-0.4	0.3	-0.4	-0.6	0.0	0.0	0.0	-0.6	0.0	0.0
Operating profit	-4.8	0.0	-1.5	-0.4	13.0	11.1	-1.6	-0.5	-0.5	-1.5	-4.1	-3.0	-3.0

*Foreign exchage rate impact, **incl. tax adjusted hybrid interest

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SRV Construction & Engineering/Finland, April 28, 2019 Spot comment

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	2
Current share price	1.77 PV of Free Cash Flow	288 Long-term growth, %	2.0 Risk-free interest rate, %	2.25
DCF share value	2.00 PV of Horizon value	170 WACC, %	8.6 Market risk premium, %	5.8
Share price potential, %	13.1 Unconsolidated equity	1 Spread, %	0.5 Debt risk premium, %	3.5
Maximum value	2.5 Marketable securities	93 Minimum WACC, %	8.1 Equity beta coefficient	1.40
Minimum value	1.6 Debt – dividend*	-433 Maximum WACC, %	9.1 Target debt ratio, %	45
Horizon value, %	37.1 Value of stock	119 Nr of shares, Mn	59.6 Effective tax rate, %	20

*Assuming plot-leases not treated as interest-bearing debt

		00405	0000F	00045	00005	0000F	00045	00055	00005	00075	0000F	
DCF valuation, EURm	2018	2019E	2020E	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	Horizon
Net sales	960	1,028	983	1,020	1,041	1,062	1,083	1,105	1,127	1,149	1,173	1,197
Sales growth, %	-13.8	7.1	-4.4	3.8	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Operating income (EBIT)	-20	25	28	35	36	37	38	39	39	40	41	42
EBIT margin, %	-2.1	2.4	2.9	3.4	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5
+ Depreciation+amort.	5	12	13	12	13	13	13	14	14	14	14	
- Income taxes	-4	-6	-7	-9	-9	-10	-10	-10	-10	-11	-11	
- Change in NWC	-105	3	11	-37	-6	5	5	-5	-6	-6	-6	
NWC / Sales, %	43.5	40.3	41.1	43.2	42.9	41.6	40.3	40.0	39.7	39.4	39.1	
+ Change in other liabs	2	0	0	0	0	0	0	0	0	0	0	
- Capital Expenditure	-15	-13	-13	-13	-13	-13	-13	-14	-14	-14	-15	-15
Investments / Sales, %	1.5	1.2	1.3	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
- Other items	-4	20	-4	80	85	0	0	0	0	0	0	
= Unlevered Free CF (FCF)	-139	41	29	68	106	32	33	23	23	24	24	376
= Discounted FCF (DFCF)		39	25	55	78	22	21	13	12	12	11	170
= DFCF min WACC		39	25	55	80	23	21	14	13	12	11	192
= DFCF max WACC		39	25	54	77	22	20	13	12	11	10	151

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EVLISPINATES, EUR 20180 201802 201802 201802 2019042 2019042 2019042 201904 2019 2015 2010 2010 2010 2010 2010 2019 2017 11 18 11 18 11 18 11 18 11 18 11 18 11 18 11 18 11 18 11 10 10 10 10 10 10	INTERIM FIGURES												
EBITDA -8 -5 -5 3 -15 6 7 7 17 37 41 47 EBITDA -37 -2.1 -2.3 1.0 -1.5 2.8 3.2 3.1 4.4 3.6 4.2 4.6 EBIT -9 -5 6 0 -20 3 4 4 1.4 3.6 3.2 3.1 3.6 3.6 3.7 1.7 1.8 3.7 2.4 2.9 3.4 Net mancial items -3 -4 -3 -6 -17 -1.4 -4 -4 -4 -17 -17 17 18 3.7 2.4 2.3 3.6 3.6 1.1 18 3.7 2.4 3.4 -1 -7 1.6 2.7 2.0 2.0 2.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 3.0 <td>EVLI ESTIMATES, EURm</td> <td>2018Q1</td> <td>201802</td> <td>2018Q3</td> <td>2018Q4</td> <td>2018</td> <td>2019Q1</td> <td>2019Q2E</td> <td>2019Q3E</td> <td>2019Q4E</td> <td>2019E</td> <td>2020E</td> <td>2021E</td>	EVLI ESTIMATES, EURm	2018Q1	201802	2018Q3	2018Q4	2018	2019Q1	2019Q2E	2019Q3E	2019Q4E	2019E	2020E	2021E
EBITDA margin (%b) 3.7 2.7 2.3 1.0 -1.5 2.8 3.2 3.1 4.5 3.6 4.2 4.6 EBIT -9 -5 -6 0 -20 3 4 4 14 2.5 2.8 35 EBIT margin (%b) -4.1 -2.3 -2.7 0.0 -2.1 1.5 1.7 1.8 3.7 2.4 2.9 3.4 Vet financial terms -3 -4 -3 -6 -17 -4 -4 -4 -17 -17 -17 Pre-tax pofit -12 -10 -9 -6 -37 0 -1 -1 9 8 11 18 Tax atc (%b) 12.3 13.3 10.9 3.71 16.3 -23.3 20.0 20.0 20.0 30.1 3	Net sales	216	236	209	300	960	223	210	223	373	1,028	983	1,020
EBIT -9 -5 -6 0 -20 3 4 4 14 25 28 35 EBIT margin (%) -4.1 -2.7 0.0 -1.7 1.6 1.7 1.8 3.7 2.4 2.9 3.4 Refinancial items -3 -4 -3 -6 -1.7 1.4 -4 -4 -4 -17 -18 3.01 <	EBITDA	-8	-5	-5	3	-15	6	7	7	17	37	41	47
<i>EBIT margin</i> (%) -4.1 -2.3 -2.7 0.0 -2.1 1.5 1.7 1.8 3.7 2.4 2.9 3.4 Net financial items -3 -4 -3 -6 -17 -4 -4 -4 -17 0 0 0 0 0 0 0 0 0 0 0 0 <t< td=""><td>EBITDA margin (%)</td><td>-3.7</td><td>-2.1</td><td>-2.3</td><td>1.0</td><td>- 1.5</td><td>2.8</td><td>3.2</td><td>3.1</td><td>4.5</td><td>3.6</td><td>4.2</td><td>4.6</td></t<>	EBITDA margin (%)	-3.7	-2.1	-2.3	1.0	- 1.5	2.8	3.2	3.1	4.5	3.6	4.2	4.6
Net financial items-3-4-3-6-17-4-4-4-4-17-17-17-17Pre-tax profit-12-10-9-6-370-1-1981118Tax21126-3700-2-2-3-5Tax rate (%)12.313.310.937.116.3-233.320.020.020.030.130.1Net profit-11-9-9-4-34-1-2-162412EPS-0.19-0.15-0.07-0.07-0.02-0.03-0.020.110.030.070.21Dividend per share0.000.000.000.000.000.000.000.000.000.000.00SALES, URM11151111555Other000000-100000Total2162362093009602232102233731.0289831.020Investments000.00.000.000.000.000.000.00.00.0SALES GROWTH, YY %-1111162.477.2-4.53.9Investments0.00.00.00.00.0 <t< td=""><td>EBIT</td><td>-9</td><td>-5</td><td>-6</td><td>0</td><td>-20</td><td>3</td><td>4</td><td>4</td><td>14</td><td>25</td><td>28</td><td>35</td></t<>	EBIT	-9	-5	-6	0	-20	3	4	4	14	25	28	35
Pre-tax profit -12 -10 -9 -6 -37 0 -1 -1 9 8 11 18 Tax 2 1 1 2 6 -1 0 0 -2 -2 -3 -5 Tax rate (%) 12.3 13.3 10.9 37.1 16.3 -233.3 20.0 20.0 20.0 30.1 30.1 30.1 30.1 Net profit -11 -9 -9 -4 -34 -1 -2 -1 6 2 4 12 EPS -0.19 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 EPS adjusted (diluted no. of shares) -0.19 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 EPS adjusted (diluted no. of shares) -0.19 0.0 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 <td< td=""><td>EBIT margin (%)</td><td>-4.1</td><td>-2.3</td><td>-2.7</td><td>0.0</td><td>-2.1</td><td>1.5</td><td>1.7</td><td>1.8</td><td>3.7</td><td>2.4</td><td>2.9</td><td>3.4</td></td<>	EBIT margin (%)	-4.1	-2.3	-2.7	0.0	-2.1	1.5	1.7	1.8	3.7	2.4	2.9	3.4
Tax21126-100-22-2-3-5Tax rate (%)12.313.310.937.116.3-233.320.020.020.030.130.130.1Net profit-11-9-9-9-4-34-1-2-162412EPS-019-0.15-0.05-0.07-0.57-0.02-0.03-0.020.110.030.070.21Dividend per share0.000.000.000.000.000.000.000.000.000.000.000.00SALES, EURMConstruction2152352082989552222092213721,0249781,016Investments111151111555Other000000000000Iotal2162362093009602232102233731,0289831,010Iotal2162362093009602232102233731,0289831,010Iotal2162360.00.00.00.00.00.00.00.00.01,011,001,00 </td <td>Net financial items</td> <td>-3</td> <td>-4</td> <td>-3</td> <td>-6</td> <td>-17</td> <td>-4</td> <td>-4</td> <td>-4</td> <td>-4</td> <td>-17</td> <td>-17</td> <td>-17</td>	Net financial items	-3	-4	-3	-6	-17	-4	-4	-4	-4	-17	-17	-17
Tax rate (%) 12.3 13.3 10.9 37.1 16.3 -233.3 20.0 20.0 20.0 30.1 30.1 30.1 Net profit -11 -9 -9 -4 -34 -1 -2 -1 6 2 4 12 EPS -0.19 -0.15 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 EVS adjusted (diluted no. of shares) -0.19 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.01 0.00 0.00 0.00 SALES, EURM - - - - - - - - - - - 0.06 0.06 0.06 0.06 0.06 0.0 <t< td=""><td>Pre-tax profit</td><td>-12</td><td>-10</td><td>-9</td><td>-6</td><td>-37</td><td>0</td><td>-1</td><td>-1</td><td>9</td><td>8</td><td>11</td><td>18</td></t<>	Pre-tax profit	-12	-10	-9	-6	-37	0	-1	-1	9	8	11	18
Net profit -11 -9 -9 -4 -34 -1 -2 -1 6 2 4 12 EPS -0.19 -0.15 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 EPS adjusted (diluted no. of shares) -0.19 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 Dividend per share 0.00 0.0	Tax	2	1	1	2	6	- 1	0	0	-2	-2	-3	-5
EPS -0.19 -0.15 -0.07 -0.07 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 EPS adjusted (diluted no. of shares) -0.19 -0.15 -0.07 -0.57 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 Dividend per share 0.00 <t< td=""><td>Tax rate (%)</td><td>12.3</td><td>13.3</td><td>10.9</td><td>37.1</td><td>16.3</td><td>-233.3</td><td>20.0</td><td>20.0</td><td>20.0</td><td>30.1</td><td>30.1</td><td>30.1</td></t<>	Tax rate (%)	12.3	13.3	10.9	37.1	16.3	-233.3	20.0	20.0	20.0	30.1	30.1	30.1
EPS adjusted (diluted no. of shares) -0.19 -0.15 -0.07 -0.07 -0.02 -0.03 -0.02 0.11 0.03 0.07 0.21 Dividend per share 0.00 0.0	Net profit	-11	-9	-9	-4	-34	- 1	-2	-1	6	2	4	12
Dividend per share 0.00 <td></td> <td>-0.19</td> <td>-0.15</td> <td>-0.15</td> <td></td> <td>-0.57</td> <td>-0.02</td> <td>-0.03</td> <td></td> <td>0.11</td> <td>0.03</td> <td>0.07</td> <td>0.21</td>		-0.19	-0.15	-0.15		-0.57	-0.02	-0.03		0.11	0.03	0.07	0.21
SALES, EURm 215 235 208 298 955 222 209 221 372 1,024 978 1,016 Investments 1 1 1 1 5 1 1 1 1 5 5 5 Other 0 0 0 0 -1 0 0 0 -1 0 0 0 0 0 0 -1 0 0 0 0 0 0 -1 0	EPS adjusted (diluted no. of shares)	-0.19	-0.15	-0.15	-0.07	-0.57	-0.02	-0.03	-0.02	0.11	0.03	0.07	0.21
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.04	0.06	0.06
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	SALES, EURm												
Other 0 0 0 -1 0 0 -1 0 0 Total 216 236 209 300 960 223 210 223 373 1,028 983 1,020 SALES GROWTH, Y/Y % <	Construction	215	235	208	298	955	222	209	221	372	1,024	978	1,016
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Investments	1	1	1	1	5	1	1	1	1	5	5	5
SALES GROWTH, Y/Y % Image: construction 0.0 0.0 0.0 0.0 0.0 0.0 3.3 -11.1 6.6 24.7 7.2 -4.5 3.9 Investments 0.0 0.0 0.0 0.0 0.0 0.0 8.3 0.0 0.0 20.0 6.5 2.0 -10.0 Other 0.0 0.0 0.0 0.0 0.0 0.0 -100.1 -100.0 500.0 -100.1 0.0 Other -3.6 -16.9 -22.1 -11.5 -13.8 3.2 -11.0 6.7 24.6 7.1 -4.4 3.8 EBIT, EURm -6 -3 -4 -5 -18 0 -1 -1 -1 -4 -4 -1 Other 0 -1 0 13 11 -2 0 0 -1 -4 -3 -3 Investments -6 -3 -4 -5 -18 0 -1 -1 </td <td>Other</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>-1</td> <td>0</td> <td>0</td> <td>0</td> <td>-1</td> <td>0</td> <td>0</td>	Other	0	0	0	0	0	-1	0	0	0	-1	0	0
Construction 0.0 0.0 0.0 0.0 0.0 0.0 3.3 -11.1 6.6 24.7 7.2 -4.5 3.9 Investments 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 20.0 6.5 2.0 -10.0 Other 0.0 0.0 0.0 0.0 0.0 0.0 0.0 -100.1 -100.0 500.0 -100.1 0.0 Intel -3.6 -16.9 -22.1 -11.5 -13.8 3.2 -11.0 6.7 24.6 7.1 -4.4 3.8 EBIT, EURm - - - - - - - - - - - - - - - - - 4.4 3.8 3.9 - - - - - - - - - - - - - 1.0 13 11 -2 0 0 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1	Total	216	236	209	300	960	223	210	223	373	1,028	983	1,020
Investments 0.0	SALES GROWTH, Y/Y %												
Other 0.0 0.0 0.0 0.0 100.0 0.0 -100.1 -100.0 500.0 -100.1 0.0 Total -3.6 -16.9 -22.1 -11.5 -13.8 3.2 -11.0 6.7 24.6 7.1 -4.4 3.8 EBIT, EURm Construction -3 -1 -2 -7 -13 5 5 6 17 33 35 39 Investments -6 -3 -4 -5 -18 0 -1 -1 -1 -4 -4 -1 Other 0 -1 0 13 11 -2 0 0 -1 -4 -4 -1 Other 0 -1 0 13 11 -2 0 0 -1 -4 -4 -1 Other 0 -13 11 -2 0 0 -1 -4 -3 -3 3 Iotal	Construction	0.0	0.0	0.0	0.0	0.0	3.3	-11.1	6.6	24.7	7.2	-4.5	3.9
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Investments	0.0	0.0	0.0	0.0	0.0	8.3	0.0	0.0	20.0	6.5	2.0	-10.0
EBIT, EURm	Other	0.0	0.0	0.0	0.0	0.0	100.0	0.0	- 100.1	-100.0	500.0	- 100.1	0.0
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Total	-3.6	-16.9	-22.1	-11.5	-13.8	3.2	-11.0	6.7	24.6	7.1	-4.4	3.8
Investments 6 3 4 5 18 0 1 1 1 4 4 1 Other 0 1 0 13 11 2 0 0 1 4 3 3 Total 9 5 6 0 -20 3 -4 -4 14 25 28 35 EBIT margin, %	EBIT, EURm										1		
Other 0 -1 0 13 11 -2 0 0 -1 -4 -3 -3 Total -9 -5 -6 0 -20 3 4 4 14 25 28 35 EBIT margin, %	Construction	-3	-1	-2	-7	-13	5	5	6	17	33	35	39
Total -9 -5 -6 0 -20 3 4 4 14 25 28 35 EBIT margin, %b 20 3 4 4 14 25 28 35 EBIT margin, %b 35 35	Investments	-6	-3	-4	-5	-18	0	-1	-1	-1	-4	-4	-1
EBIT margin, % EBIT margin, % Construction -1.5 -0.5 -0.8 -2.5 -1.4 2.2 2.6 2.7 4.5 3.2 3.6 3.8 Investments -466.7 -241.7 -308.3 -540.0 -382.6 7.7 -108.3 -125.0 -125.0 -85.7 -80.0 -22.2 Other 0.0 399.6 4,333.3 -11,100.0 266.7 683.3	Other	0	-1	0	13	11	-2	0	0	-1	-4	-3	-3
Construction -1.5 -0.5 -0.8 -2.5 -1.4 2.2 2.6 2.7 4.5 3.2 3.6 3.8 Investments -466.7 -241.7 -308.3 -540.0 -382.6 7.7 -108.3 -125.0 -125.0 -85.7 -80.0 -22.2 Other 0.0 399.6 4,333.3 -11,100.0 266.7 266.7 683.3	Total	-9	-5	-6	0	-20	3	4	4	14	25	28	35
Investments -466.7 -241.7 -308.3 -540.0 -382.6 7.7 -108.3 -125.0 -125.0 -85.7 -80.0 -22.2 Other 0.0 399.6 4,333.3 -11,100.0 266.7 683.3	EBIT margin, %												
Other 0.0 399.6 4,33.3 -11,100.0 266.7 683.3	Construction	-1.5	-0.5	-0.8	-2.5	-1.4	2.2	2.6	2.7	4.5	3.2	3.6	3.8
	Investments	-466.7	-241.7	-308.3	-540.0	-382.6	7.7	-108.3	-125.0	-125.0	-85.7	-80.0	-22.2
Total -4.1 -2.3 -2.7 0.0 -2.1 1.5 1.7 1.8 3.7 2.4 2.9 3.4	Other	0.0		399.6	4,333.3	-11,100.0	266.7				683.3		
	Total	-4.1	-2.3	-2.7	0.0	-2.1	1.5	1.7	1.8	3.7	2.4	2.9	3.4

SRV Construction & Engineering/Finland, April 28, 2019 Spot comment

INCOME STATEMENT, EURm	2014	2015	2016	2017	2018	2019E	2020E	2021E
Sales	685	719	884	1,114	960	1,028	983	1,020
Sales growth (%)	0.8	5.1	22.9	26.0	- 13.8	7.1	-4.4	3.8
Costs	-658	-691	-850	-1,093	-974	-992	-942	-973
Reported EBITDA	27	28	34	21	-15	37	41	47
Extraordinary items in EBITDA	0	20	0	0	-13	0	0	47 0
EBITDA margin (%)	3.9	3.9	3.9	1.9	- 1.5	3.6	4.2	4.6
Depreciation	-2	-3	-7	-6	-5	-12	-13	-12
EBITA	25	-5	28	-0	-20	25	-13	35
Goodwill amortization / writedown	0	0	0	0	0	0	0	0
Reported EBIT	25	25	28	15	-20	25	28	35
EBIT margin (%)	3.6	3.4	3.1	1.4	-20	2.4	2.9	3.4
Net financials	-6	-7	-11	-11	-17	-17	-17	-17
Pre-tax profit	-6		-11	-11	-17	-17		-17 18
Extraordinary items	0	18 0	0	5	-37	0	11 0	0
,		-4		1				
Taxes	-4		-2		6	-2	-3	-5
Minority shares	0	0	0	0	1	1	0 4	0
Net profit	10	10	9	2	-34	2	4	12
BALANCE SHEET, EURm								
Assets	450	000	005	0.07	000	000	000	000
Fixed assets	152	263	295	287	286	286	286	286
% of sales	22	37	33	26	30	28	29	28
Goodwill	2	2	2	2	2	2	2	2
% of sales	0	0	0	0	0	0	0	0
Inventory	313	337	400	419	438	391	374	388
% of sales	46	47	45	38	46	38	38	38
Receivables	84	119	122	146	283	291	286	318
% of sales	12	17	14	13	29	28	29	31
Liquid funds	18	35	55	24	93	100	95	99
% of sales	3	5	6	2	10	10	10	10
Total assets Liabilities	576	763	883	889	1,120	1,088	1,061	1,112
Equity	180	232	250	238	189	204	205	214
% of sales	26	32	28	21	20	20	21	21
Deferred taxes	2	2	4	5	5	5	5	5
% of sales	0	0	0	0	1	0	1	0
Interest bearing debt	270	311	346	366	594	584	566	599
% of sales	39	43	39	33	62	57	58	59
Non-interest bearing current liabilities	114	202	253	252	304	267	256	265
% of sales	17	28	29	23	32	26	26	26
Other interest free debt	0	4	14	18	9	9	9	9
% of sales	0	1	2	2	1	1	1	1
Total liabilities	576	763	883	889	1,120	1,088	1,061	1,112
CASH FLOW, EURm								
+ EBITDA	27	28	34	21	-15	37	41	47
- Net financial items	-6	-7	-11	-11	-17	-17	-17	-17
- Taxes	-4	-3	-2	0	-1	-2	-3	-5
- Increase in Net Working Capital	39	29	-15	-44	-105	3	11	-37
+/- Other	-8	2	25	-1	-3	21	-4	80
= Cash flow from operations	47	50	31	-35	-134	40	28	67
- Capex	-34	-118	-13	-13	-15	-13	-13	-13
- Acquisitions	0	0	0	0	0	0	0	0
+ Divestments	0	0	0	0	0	0	0	0
= Net cash flow	18	-76	18	-48	-149	27	15	55
+/- Change in interest-bearing debt	-81	41	35	20	228	-10	-17	32
+/- New issues/buybacks	-3	47	15	-8	-12	13	0	0
- Paid dividend	-4	-4	-6	-6	-4	0	-2	-4
+/- Change in loan receivables	-1	5	-43	10	2	0	0	0
Change in cash	-71	12	19	-33	65	30	-4	83
change in cush	7.1	12	15		05	50	т	00

SRV Construction & Engineering/Finland, April 28, 2019 Spot comment

KEY FIGURES	2015	2016	2017	2018	2019E	2020E	2021E
M-cap	184	322	214	101	105	105	105
Net debt	276	291	343	501	484	471	500
Enterprise value	460	611	555	601	588	575	604
Sales	719	884	1,114	960	1,028	983	1,020
EBITDA	28	34	21	-15	37	41	47
EBIT	25	28	15	-20	25	28	35
Pre-tax	18	16	5	-37	8	11	18
Earnings	10	9	2	-34	2	4	12
Book value	231	252	240	191	206	208	217
Valuation multiples							
EV/sales	0.6	0.7	0.5	0.6	0.6	0.6	0.6
EV/EBITDA	16.5	17.9	26.3	-41.1	16.0	14.0	12.9
EV/EBITA	18.8	22.2	36.1	-30.2	23.9	20.4	17.5
EV/EBIT	18.8	22.2	36.1	-30.2	23.9	20.4	17.5
EV/operating cash flow	9.3	19.7	-16.0	-4.9	17.6	12.7	605.6
EV/cash earnings	25.6	29.3	55.7	-18.3	34.0	27.7	24.5
P/E	19.2	35.1	98.6	-3.0	51.7	26.8	8.6
P/E excl. goodwill	19.2	35.1	98.6	-3.0	51.7	26.8	8.6
P/B	0.8	1.3	0.9	0.5	0.5	0.5	0.5
P/sales	0.3	0.4	0.2	0.1	0.1	0.1	0.1
P/CF	3.7	10.4	-6.2	-0.8	3.2	2.3	105.8
Target EV/EBIT	0.0	0.0	0.0	0.0	24.2	20.6	17.6
Target P/E	0.0	0.0	0.0	0.0	55.5	28.8	9.2
Target P/B	0.0	0.0	0.0	0.0	0.5	0.5	0.5
Per share measures							
Number of shares	59,325	59,500	59,500	59,581	59,581	59,581	59,581
Number of shares (diluted)	59,325	59,500	59,500	59,581	59,581	59,581	59,581
EPS	0.16	0.15	0.04	-0.57	0.03	0.07	0.21
EPS excl. goodwill	0.16	0.15	0.04	-0.57	0.03	0.07	0.21
Cash EPS	0.30	0.35	0.17	-0.55	0.29	0.35	0.41
Operating cash flow per share	0.84	0.52	-0.59	-2.06	0.56	0.76	0.02
Capital employed per share	5.08	5.55	6.56	8.55	8.51	8.32	8.95
Book value per share	3.90	4.25	4.03	3.21	3.46	3.49	3.64
Book value excl. goodwill	3.87	4.22	4.01	3.18	3.43	3.46	3.61
Dividend per share	0.10	0.10	0.06	0.00	0.04	0.06	0.06
Dividend payout ratio, %	61.8	64.5	164.3	0.0	116.8	90.9	30.0
Dividend yield, %	3.2	1.8	1.7	0.0	2.3	3.4	3.5
Efficiency measures							
ROE	4.7	3.8	0.9	-15.8	1.0	1.9	5.8
ROCE	5.1	5.2	3.5	-2.1	4.4	4.4	5.0
Financial ratios	5.1	5.2	3.5	2.1	7.7	7.7	5.1
Capex/sales, %	16.5	1.5	1.2	1.5	1.2	1.3	1.2
	3,408.1	199.0	236.8	275.5	1.2	97.2	1.2
Capex/depreciation excl. goodwill,%	3,408.1	8.5	236.8				
Net debt/EBITDA, book-weighted	9.9	8.5 1.1	16.2	-34.3 5.9	13.2 5.5	11.5 5.4	10.6 5.7
Debt/equity, market-weighted			29.8				5.7 21.8
Equity ratio, book-weighted	33.3	30.6		19.0	21.2	22.0	21.8
Gearing Number of employees, average	1.19	1.16	1.44	2.66	2.38	2.30	
NUMBER OF EMPLOYEES SVERSOR	1,008	1,081	1,108	1,057	1,057	1,057	1,057
				000 100	070.000	000 004	005 000
Sales per employee, EUR EBIT per employee, EUR	713,492 24,306	817,761 25,532	1,005,505 13,899	908,136 -18,827	972,933 23,273	929,991 26,687	965,393 32,739

COMPANY DESCRIPTION: SRV is a Finnish project management contractor who develops and builds commercial and business premises, residential units as well as infrastructure and logistics projects. The company operates in Finland, Russia and Estonia.

INVESTMENT CASE:

OWNERSHIP STRUCTURE	SHARES	EURm	%
Kolpi Investments Oy	11,505,457	20.365	19.3%
Kokkila Timo Tapani	7,617,216	13.482	12.8%
Kokkila Tuomas	6,494,422	11.495	10.9%
Kokkila Lauri	6,494,422	11.495	10.9%
Tiiviste-Group Oy	6,411,821	11.349	10.8%
Nordea Life Insurance Finland Ltd.	1,774,685	3.141	3.0%
The State Pension Fund	1,170,000	2.071	2.0%
Ilmarinen Mutual Pension Insurance Company	962,822	1.704	1.6%
SRV Yhtiöt Oyj	918,599	1.626	1.5%
OP-Suomi Value fund	720,507	1.275	1.2%
Ten largest	44,069,951	78.004	74%
Residual	15,511,025	27.455	26%
Total	59,580,976	105.458	100%

EARNINGS CALENDAR	
July 17, 2019	Q2 report
October 31, 2019	Q3 report
OTHER EVENTS	
·	
COMPANY MISCELLANEOUS	

CEO: Juha Pekka Ojala CFO: Ilkka Pitkänen IR:

Tarvonsalmenkatu 15, Espoo Tel: +358 20 145 5200

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DEFINITIONS

P/E	EPS
Price per share	Profit before extraordinary items and taxes
Earnings per share	– income taxes + minority interest
	Number of shares
P/Sales	DPS
	Drs Dividend for the financial period per share
Market cap	Dividenti foi the manetal period per share
Sales	
P/BV	CEPS
Price per share	Gross cash flow from operations
i	Number of shares
Shareholders' equity + taxed provisions per share	Number of shares
Р/СЕ	EV/Share
Price per share	Enterprise value
Operating cash flow per share	Number of shares
	Calas/Chaus
EV (Enterprise value) Market cap + net debt + minority interest at market value	Sales/Share Sales
– share of associated companies at market value	Number of shares
Not dobt	EDITDA/Shore
Net debt Interest bearing debt – financial assets	EBITDA/Share Earnings before interest, tax, depreciation and amortisation
	Number of shares
EV/Sales	EBIT/Share
Enterprise value	Operating profit
Sales	Number of shares
Sairs	Number of shares
EV/EBITDA	EAFI/Share
Enterprise value	Pretax profit
Earnings before interest, tax, depreciation and amortisation	Number of shares
Lamings before interest, tax, depreciation and amortsation	Number of shares
EV/EBIT	Capital employed/Share
Enterprise value	Total assets – non interest bearing debt
Operating profit	Number of shares
Div yield, %	Total assets
Dividend per share	Balance sheet total
Price per share	
Payout ratio, %	Interest coverage (x)
Total dividends	Operating profit
Earnings before extraordinary items and taxes – income taxes + minority interest	Financial items
Net cash/Share	Asset turnover (x)
Financial assets – interest bearing debt	Turnover
Number of shares	Balance sheet total (average)
ROA, %	Debt/Equity, %
Operatingprofit + financial income + extraordinary items	Interest bearing debt
Balance sheet total – interest free short term debt	Shareholders' equity + minority interest + taxed provisions
 long term advances received and accounts payable (average) 	
· · · · · · · · · · · · · · · · · · ·	
ROCE, %	Equity ratio, %
Profit before extraordinary items + interest expenses + other financial costs	Shareholders' equity + minority interest + taxed provisions
Balance sheet total – noninterest bearing debt (average)	Total assets – interest free loans
Subject Sheet total Hommercst ordining debt (average)	
ROE, %	CAGR, %
Profit before extraordinary items and taxes – income taxes	Cumulative annual growth rate = Average growth per year
Shareholders' equity + minority interest + taxed provisions (average)	

SRV Construction & Engineering/Finland, April 28, 2019 Spot comment

Important Disclosures

Evli Research Partners Plc ("ERP") uses 12-month target prices. Target prices are defined by utilizing analytical techniques based on financial theory including (but not limited to) discounted cash flow analysis and comparative valuation. The selection of valuation methods depends on different circumstances. Target prices may be altered on the basis of new information coming to light in the underlying company or changes in interest rates, changes in foreign exchange rates, other securities prices or market indices or outlook for the aforementioned factors or other factors that may change the conditions of financial markets. Recommendations and changes by analysts are available at https://research.evli.com/JasperAllModels.action?authParam=key;461&authParam=x;G3rNagWrtf7K&authType=3 Investment recommendations are defined as follows: Target price compared to share price Recommendation < -10 % SELL HOLD -10 - (+10) % > 10 % BUY ERP's investment recommendation of the analyzed company is updated at least 2 timer per year. 60% 53% 50% 39% 40% 30% 20% 8% 10% 0% Sell Hold Buy

The graph above shows the distribution of ERP's recommendations of companies under coverage in 1st of February 2019. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi

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SRV Construction & Engineering/Finland, April 28, 2019 Spot comment

Contact information SALES, TRADING AND RESEA	RCH				
Equity Sales		Trading		ETFs and Derivatives	
Ari Laine Lauri Ahokanto Niclas Henelius	+358 9 4766 9115 +358 9 4766 9117 +358 9 4766 9116	Lauri Vehkaluoto (Head) Pasi Väisänen Antti Kässi	+358 9 4766 9130 +358 9 4766 9120 +358 9 4766 9120	Tobias Björk (Head) Joachim Dannberg Kimmo Lilja Sami Järvinen	+358 9 4766 9130 +358 9 4766 9123 +358 9 4766 9130 +358 9 4766 9110
Structured Investments		Equity Research			
Heikki Savijoki Aki Lakkisto	+358 9 4766 9726 +358 9 4766 9123	Jonas Forslund Joonas Ilvonen Jerker Salokivi Anna-Liisa Rissanen	+358 9 4766 9314 +358 44 430 9071 +358 9 4766 9149 +358 40 157 9919		
Evli Investment Solutions					

Johannes Asuja	+358 9 4766 9205
Markku Reinikainen	+358 9 4766 9669



EVLI BANK PLC Aleksanterinkatu 19 A P.O. Box 1081 FIN-00101 Helsinki, FINLAND Phone +358 9 476 690 Fax +358 9 634 382 Internet www.evli.com E-mail firstname.lastname@evli.com

EVLI BANK PLC, STOCKHOLMSFILIAL Regeringsgatan 67 P.O. Box 16354 SE-103 26 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000 Fax +46 (0)8 407 8001